

# Exam Topics SAP C\_S4CS\_2508 Pdf & C\_S4CS\_2508 Valid Vce



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## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q54-Q59):

NEW QUESTION # 54

How does an implementation consultant support customer experts during Fit-too-Standard workshops? Note: There are 2 correct answers to this question.

- A. Conduct end-user training on active scope items.
- **B. Demonstrate SAP Best Practice business processes in the starter system.**
- **C. Highlight areas that require configuration or customization decisions.**
- D. Determine set up instructions for customer-driven integrations.

**Answer: B,C**

#### **NEW QUESTION # 55**

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- A. SAP Fiori
- **B. Core Data Services**
- C. SAP HANA
- D. SAP Business Suite

**Answer: B**

#### **NEW QUESTION # 56**

In SAP Advanced Intercompany Sales, which document acts as the leading object and is relevant for MRP (material requirements planning) and ATP (available to promise) checks?

- A. Purchase order placed on the delivering company (P03)
- **B. Original sales order (S02))**
- C. Outbound delivery created in the delivering company
- D. Intercompany sales order (S04)

**Answer: B**

#### **NEW QUESTION # 57**

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Not Started"
- B. When the project status is "Completed"
- C. When the project status is "In Progress"
- **D. When the project status is "Finished"**

**Answer: D**

#### **NEW QUESTION # 58**

In SAP Central Business Configuration, which activities can you perform in the Product-Specific Configuration Phase? Note: There are 3 correct answers to this question.

- A. Modify building blocks.
- **B. Add blocking reasons for billing.**
- **C. Change approval thresholds.**
- **D. Add new sales organizations.**
- E. Create new scope items.

**Answer: B,C,D**

#### **NEW QUESTION # 59**

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