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Salesforce Certified Advanced Administrator Sample Questions (Q43-Q48):

NEW QUESTION # 43
What permissions would you need if you want to merge accounts with related lists of cases and opportunity? * (1 Point)

- A. edit on Account objects and edit on Opportunities and Cases
- B. edition Opportunity and Cases objects
- C. edit on Account objects and delete on Opportunities and Cases
- D. delete on the Account object
- E. deletion Account objects and edition Opportunities and Cases

Answer: E

NEW QUESTION # 44

A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

- A. Allow Override Forecasts
- B. Enable manager adjustments
- C. Allow Forecasting
- D. Enable owner adjustment

Answer: C

Explanation:
Explanation
Allow Forecasting is what the administrator should review to solve this issue. Allow Forecasting is a user permission that enables users to access and edit forecasts. If a user does not have this permission, they will not be able to see their own forecast or any forecasts below them in the role hierarchy. Therefore, the administrator should make sure that the sales rep has this permission enabled on their profile or permission set.

NEW QUESTION # 45
An administrator created a new custom object. When trying to upload new records to the custom object using.
Date Loader, they are unable to see the new custom object in the list of available objects.
What should the administrator do to resolve the issue?

- A. Check the Field-Level Security of the new custom object's Name field.
- B. Assign a permission set to give them access to the new object.
- C. Confirm the object us marked as deployed and not in development.
- D. Ensure Allow Sharing is checked on the custom object.

Answer: C

Explanation:
Confirm the object is marked as deployed and not in development is what the administrator should do to resolve the issue. A custom object can be marked as deployed or in development depending on its readiness for use. A custom object that is marked as in development is not visible to users or available for data import or export. A custom object that is marked as deployed is visible to users and available for data import or export.
Therefore, the administrator should make sure that the new custom object is marked as deployed before using Data Loader to upload records to it

NEW QUESTION # 46
Cloud Kicks has organization-wide snaring defaults on the opportunity set to prvete. However, members of the finance team need to see closed won opportunities. The Drama team members all have roles under the finance director, while the sales team members have roles under the sales marager.
Which two options should the administrator use to meet these criteria?
Choose 2 answers

- A. Create a criteria-based sharing rule where the won field = true.
- B. Share with roles and subordinates of the finance cirector role.
- C. Select all opportunities owned by the sales manager role.
- D. Make an owner-based sharing rule where the wnn field - true.

Answer: A,B

Explanation:
Two options that the administrator should use to meet these criteria are:
* Share with roles and subordinates of the finance director role. This option allows you to grant access to records based on the role hierarchy of your org. You can share records with users who are in a specific role or in roles below that role in the hierarchy. In this case, you can share records with roles and subordinates of the finance director role, which includes all the members of the finance team.
* Create a criteria-based sharing rule where the won field = true. This option allows you to grant access to records based on certain

field values or formulas. You can create a criteria-based sharing rule on opportunities that grants access to records where the won field is true, which means that the opportunity stage is closed won.

The other two options are incorrect because:

* Make an owner-based sharing rule where the won field = true is not an option because owner-based sharing rules do not allow you to specify field values or formulas as criteria. Owner-based sharing rules only allow you to share records based on who owns them or what role or group they belong to.

* Select all opportunities owned by the sales manager role is not an option because it does not meet the criteria of sharing all closed won opportunities. It only shares opportunities that are owned by users who are in the sales manager role, regardless of their stage.

References: https://help.salesforce.com/s/articleView?id=sf.admin_sharing.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.sharing_rules.htm&type=5

NEW QUESTION # 47

An administrator created two record types on the Account object: Internal Customers and External Customers.

A custom profile called Sales has the External Customers record type assigned. The sharing rules for Accounts arm set to Public Read Only. On occasion. Sales users notice that an Account record has the wrong record type assigned. The administrator has created a screen flow that will change the record type on the user's behalf.

What will happen to the Sales user's record access after running this flow?

- A. Read access will be lost to the record.
- B. Record Access remains the same.
- C. A new record owner will be assigned.
- D. Edit access will be lost to the record.

Answer: B

Explanation:

Changing the record type of a record does not affect the record access of a user. Record access is determined by the organization-wide default, role hierarchy, sharing rules, manual sharing, teams, and ownership. Record type only affects the page layout and picklist values that are available for the record. Therefore, if a user has access to a record before changing its record type, they will still have the same access after changing its record type. References: https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.security_sharing_overview.htm&type=5

NEW QUESTION # 48

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