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## SAP Certified Associate - SAP S/4HANA Cloud Private Edition, Sales Sample Questions (Q33-Q38):

### NEW QUESTION # 33

Texts are copied from a sold-to party to a sales order. Any later change to the sold-to party texts should not be visible in this order. Which object controls this behavior?

- A. Text procedure assignment
- **B. Text determination procedure**
- C. Access sequence
- D. Text ID

**Answer: B**

### NEW QUESTION # 34

In your pricing procedure you have several condition types for a price such as PROO, PR02, PN00 and HM00. Only one of these prices is taken into account. Which setting causes this behavior?

- A. Condition function
- B. Exclusion indicator
- C. Header condition
- **D. Condition class**

**Answer: D**

### NEW QUESTION # 35

To which elements do you assign a partner determination procedure? Note: There are 3 correct answers to this question.

- **A. Account group**
- **B. Sales item category**
- C. Delivery item category
- **D. Delivery type**
- E. Business partner category

**Answer: A,B,D**

### NEW QUESTION # 36

You normally include multiple sales orders in your outbound deliveries.

Which sales order fields would prevent this from happening if their content was different? Note: There are 3 correct answers to this question.

- **A. Plant**
- B. Ship-to party
- C. Material group
- **D. Route**
- **E. Shipping point**

**Answer: A,D,E**

### NEW QUESTION # 37

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Set up condition type groups for the freight charge.
- B. Set up the freight charge as a header condition.
- C. Set up calculation type B (fixed amount) for the freight charge.
- D. Assign a group condition routine to the freight charge.

**Answer: A**

## NEW QUESTION # 38

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