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## SAP C-S4PM-2504 Exam Syllabus Topics:

Topic	Details
Торіс 1	<ul> <li>SAP Activate Methodology: This section of the exam measures skills of Business Process Architects and covers the structure and practical application of SAP Activate. It includes understanding the phases of the methodology: Discover, Prepare, Explore, Realize, Deploy, and Run, and the use of supporting tools such as SAP Roadmap Viewer and SAP Best Practices. Candidates are expected to demonstrate the ability to apply this methodology to streamline cloud implementation processes and ensure agile delivery.</li> </ul>
Торіс 2	<ul> <li>Project Management</li> <li>Organizational Change Management (OCM): This section of the exam measures the skills of Project Managers and covers the key principles of managing SAP cloud implementation projects, including team coordination, stakeholder communication, and change management. It evaluates the ability to lead project activities, manage expectations, and handle resistance during digital transformation. Emphasis is placed on aligning organizational goals with implementation strategies to ensure effective user adoption and project success.</li> </ul>

	• SAP S
	4HANA Cloud Public Edition Implementation: This section of the exam measures the skills of
	Implementation Consultants and covers the foundational aspects of deploying SAP S
Topic 3	4HANA Cloud Public Edition in a business environment. It focuses on understanding system architecture,
Topic 3	scope definition, and the technical and functional setup required for a successful implementation. The
	candidate is expected to have a strong grasp of how to execute the necessary configuration and adoption
	tasks that align with customer-specific requirements.

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# SAP Certified Associate - Managing SAP S/4HANA Cloud Public Edition Projects Sample Questions (Q76-Q81):

#### **NEW QUESTION #76**

Why does SAP recommend to document alternative processes when implementing SAP S/4HANA Cloud Public Edition?

- A. To allow for future deprecation of alternative processes when standard solutions become available
- B. To ensure alternative processes are permanently used instead of standard features
- C. To suggest new feature alternative business processes for SAP inclusion in future upgrades
- D. To allow the system to be fully customized for the customer

### Answer: A

#### Explanation:

Documenting alternative processes during SAP S/4HANA Cloud Public Edition implementation is a best practice to manage deviations from SAP Best Practices while maintaining a cloud-compliant approach.

- \* Option A: To allow for future deprecation of alternative processes when standard solutions become availableCorrect.

  Documenting alternative processes enables customers to transition to standard processes in future releases, reducing customizations. TheSAP S/4HANA Cloud Implementation Guidestates, "SAP recommends documenting alternative processes to facilitate their deprecation when standard solutions become available in future upgrades, aligning with the cloud mindset."
- \* Option B: To suggest new feature alternative business processes for SAP inclusion in future upgradesIncorrect. Alternative processes are for customer-specific needs, not for suggesting features to SAP. TheSAP Activate Methodology Guidenotes, "Alternative processes are documented for customer use, not for proposing new features, which is handled through SAP's innovation feedback process."
- \* Option C: To ensure alternative processes are permanently used instead of standard features Incorrect. The goal is to minimize deviations, not make alternative processes permanent. The SAP S
- /4HANA Cloud Study Guideclarifies, "Alternative processes are temporary solutions, with the aim of adopting standard processes as they become available."
- \* Option D: To allow the system to be fully customized for the customer Incorrect. Full customization contradicts the cloud mindset of standardization. The SAP S/4HANA Cloud Implementation Guide explains, "Documenting alternative processes supports limited deviations, not full customization, to maintain cloud compliance." Extract from Official Documentation:
- \* SAP S/4HANA Cloud Implementation Guide(SAP Help Portal,https://help.sap.com): "Documenting alternative processes allows customers to track deviations from SAP Best Practices, enabling future deprecation when standard solutions are introduced in subsequent releases, ensuring alignment with the cloud strategy."
- \* SAP Activate Methodology Guide(SAP Community, https://community.sap.com): "Alternative processes are documented to manage temporary deviations, with the goal of transitioning to standard processes as they become available, reducing long-term customization." Additional Context:

SAP's cloud-first approach emphasizes standardization, and documenting alternative processes ensures transparency and flexibility, allowing customers to adopt standard solutions as they evolve, minimizing technical debt and maintenance costs.

. SAP Help Portal: SAP S/4HANA Cloud Implementation Guide (https://help.sap.com).

SAP Community: SAP Activate Methodology Guide (https://community.sap.com).

SAP S/4HANA Cloud Study Guide: Explains alternative process management.

SAP Best Practices: Outlines cloud-compliant customization.

#### **NEW QUESTION #77**

Which organizational change management activity is usually performed in which SAP Activate phase? Note: There are 2 correct answers to this question.

- A. The change plan is usually developed in the explore phase.
- B. The change assessment is usually conducted in the prepare phase.
- C. The business readiness assessment is usually conducted in the discover phase.
- D. The user adoption analysis is usually conducted in the run phase.

#### Answer: B,D

#### Explanation:

Organizational Change Management (OCM) activities in SAP S/4HANA Cloud Public Edition projects are aligned with specific SAP Activate phases to ensure timely execution and effective adoption.

- \* Option A: The change assessment is usually conducted in the prepare phase. Correct. The change assessment, which evaluates the organization's readiness for change, is typically performed in the Prepare phase. The SAP S/4HANA Cloud OCM Guidestates, "In the Prepare phase, a change assessment is conducted to evaluate the organization's change readiness, identify risks, and inform the change management strategy."
- \* Option B: The business readiness assessment is usually conducted in the discover phase. Incorrect.

The business readiness assessment occurs in the Deploy phase to ensure the organization is prepared for go-live. The SAP Activate Methodology Guidenotes, "Business readiness assessments are conducted in the Deploy phase to confirm the organization's preparedness for system activation."

