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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S• 4HANA Cloud Public Edition.

Topic 2	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 3	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 4	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 5	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q33-Q38):

NEW QUESTION # 33

What is the difference between the Free of Charge Delivery process and the Sell from Stock process?

- A. Picking document type
- B. Delivery document type
- C. Sales document type
- D. Billing type

Answer: C

NEW QUESTION # 34

When you execute the Sell from Stock (BD9) process, which criteria determine the shipping point in the sales order? Note: There are 3 correct answers to this question.

- A. The loading group from the material master record
- B. The transportation zone from the business partner master record of the ship-to party
- C. The transportation group from the material master record
- D. The shipping condition from the business partner master record of the sold-to party or ship-to party
- E. The delivering plant determined or entered in the sales order item

Answer: A,D,E

NEW QUESTION # 35

If a customer wants to develop their own custom application and integrate it with SAP S/4HANA Cloud Public Edition, what tools would you recommend to develop the app? Note: There are 2 correct answers to this question.

- A. SAP Build
- B. SAP Business Application Studio

- C. SAP Cloud Portal Service
- D. SAP HANA Cloud

Answer: A,B

NEW QUESTION # 36

Which organizational unit do you use to represent a place where materials are produced or goods and services are supplied??

- **A. Plant**
- B. Sales organization
- C. Company code
- D. Storage location

Answer: A

NEW QUESTION # 37

You are working on a Debit Memo Processing (1F1) process in SAP S/4HANA Cloud Public Edition. Which business role creates the debit memo request?

- A. Sales manager
- B. Billing clerk
- C. Accounts payable accountant
- **D. Internal sales representative**

Answer: D

NEW QUESTION # 38

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