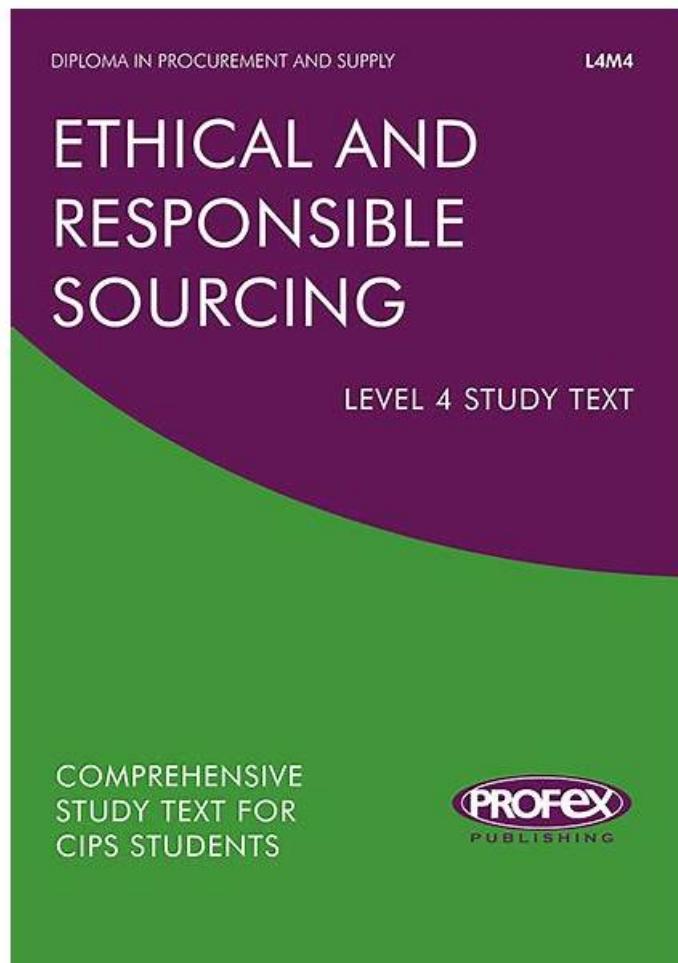


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CIPS L4M4 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understand the key processes that can be applied to the analysis of potential external suppliers:
Topic 2	<ul style="list-style-type: none">Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.
Topic 3	<ul style="list-style-type: none">This section examines analyzing market data, obtaining quotationstenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.

Topic 4	<ul style="list-style-type: none"> • Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.
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CIPS Ethical and Responsible Sourcing Sample Questions (Q37-Q42):

NEW QUESTION # 37

Which of the following would be considered a strategic sourcing activity?

- A. an office ordering copier paper
- **B. a factory ordering a new machine**
- C. a restaurant ordering plastic cups
- D. a bakery ordering eggs

Answer: B

Explanation:

a factory ordering a new machine is the correct answer.

Strategic sourcing is for high value, high risk items. The other options given are tactical sourcing as they are low value (eggs, paper and plastic cups).

See p.3 for the differences between tactical and strategic sourcing

NEW QUESTION # 38

Which of the following is true for CIPS members who sign and comply with the CIPS Code of Conduct?

Members can ...

- * gain an understanding of ethical and successful business operations
- * acquire automatic entitlement to government sponsorship
- * enjoy continued CIPS membership and access to resources
- * bypass the need to comply with other voluntary or legal codes

- A. 1 and 2
- **B. 1 and 3**
- C. 2 and 3
- D. 1 and 4

Answer: B

Explanation:

CIPS members who adhere to the CIPS Code of Conduct gain insight into ethical business practices and retain their membership and access to CIPS resources. This commitment to ethical standards supports responsible sourcing by fostering a community of professionals who value integrity and best practices.

NEW QUESTION # 39

What information would you expect to find on a supplier's response to a 'Request for Information'? Select TWO

- A. detailed information regarding their costing structure
- B. their ethical and sustainability policies
- C. their capability and capacity to fulfil a contract
- D. their marketing strategy

Answer: A,C

Explanation:

A RFI typically finds the following information from potential suppliers; ethical and sustainability policies and their capacity / capability to fulfil a contract. It could also include financial position, mission and vision.

NEW QUESTION # 40

Which remedial actions may be undertaken by a purchasing organisation following a supplier audit? (Select TWO)

- A. Running supplier development programmes
- B. Daily brainstorming meetings with the supplier
- C. Employing the supplier's staff for job training
- D. Defining corrective actions for the supplier
- E. Violating the terms of the supplier contract

Answer: A,D

Explanation:

When supplier audits reveal issues, buyers should implement constructive measures. Supplier development programmes (A) help improve performance through training, mentoring, and joint improvement initiatives.

Corrective action plans (E) outline specific steps and timelines to address identified gaps. Options like hiring supplier staff or informal brainstorming do not provide structured improvements, while violating contracts would undermine governance. Responsible sourcing emphasises supplier engagement and continuous improvement, ensuring suppliers meet ethical, quality, and sustainability expectations rather than simply penalising them.

Reference: CIPS L4M4 Study Guide (v2), LO: "Implementation" - supplier audits and corrective actions.

NEW QUESTION # 41

Curly Cake Incorporated makes lots of different types of confectionary items. Although they are most famous for their cakes, they also have a smaller line of cereal bars and biscuits. Which of the following would be the most appropriate items for Curly Cake Incorporated to outsource? Select TWO

- A. cereal bars and biscuits
- B. facilities management
- C. cakes
- D. cleaning

Answer: B,D

Explanation:

Cleaning and Facilities Management are the most appropriate items to outsource. They would not outsource the making of confectionary products as this is the 'core' business.

See p.4 for "what is outsourcing?"

NEW QUESTION # 42

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