- \* Option C: The user adoption analysis is usually conducted in the run phase. Correct. User adoption analysis, which measures how users engage with the system, is performed in the Run phase post-go-live. The SAP S/4HANA Cloud OCM Guideexplains, "User adoption analysis is a Run phase activity that evaluates actual system usage and adoption metrics to identify areas for improvement."
- \* Option D: The change plan is usually developed in the explore phase. Incorrect. The change plan is developed in the Prepare phase to outline the OCM approach. The SAP Activate Methodology Guide clarifies, "The initial change plan is created in the Prepare phase, with refinements occurring in the Explore phase based on workshop outcomes." Extract from Official Documentation:
- \* SAP S/4HANA Cloud OCM Guide(SAP Help Portal,https://help.sap.com): "The Prepare phase includes the change assessment to evaluate readiness, while the Run phase focuses on user adoption analysis to measure system engagement post-go-live."
- \* SAP Activate Methodology Guide(SAP Community, https://community.sap.com): "Change management activities are phased, with change assessments in the Prepare phase to set the foundation and user adoption analysis in the Run phase to assess post-implementation success." Additional Context:

The timing of OCM activities is critical to align with project milestones. The change assessment in Prepare sets the stage for change management, while user adoption analysis in Run provides insights for ongoing optimization, ensuring a holistic approach to adoption. SAP Help Portal: SAP S/4HANA Cloud OCM Guide (https://help.sap.com).

SAP Community: SAP Activate Methodology Guide (https://community.sap.com).

SAP S/4HANA Cloud Study Guide: Details OCM phase activities.

SAP OCM Best Practices: Outlines activity timing.

#### **NEW OUESTION #78**

How is SAP's organizational change management framework connected with the SAP Activate methodology? Note: There are 2 correct answers to this question.

- A. Some change management activities are executed in more than one SAP Activate phase.
- B. Each change management dimension is assigned to a specific SAP Activate phase.
- C. The SAP Activate phases build the dimensions of the organizational change management framework.
- D. The start of each change management activity is assigned to one specific SAP Activate phase.

Answer: A,D

#### **NEW OUESTION #79**

In which phase do you verify the SAP Best Practices content that meets the customer's business needs, and capture delta requirements? Note: There are 2 correct answers to this question.

- A. Prepare
- B. Realize
- C. Explore
- D. Discovery

#### Answer: C,D

#### Explanation:

Verifying SAP Best Practices content and capturing delta requirements are critical activities in the SAP Activate methodology to ensure the SAP S/4HANA Cloud Public Edition solution aligns with customer needs. These activities occur in specific phases to set the project scope and identify gaps.

\* Option A: ExploreCorrect. The Explore phase involves Fit-to-Standard workshops where SAP Best Practices are verified against customer needs, and delta requirements (gaps) are captured. The SAP S

/4HANA Cloud Implementation Guidestates, "In the Explore phase, Fit-to-Standard workshops verify SAP Best Practices content to meet customer business needs and capture delta requirements for further configuration."

- \* Option B: DiscoveryCorrect. The Discovery phase uses tools like the Digital Discovery Assessment to initially verify Best Practices and identify high-level delta requirements. TheSAP Activate Methodology Guideexplains, "During the Discovery phase, customers verify SAP Best Practices content through assessments like the Digital Discovery Assessment, capturing preliminary delta requirements to define the project scope."
- \* Option C: RealizeIncorrect. The Realize phase focuses on configuring the solution and addressing delta requirements, not verifying Best Practices. TheSAP S/4HANA Cloud Study Guidenotes, "Realize phase activities build on the delta requirements captured in Explore, not verifying Best Practices content."
- \* Option D: PrepareIncorrect. The Prepare phase sets up the project and initiates change management, not verifies Best Practices or captures delta requirements. TheSAP Activate Methodology Guide clarifies, "The Prepare phase focuses on project setup and planning, with Best Practices verification occurring in Discovery and Explore." Extract from Official Documentation:
- \* SAP S/4HANA Cloud Implementation Guide(SAP Help Portal,https://help.sap.com): "The Explore phase verifies SAP Best Practices content through Fit-to-Standard workshops, capturing delta requirements, while the Discovery phase initiates this process with tools like the Digital Discovery Assessment."
- \* SAP Activate Methodology Guide(SAP Community, https://community.sap.com): "In the Discovery phase, customers use assessments to verify Best Practices and identify delta requirements, followed by detailed validation and gap capture in the Explore phase's Fit-to-Standard process." Additional Context:

The Discovery phase provides a high-level validation of Best Practices to scope the project, while the Explore phase dives deeper through Fit-to-Standard workshops, ensuring a comprehensive understanding of gaps. This two-phase approach aligns with SAP's cloud mindset, emphasizing standard processes and early identification of necessary customizations to streamlineimplementation.

SAP Help Portal: SAP S/4HANA Cloud Implementation Guide (https://help.sap.com).

SAP Community: SAP Activate Methodology Guide (https://community.sap.com).

SAP S/4HANA Cloud Study Guide: Details phase activities.

SAP Digital Discovery Assessment Guide: Outlines Discovery phase tasks.

## NEW QUESTION # 80

After you completed the Explore Phase Quality Gate you notices that the Fit to Standard workshops have been carried out without the input of the finance experts of the Australian office of the customer. The Australian office is scheduled to go live in an later implementation phase.

What should you do?

Note: There are 2 correct answers to this question.

- A. Get approval from Australian key users on any of the configuration items that cannot be changed after system provisioning.
- B. Put the project on hold and run all required Fit to Standard workshops with Australian users.
- C. Proceed with the as-is plan because the Australian office of the customer is scheduled for a later implementation phase.
- D. Review the scope items to ensure their functionality is available and appropriate for use by Australian users.

#### Answer: A,D

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