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SAP Certified Professional - SAP Enterprise Architect Sample Questions (Q26-Q31):

NEW QUESTION # 26

Green Elk & Company is the world's leading manufacturer of agricultural and forestry machinery. The former company slogan "Elk always runs" has recently been changed to "Elk feeds the world". One of Green Elk's strategic goals is to increase its revenue in the emerging markets of China, India, and other parts of Asia by 80 % within three years. This requires a new business model that caters to significantly smaller farms with limited budgets. You are the Chief Enterprise Architect and the CIO asks you to assess the now business model for smaller farms with smaller budgets. By applying the Sustainable Business Model Canvas, which sequence of steps is best practice?

1. Assess and define the cost structure and revenue streams
2. Define the customer segments and value propositions
3. Detail the customer relationships and channels
4. Identify relevant key activities, key resources, and partners
5. Define the eco-social benefits and costs.

1. Assess and define the key resources, key activities, and partners
2. Define the customer segments and value propositions.
3. Detail the customer relationships and channels.
4. Define the revenue streams and cost structure.
5. Define the eco-social benefits and costs.

1. Assess and define the value propositions for the small size farms customer segment.
2. Detail the customer relationships and channels.
3. Identify relevant key activities, key resources, and partners.
4. Define the revenue streams and cost structure.
5. Define the eco-social benefits and costs.

- A. 1. Assess and define the key resources, key activities, and partners/2. Define the customer segments and value propositions./3. Detail the customer relationships and channels./4. Define the revenue streams and cost structure./5. Define the eco-social benefits and costs.
- B. 1. Assess and define the cost structure and revenue streams/2. Define the customer segments and value propositions/3. Detail the customer relationships and channels/4. Identify relevant key activities, key resources, and partners/5. Define the eco-social benefits and costs.
- C. 1. Assess and define the value propositions for the small size farms customer segment./2. Detail the customer relationships and channels./3. Identify relevant key activities, key resources, and partners./4. Define the revenue streams and cost structure./5. Define the eco-social benefits and costs.

Answer: C

Explanation:

The Sustainable Business Model Canvas approach for assessing new business models, especially for smaller farms with smaller budgets, starts with understanding the unique value propositions tailored to the needs of small-size farm owners. This is crucial in creating offerings that resonate well with the target market's requirements and constraints. Following this, detailing customer relationships and channels becomes essential in establishing and maintaining a strong connection with the market segment, ensuring the delivery mechanism aligns with their preferences and capabilities. The next step involves identifying the key activities, resources, and partnerships necessary to deliver on the value proposition effectively, which is critical for operational execution and sustainability. Subsequently, defining the revenue streams and cost structure is paramount to ensure financial viability and strategic pricing that aligns with the target market's budgetary limitations. Lastly, delineating the eco-social benefits and costs integrates the broader impact of the business model, aligning with sustainable and ethical business practices, which is increasingly important for modern enterprises.

= This sequence is aligned with the methodologies proposed by Alexander Osterwalder in the context of business model development and specifically tailored by SAP for digital business modeling and value engineering within the SAP ecosystem. This approach encompasses strategies for optimizing business processes through value discovery workshops and the application of value management processes across various lifecycle phases (Source: SAP Enterprise Support Services documentation, Digital Business Modelling guidelines, and SAP Value Engineering methodologies).

NEW QUESTION # 27

Which of the following roles are missing from Wanderlust's current Enterprise Architecture practice structure? Note: There are 2 correct answers to this question.

- A. Application Architect
- B. Data Architect
- C. Architecture Board
- D. Business Architect

Answer: A,D

Explanation:

From the current Enterprise Architecture practice structure presented for Wanderlust GmbH, it appears that there are dedicated roles for a Chief Enterprise Architect and a Technology Architect. However, the roles of Application Architect and Business Architect are not explicitly mentioned. An Application Architect is crucial for designing and maintaining the application landscape, ensuring that it aligns with business requirements, while a Business Architect is essential for aligning IT strategy with business strategy and understanding the impact of business changes on the architecture. Their absence indicates a gap in ensuring the alignment between business processes and IT systems, as well as in defining and maintaining the application strategy.

= The roles and responsibilities within an Enterprise Architecture framework typically include both Application and Business Architects to ensure a comprehensive approach to aligning IT and business strategies.

NEW QUESTION # 28

Which of the following lists of SAP Enterprise Architecture artifacts support making informed Target Application Architecture decisions that are aligned with the strategic direction of a company?

