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The C_C4H47_2503 would assist applicants in preparing for the SAP C_C4H47_2503 exam successfully in one go. C_C4H47_2503 would provide C_C4H47_2503 candidates with accurate and real SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 (C_C4H47_2503) Dumps which are necessary to clear the C_C4H47_2503 test quickly. Students will feel at ease since the content they are provided with is organized rather than dispersed.

SAP C_C4H47_2503 Exam Syllabus Topics:

Topic	Details
Topic 1	General, Company, Users, and Control Settings: This section of the exam measures the skills of a System Administrator and focuses on how to manage foundational system settings. It includes setting up employees, users, authorizations, business roles, and the organizational structure to control access and processes efficiently.
Topic 2	Playbook, Digital Selling Workspace, and Guided Selling: This section of the exam measures the skills of a Digital Sales Manager and focuses on features that support structured selling. It includes working with the Playbook, using the Digital Selling Workspace, and applying Guided Selling techniques to drive better customer engagement and sales outcomes.

Topic 3	Machine Learning and Gen AI: This section of the exam measures the skills of an Innovation Consultant and explores how SAP Sales Cloud Version 2 utilizes machine learning and generative AI. These technologies are used to automate tasks, gain insights, and enhance the intelligence of sales processes.
Topic 4	Master Data: This section of the exam measures the skills of a Data Steward and focuses on maintaining critical customer and product-related master data. It includes managing accounts, individual customers, contacts, products, registered products, and pricing elements within SAP Sales Cloud.
Topic 5	Mobile App: This section of the exam measures the skills of a Field Sales Representative and covers the use of the SAP Sales Cloud Version 2 Mobile App. It includes setup and a review of available capabilities, supporting productivity on the go.
Topic 6	Scenario: Best Run Bikes: This section of the exam measures the skills of a Solution Architect and includes scenario-based questions from several key topics such as digital selling, guided selling, extensibility, master data, and system settings. It simulates real-world challenges to test a deep understanding of how the solution is applied in practice.
Topic 7	Introduction to SAP Sales Cloud Version 2: This section of the exam measures the skills of a CRM Consultant and covers a high-level overview of SAP Sales Cloud Version 2. It includes an introduction to its main capabilities, supported business scenarios, and integration options. Understanding the platform's purpose and role in customer relationship management is key here.
Topic 8	Set-up of Sales-Specific Capabilities: This section of the exam measures the skills of a Sales Operations Specialist and covers configuring essential sales features such as leads, opportunities, pipeline management, forecasting, activities, and integration with tools like Microsoft Teams and email. It focuses on tailoring sales processes for productivity and visibility.
Topic 9	Leads and Opportunity Management: This section of the exam measures the skills of a Sales Executive and evaluates knowledge of working with leads and opportunities. It also includes using the pipeline and forecast tracker to monitor and manage sales performance throughout the sales cycle.
Topic 10	Activities Management: This section of the exam measures the skills of a Sales Support Specialist and focuses on managing tasks and calls. It includes features such as call lists and task management to help users stay on top of daily sales activities and follow-ups.

SAP Certified Associate - Implementation Consultant - SAP Sales Cloud Version 2 Sample Questions (Q23-Q28):

NEW QUESTION # 23

Administrators can define default attributes when Appointments are created by end-users in SAP Sales Cloud Version 2. Which attributes can be defined by Administrators when maintaining General Settings for Appointments? Note: There are 3 correct answers to this question.

- A. Priority
- B. Category
- C. Teams Meeting
- D. Duration
- E. Status

Answer: B,D,E

NEW QUESTION # 24

Which option is available if you need to migrate objects not supported by the standard integrations?

- A. Business Accelerator Hub APIs
- B. Data Workbench
- C. Standard REST API

- D. Data Import and Export Tool

Answer: B

NEW QUESTION # 25

As an Administrator, which capability allows you to configure custom fields into the Lead Intelligence ML (Machine Learning) model?

- A. Manage Extensions
- B. Train ML Model
- **C. Manage ML Model**
- D. Readiness Report

Answer: C

NEW QUESTION # 26

What information is displayed under the Insight section of Lead Overview?

Note: There are 3 correct answers to this question.

- **A. Calculated Key Factors**
- **B. Score Trend**
- **C. Dynamic Key Factors**
- D. Lead Conversion Trend
- E. Static Key Factors

Answer: A,B,C

NEW QUESTION # 27

Which offering provides access to SAP Sales Cloud Version 2?

- A. SAP Business Technology Platform
- B. GROW with SAP
- **C. GROW with SAP package add-ons**
- D. RISE with SAP

Answer: C

NEW QUESTION # 28

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Introduction

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