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## Salesforce AP-219 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Process Automation and Integrations: Configuring end-to-end Order Management processes and external system integrations using declarative tools and clicks-based configuration.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Data Model: Core objects (Order, Order Summary, Fulfillment Orders, Return Orders), B2C Commerce integrations, and tracing data flow including custom attributes.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Order Management Basics: Foundation of Order Management within Salesforce ecosystem, platform architecture, integration capabilities with third-party systems, and native Salesforce functionality.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Deployment and Debugging: Deployment options, lifecycle management, building processes with pre-configured data, and understanding supporting objects and system runtime.</li> </ul>

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### **Salesforce Order Management Administrator Accredited Professional Sample Questions (Q41-Q46):**

#### **NEW QUESTION # 41**

A developer is creating a flow to generate Fulfillment Orders for Order Summaries. What object is used to generate the Fulfillment Groups?

- A. Fulfillment Summaries
- B. Products
- C. Order Product Summaries**
- D. Order Fulfillment Summaries

**Answer: C**

#### **NEW QUESTION # 42**

A customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management. Later, the customer returns one of the products. Which objects will be created in Order Management?

- A. The Order Summary object and Change Order object
- B. A Change Order object and Cancel Order Object
- C. A Cancel Order object and Return Order object
- D. A Return Order object and Change Order object**

**Answer: D**

Explanation:

The objects that will be created in Order Management when a customer orders a product through B2C Commerce but changes the quantity ordered after the Order Summary record is created in Order Management, and then returns one of the products are:

A Return Order object. A Return Order is a record that represents a return request for an order or part of an order. A Return Order has a lookup relationship to both Order Summary and Change Order objects, and it contains information such as the return reason, status, date, etc.

A Change Order object. A Change Order is a record that represents a change request for an order or part of an order. A Change Order has a lookup relationship to the Order Summary object, and it contains information such as the change type, status, date, etc.

Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_return\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_return_order.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_change\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_change_order.htm&type=5)

#### **NEW QUESTION # 43**

Which object is used to create an invoice?

- A. Order Summary
- B. Order
- C. Shipment
- D. Fulfillment Order

**Answer: A**

Explanation:

The Order Summary object is used to create an invoice. An invoice is a document that requests payment from a customer for an order. An invoice can include one or more fulfillment orders and one or more credit memos. A fulfillment order is a record that represents a part of an order that is fulfilled by a specific location. A credit memo is a record that represents a partial or full refund for an order or a fulfillment order. To create an invoice, an administrator can use the Create Invoice Apex action in a flow. The Create Invoice Apex action requires the Order Summary ID as an input parameter and creates an Invoice record associated with the Order Summary record. Reference: Order Management Objects, [Create Invoice Apex Action]

#### NEW QUESTION # 44

Where is the Shipping Address stored as it relates to Order Summary?

- A. Order Shipping Summary
- B. Order Shipping Details
- C. Order Delivery Group Summary
- D. Order Delivery Group Details

**Answer: C**

#### NEW QUESTION # 45

How can an administrator localize screens in the Order Management flows?

- A. Enable localization for the flow and modify the label's value to match the desired language
- B. Create a copy of the flow with hard-coded text in the desired language
- C. Create text localization variables in the flow
- D. Add the Language Selector component at the start of the flow so users can change the language

**Answer: C**

#### NEW QUESTION # 46

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