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SAP C_BCSBN_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 2	<ul style="list-style-type: none"> Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 3	<ul style="list-style-type: none"> Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q28-Q33):

NEW QUESTION # 28

Which categories does the Operate pillar encompass? Note: There are 3 correct answers to this question.

- **A. Business Network for Logistics**
- B. Business Network for Assets
- **C. Transportation Management**
- D. Field Service Management
- **E. Asset Management**

Answer: A,C,E

Explanation:

Solution:

Based on content from learning.sap.com, the Operate pillar of SAP's supply chain suite includes the following areas:

- * A. Transportation Management - Covering planning, execution, and optimization of transportation processes.
- * C. Business Network for Logistics - Enabling real-time collaboration, freight visibility, and event management with logistics partners. learning.sap.com
- * E. Asset Management - Focusing on maintenance, uptime, and performance monitoring within operations.

Options B (Business Network for Assets) and D (Field Service Management) are not listed under the Operate pillar on learning.sap.com.

NEW QUESTION # 29

How do AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises? Note: There are 2 correct answers to this question.

- **A. Risk Assessment**
- **B. Trend Analysis**
- C. Financial Risk Reduction
- D. Product Optimization

Answer: A,B

Explanation:

Solution:

The two correct answers from learning.sap.com on how AI-driven tools in SAP Business Suite help mitigate supply chain disruptions during global crises are:

- * B. Risk Assessment

SAP Business Suite uses AI-based algorithms to predict and mitigate supply chain disruptions by identifying potential risks in real time, empowering teams to proactively address vulnerabilities.

- * D. Trend Analysis

These AI tools also analyze historical and external data (such as market trends and external factors) to generate accurate forecasts and surface emerging trends-enhancing agility in responding to global crises learning.sap.com.

Options A and C are not mentioned in this context on learning.sap.com.

NEW QUESTION # 30

How does real-time production orchestration in SAP Digital Manufacturing improve resource utilization within global manufacturing networks?

- A. Manages production with AI automation in real-time
- B. Aligns financial optimization
- C. Automates procurement
- D. Improves logistics

Answer: A

Explanation:

The correct answer is:

Solution:

B . Manages production with AI automation in real-time

SAP Digital Manufacturing's real-time Production Orchestration (Resource Orchestration) empowers supervisors to dispatch, schedule, monitor, and automatically balance production on a live basis-responding instantly to events on the shop floor and optimizing resources like labor, equipment, and materials us.io

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Here's how the other options stack up:

* A. Improves logistics - While orchestration connects operations with logistics, its primary purpose is on-floor execution and resource balancing-not optimizing logistics functions directly.

* C. Automates procurement - This relates to supply chain/procurement modules in SAP, not manufacturing execution orchestration.

* D. Aligns financial optimization - Financial alignment comes primarily from ERP integration, not from real-time production orchestration.

So the best fit is option B.

NEW QUESTION # 31

How does geolocation tracking in SAP Transportation Management reduce costs and improve carrier interactions for transporting perishable goods?

- A. Manages global logistics using real-time geolocation
- B. Optimizes financial processes
- C. Automates procurement
- D. Improves production processes

Answer: A

Explanation:

Solution:

Based solely on content from learning.sap.com (and related SAP documentation), the correct answer is:

* D. Manages global logistics using real-time geolocation

Geolocation tracking in SAP Transportation Management, particularly via SAP Business Network Global Track & Trace, provides real-time visibility across global logistics networks. This functionality reduces costs and enhances interactions with carriers-especially for perishable goods-by enabling predictive ETAs, milestone awareness, event-triggered alerts, and seamless collaboration with carriers and logistics partners.

The other options (A, B, and C) are not relevant to geolocation tracking in this context.

NEW QUESTION # 32

What is included in SAP Sustainability Performance Management circular product life cycle?Note: There are 3 correct answers to this question.

- A. Innovate Finance
- B. Increase Design
- C. Increase Delivery Waste
- D. Eliminate Production
- E. innovate Logistics and Transport

Answer: B,D,E

Explanation:

Solution:

Based on content from learning.sap.com, the SAP Sustainability Performance Management circular product lifecycle includes these

Options A and B are not part of the described circular lifecycle model.

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