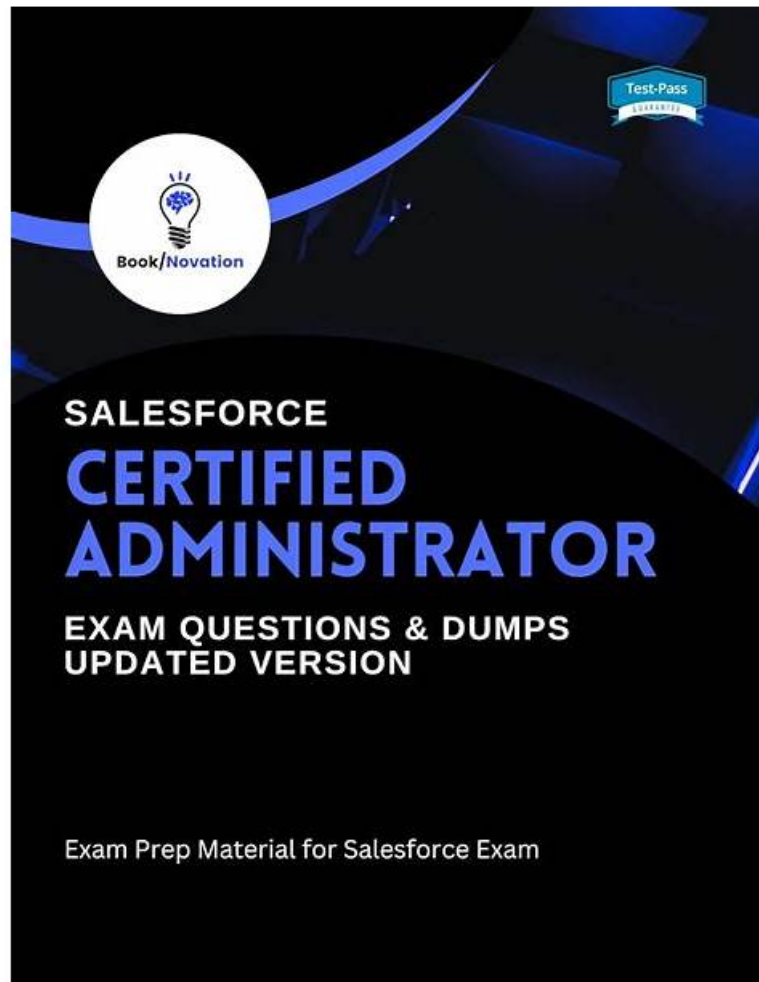


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Salesforce Certified Administrator Sample Questions (Q38-Q43):

NEW QUESTION # 38

The administrator at Cloud Kicks has a Custom picklist field on Lead, Which is missing on the Contact when leads are converted. Which two items should the administrator do to make sure these values are populated?

Choose 2 answers

- **A. Map the picklist field on the Lead to the Contact.**
- B. Update the picklist value with a validation rule.
- **C. Create a custom picklist field on Contact.**
- D. Set the picklist field to be required on the Lead Object.

Answer: A,C

NEW QUESTION # 39

The administrator at Northern Trail Outfitters has been using a spreadsheet to track assigned licenses and permission sets. What feature can be used to track this in Salesforce?

- **A. User Report**
- B. Permission Set Groups
- C. Lightning Usage App
- D. Login History

Answer: A

Explanation:

Explanation

To track assigned licenses and permission sets in Salesforce instead of using a spreadsheet, an administrator should use User Report type on Report object. User Report type allows creating reports that show information about users such as their profile, role, license type, active status, login history etc. It also allows adding fields related to permission sets such as Permission Set Assignments or Permission Set License Assignments. For example, an administrator can create a User Report that shows user name, profile name, user license name, permission set assignments count etc. Login History, Lightning Usage App, or Permission Set Groups are not features that can be used to track assigned licenses and permission sets in Salesforce. References:

https://help.salesforce.com/s/articleView?id=sf.reports_report_types_standard_user.htm&type=5

NEW QUESTION # 40

An administrator at Ursa Major Solar just learned about the AppExchange and how helpful it can be to the company's business. Which two actions can be accomplished via the AppExchange?

Choose 2 answers

- A. Download standard Lightning components.
- **B. Find certified developers and consultants.**
- C. Download the Dataloader data tool.
- **D. Install industry-specific solution templates.**

Answer: B,D

Explanation:

Explanation

The AppExchange is an online marketplace where customers can find apps, components, consultants, developers, and more to extend Salesforce functionality or solve specific business challenges. Some of the actions that can be accomplished via AppExchange

are finding certified developers and consultants who can help with custom development or implementation projects; installing industry-specific solution templates that provide preconfigured apps, dashboards, reports etc., for various industries such as manufacturing or healthcare; downloading free tools or components that enhance productivity or user experience; browsing reviews or ratings from other customers who have used certain products or services; etc.
References:<https://appexchange.salesforce.com/>

NEW QUESTION # 41

AW Computing (AWC) occasionally works with independent contractors, who the company stores as Contacts in Salesforce. Contractors often change agencies, and AWC wants to maintain the historical accuracy of the record. What should AWC use to track Contacts?

- A. Create a new Contact record for each agency.
- **B. Enable Contacts to multiple Accounts.**
- C. Use a partner community to track the Contacts.
- D. Create a Junction object to track many-to-many relationship.

Answer: B

NEW QUESTION # 42

An administrator gets a rush request from Human Resources to remove a user's access to Salesforce Immediately. The user is part of a hierarchy field called Direct Manager. What should the administrator do to fulfil the request?

- A. Delete the user and leave all records where they referenced in the Direct Manager Field without changes.
- B. Change the user's profile to read-only while removing them from being referenced in the Direct Manager Field.
- **C. Freeze the user to prevent them from logging in while removing them from being referenced in the Direct Manager field.**
- D. Deactivate the user and delete any records where they are referenced in the Direct Manager field.

Answer: C

Explanation:

Explanation

Freezing a user is a way to temporarily prevent them from logging in to Salesforce without deactivating their user record. This is useful when you need to perform some cleanup tasks before deactivating a user, such as removing them from being referenced in a hierarchy field like Direct Manager.

References:https://help.salesforce.com/s/articleView?id=sf.users_freeze.htm&type=5

NEW QUESTION # 43

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