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Salesforce Certified Marketing Cloud Engagement Consultant Sample Questions (Q131-Q136):

NEW QUESTION # 131

How can an interested lead that comes to Lenoxsoft's website and fills out the Contact Us form receive a follow-up email each time he or she submits?

- A. Send using the form's completion actions.
- B. Send using an automation rule
- C. Send using a segmentation rule.
- D. Use a dynamic list to use as a recipient list on an email send.

Answer: A

NEW QUESTION # 132

What is critical in achieving good email deliverability?

- A. Sending email through dedicated IP
- B. Using personalization in email content
- C. Having a text only version of email content
- **D. Setting up email authentication**

Answer: D

NEW QUESTION # 133

LenoxSoft's Salesforce org uses various record types for their business units. LenoxSoft wants all new data collected in Marketing Cloud Account Engagement to quickly be created in Salesforce with a single, specific record type. Which set of actions would ensure this behavior?

- **A. Automatically assign all prospects in Marketing Cloud Account Engagement and review the Salesforce Connector user's permissions.**
- B. Manually assign all prospects in Marketing Cloud Account Engagement and verify the Salesforce connector
- C. Create an Engagement Program in Marketing Cloud Account Engagement and verify the Salesforce connector.
- D. Regularly export data from Marketing Cloud Account Engagement and data load file into Salesforce

Answer: A

NEW QUESTION # 134

LenoxSoft's web developer told the marketing team that the company website already has a Google Analytics tracking code in place, so the Marketing Cloud Account Engagement tracking code is unnecessary.

Which two benefits of installing the Marketing Cloud Account Engagement tracking code should be considered?

Choose 2 answers

- A. Associate visitor activity to a prospect on form submission.
- B. Capture complete demographic information about an anonymous visitor.
- **C. Trigger page actions to occur when a prospect visits a certain URL.**
- **D. Track the prospect's click path through the website's content.**

Answer: C,D

NEW QUESTION # 135

LenoxSoft has two Marketing Cloud Account Engagement accounts: Account A and Account B. Both accounts are syncing with the same Salesforce org. Their marketing teams have consolidated and have decided to merge Account B into Account A.

What action should they take to successfully complete the migration?

- A. Export existing custom field mappings to import desired fields into Account A.
- B. Include prospect activity history from Account B in their prospect import if they want to retain it.
- C. Get a brand new Marketing Cloud Account Engagement org and migrate both Account A and Account B into it.
- **D. Manually rebuild any automations built in Account B in Account A.**

Answer: D

NEW QUESTION # 136

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