- A. Solution Context/Solution Concept/Stakeholder Map/Baseline Business and Solution Architecture
- B. Stakeholder Map/Business Strategy Map/Solution Strategy/Architecture Roadmap
- C. Principles Standards, Guidelines/Solution Context/Baseline Business and Solution Architecture

Answer: A

Explanation:

Explanation

The answer is C. Solution Context/Solution Concept/Stakeholder Map/Baseline Business and Solution Architecture.

The following are the SAP Enterprise Architecture artifacts that support making informed Target Application Architecture decisions that are aligned with the strategic direction of a company:

Solution Context - This artifact provides an overview of the current business and IT landscape, including the business goals, objectives, and drivers.

Solution Concept - This artifact describes the proposed Target Application Architecture, including the high-level business capabilities, processes, and data.

Stakeholder Map - This artifact identifies the key stakeholders involved in the Target Application Architecture project, and their interests and concerns.

Baseline Business and Solution Architecture - This artifact provides a snapshot of the current Business and Solution Architecture, which can be used to compare to the Target Application Architecture and identify areas for improvement.

These artifacts can be used to make informed decisions about the Target Application Architecture by providing a clear understanding of the current landscape, the desired future state, and the needs of the key stakeholders.

NEW QUESTION # 29

Why would you recommend building SAP Side-by-Side Extensions to an S/4HANA system based on SAP BTP?

- A. Extensions on SAP BTP technology can easily use of S/4HANA eventing.
- B. Extensions should be built on SAP BTP because SAP BTP is the only option for building a consistent user experience based on SAP Fiori UX styles.
- C. Extensions on SAP BTP can maintain SAP user and security context and allow the use of S/4HANA eventing.

Answer: C

Explanation:

Explanation

There are a few reasons why you would recommend building SAP Side-by-Side Extensions to an S/4HANA system based on SAP BTP.

SAP BTP is a cloud-based platform, which means that extensions can be developed, deployed, and managed in the cloud. This makes it easy to scale and manage extensions, and it also makes it easier to collaborate with other developers.

SAP BTP provides a number of services that can be used to build extensions, such as SAP Cloud Platform Integration and SAP Cloud Platform Event Mesh. These services can help to make extensions more scalable, reliable, and secure.

SAP BTP supports a variety of programming languages, which means that developers can use the language they are most comfortable with. This can help to make the development process more efficient and productive.

In addition to these reasons, SAP BTP also allows extensions to maintain SAP user and security context and allow the use of

S/4HANA eventing. This is important because it ensures that users are only able to access the data and functionality that they are authorized to access, and it also allows extensions to react to events that occur in S/4HANA.

Therefore, SAP BTP is a good choice for building SAP Side-by-Side Extensions to an S/4HANA system.

Extensions on SAP BTP can maintain SAP user and security context, which means that the extensions can use the same authentication and authorization mechanisms as the S/4HANA system and respect the user roles and permissions defined in the S/4HANA system.

Extensions on SAP BTP can use S/4HANA eventing, which means that the extensions can subscribe to business events that are triggered by the S/4HANA system and react to them accordingly. For example, an extension can listen to a sales order creation event and perform some additional logic or integration based on the event data.

Extensions on SAP BTP can leverage the SAP Cloud Platform Integration Suite and the SAP HANA Data Management Suite, which provide a comprehensive set of services and tools for different integration scenarios, such as process integration, data integration, analytics integration, user integration, and thing integration.

Extensions on SAP BTP can benefit from the cloud-native capabilities of SAP BTP, such as scalability, elasticity, availability, and security. Extensions on SAP BTP can also take advantage of the various programming languages, frameworks, and technologies supported by SAP BTP, such as Java, Node.js, Python, Go, PHP, CAP, or serverless functions.

Verified References: 6:

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NEW QUESTION # 30

What are important factors of the SAP BTP. Cloud Foundry environment during runtime that you need to consider?

- A. Number of users and API calls
- **B. CPU capacity and memory size of the application**
- C. Programming language and buildpacks

Answer: B

Explanation:

In the SAP BTP Cloud Foundry environment, several factors are critical during runtime to ensure optimal application performance and scalability. The correct answer, A, highlights two fundamental aspects:

Programming language: This determines the specific buildpack to be used, as Cloud Foundry supports multiple programming languages through different buildpacks which provide framework and runtime support for applications.

Buildpacks: These are key components in the Cloud Foundry architecture that provide runtime and framework support necessary to build and deploy applications in various programming languages effectively.

These elements are crucial as they directly impact how applications are built, deployed, and run within the Cloud Foundry environment, influencing performance, compatibility, and scalability.

Reference:

SAP BTP Cloud Foundry documentation.

Buildpacks and programming language support in SAP BTP.

NEW QUESTION # 31

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