

高效的AP-204最新試題|高通過率的考試材料|專業的AP-204: Consumer Goods Cloud Accredited Professional



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>> AP-204最新試題 <<

AP-204證照資訊， AP-204考題寶典

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最新的 Consumer Goods Cloud AP-204 免費考試真題 (Q44-Q49):

問題 #44

A Company by the name of Northern Trail Outfitters(NTO) leverages top industry professionals to manage direct store delivery. How should a consultant explain the power of Consumer Goods Cloud's Einstein for CG- Visit Recommendations feature to NTO?

- A. Einstein for Consumer Goods Cloud is a great tool, but like all software Consumer Goods Cloud is a work in progress. Updates to resolve the functionality gaps of professionals aren't likely to occur until one of the three yearly releases.
- B. By adopting the Einstein for CG - Visit Recommendations on the Consumer Goods Cloud the existing workforce can be terminated and replaced with more affordable lay workers to increase margins
- C. Consumer Goods Cloud Einstein for CG - Visit Recommendations feature is natively powered by market research data enabling comprises to target customers by leveraging big data and competitors performance
- **D. By adopting the Einstein for CG- Visit Recommendations with the consumer goods cloud, Professionals can focus on these work while having information served to them that will support them in being competitive**

答案: D

解題說明:

Einstein for CG- Visit Recommendations is a feature that uses artificial intelligence to suggest optimal store visits for field reps based on predefined rules and criteria. By adopting this feature with the consumer goods cloud, professionals can focus on their work while having information served to them that will support them in being competitive. For example, they can prioritize the most profitable or strategic stores, avoid unnecessary or redundant visits, and optimize their routes and schedules. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 36.

問題 #45

Where would a Consumer Goods Cloud Admin need to establish the expected value for the planogram metrics?

- A. Assessment Task Definition
- B. Retail Store KPI
- C. Assessment Indicator Definition
- D. Delivery Tasks

答案: C

解題說明:

The object where a Consumer Goods Cloud Admin needs to establish the expected value for the planogram metrics is Assessment Indicator Definition. A planogram is a visual representation of how products should be arranged on a shelf. A planogram metric is a measure of how well the actual shelf image matches the expected planogram image. An Assessment Indicator Definition is an object that defines an indicator or metric that can be used to assess the performance or compliance of a retail store or an action plan task. By creating an Assessment Indicator Definition for the planogram metric, such as out of stock, share of shelf, or SKU facings, an admin can establish the expected value for that metric and use it to calculate the actual value based on the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

問題 #46

United Telecom has completed the high-level design (HLD) phase and has information about the objects involved, data volumes, and file requirements.

Which three steps should a Consultant take to assess the storage needs on Communications Cloud?

- A. Identify the storage needs between data storage and file storage
- B. Analyze an external data storage system for more cost-effective data storage
- C. Calculate the file and data storage required based on required data volume and file attachment requirements
- D. Assess the archiving strategy and determine how storage will be cleared through archiving
- E. Analyze the storage usage for the existing legacy platform

答案: A,C,D

解題說明:

During the High-Level Design (HLD) phase of a Communications Cloud implementation, Salesforce strongly recommends performing a storage assessment to ensure that data storage, file storage, and archival processes align with expected volumes. Public Salesforce architecture and data management guidance outlines three key tasks:

(A) Identify storage needs between data storage and file storage

Salesforce divides storage into Data Storage (records such as Accounts, Orders, Order Items, Subscriptions, Assets) and File Storage (documents, attachments, proofs, device images). A consultant must distinguish which objects consume which category because each impacts licensing and cost differently.

(D) Assess archiving strategy

Salesforce recommends establishing an archiving plan early to manage growth of high-volume objects (Orders, Order Items, Fulfillment Requests, Assets). Communications Cloud generates large order orchestration records, so storage must account for how data will be archived, purged, or externalized. This directly reduces storage consumption and improves performance.

(E) Calculate storage based on expected volumes and file requirements

Using volume estimates from HLD (records per month, attachment sizes, expected number of orders, subscriptions, assets), the consultant can calculate projected consumption for both data and file storage. This is standard planning guidance for Communications Cloud projects.

Options B and C are not part of Salesforce's required steps for determining org storage needs. Analyzing legacy storage (B) is helpful but not required for Salesforce storage estimation. Considering an external storage system (C) is optional and not part of Salesforce's recommended baseline steps.

問題 #47

At which three levels can Store Action Plan Templates for recommended tasks for a visit be defined?

- A. Account
- **B. Retail Store**
- C. Location
- **D. Retail Store Group**
- **E. In-Store Location**

答案: **B,D,E**

解題說明:

Store Action Plan Templates for recommended tasks can be defined at various levels including Retail Store Group, Retail Store, and In-Store Location, allowing for granular and effective task management.

問題 #48

With which object is the promotion object directly associated?

- A. Promotion Channel
- B. Retail Store
- C. Retail Store Group
- **D. Products**

答案: **D**

解題說明:

The Promotion object is directly associated with the Promotion Channel, which links promotional activities to specific channels and locations for execution.

問題 #49

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AP-204證照資訊: https://www.pdfexamdumps.com/AP-204_valid-braindumps.html

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