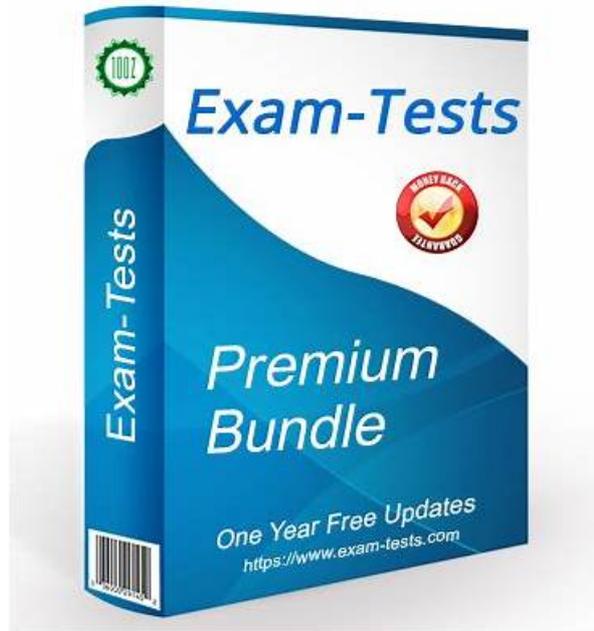# Best Accurate C-TB120-2504 Test Collection Pdf, C-TB120-2504 Latest Exam Duration

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SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.
Topic 2	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.

Topic 3	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

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SAP Certified Associate - SAP Business One Sample Questions (Q22-Q27):

NEW QUESTION # 22
You sell a case of several hardware tools as a kit. Often when selling the kit, one or more tools are replaced with other items from inventory. Which type of bill of materials would you create for the kit to support this process?

- A. Template
- B. Assembly
- C. Sales

Answer: C

NEW QUESTION # 23
You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately.
What should you define in the system to enable this process?

- A. Define a factor of 20 for the box of pens in the item master data.
- B. Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.
- C. Define the pen as a sales item and the box of pens as a purchase item.
- D. Define an order multiple of 20 for the pen in the item master data.

Answer: B

NEW QUESTION # 24
The user wants to automatically create and send a PDF by email when adding a sales quotation.
Where can you set up the option to do this? Note: There are 2 correct answers to this question.

- A. In the user defaults
- B. In the general settings
- C. In the company details
- D. In the print preferences

Answer: A,D

NEW QUESTION # 25
You have set up advanced availability-to-promise (ATP) in a company with three item groups. The first item group does NOT need an automatic ATP check The second item group requires an ATP check and CANNOT be split into multiple deliveries. The third item group requires an ATP check but can have multiple deliveries.
What action is needed to configure this requirement?

- A. Use a different row type in the sales order for each item group.
- B. Create a checking rule to assign to each item group.
- C. Set the appropriate order multiple and order interval in each item group.

Answer: B

NEW QUESTION # 26

A service representative creates a service call at midnight for a customer with a contract. The contract's service level agreement specifies a resolution time of 8 hours. The service call shows a resolution deadline of noon.
Why is the deadline further out than 8 hours?

- A. The time period for resolution begins once a technician is assigned.
- B. Resolution time calculation is affected by the hours of coverage listed in the contract.
- C. The response time from the contract is added to the resolution time.
- D. The equipment card contains a different resolution time.

Answer: A

NEW QUESTION # 27

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