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>> **Detail EX-Con-101 Explanation** <<

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Salesforce Certified Experience Cloud Consultant Sample Questions (Q17-Q22):

NEW QUESTION # 17

A consultant for Cloud Kicks (CK) is asked to build a site for CK customers. As part of this site, a custom object will be used to manage customer subscriptions. These subscriptions will need to leverage advanced sharing rules to ensure that only appropriate customers can see these subscriptions.

Which two user license types should be granted to customers to support this sharing requirement?

Choose 2 answers

- **A. Partner Community User**
- **B. Customer Community Plus Login User**
- C. Customer Community User
- D. Customer Community Login User

Answer: A,B

Explanation:

To support the sharing requirement of using advanced sharing rules for the custom object, CK should grant two user license types to customers: Partner Community User and Customer Community Plus Login User.

These license types allow customers to access custom objects and a subset of standard CRM objects, such as accounts, contacts, cases, and dashboards. These license types also support advanced sharing features, such as role hierarchy, sharing rules, manual sharing, and Apex sharing.

NEW QUESTION # 18

Universal Containers UC maintains multiple customer-facing sites, but only one profile for all customer users.

How can a customer have access to more than one site?

Which two steps should the UC admin take to grant access to each customer?

Choose 2 answers

- A. Edit the applicable user profile.
- **B. Create a permission set.**
- **C. Select a permission set for a given site.**
- D. Select the profile for a given site.

Answer: B,C

Explanation:

To grant access to each customer to only one site, UC should create a permission set and select a permission set for a given site. A permission set is a collection of settings and permissions that give users access to various tools and functions. UC can create a permission set for each site that specifies the site access and the object permissions for the customer users. UC can then select a permission set for a given site in the Experience Builder, which will assign the permission set to all new and existing users of that site.

NEW QUESTION # 19

Universal Containers has recently launched a site for its retailers. Retailers are able to collaborate with other retailers around topics; however, retail managers aren't able to see records owned by their peers and subordinates.

What should be done to resolve the issue?

- A. Retail managers need to be put in the execute role in the Role Hierarchy.
- B. A sharing Rule needs to be created.
- C. A Sharing Set needs to be created.
- **D. Retail managers need to be given super User access.**

Answer: D

Explanation:

Super User access is a feature that allows you to grant access to records owned by other users who have the same role or a role below them in the role hierarchy. You can use Super User access to give retail managers access to records owned by their peers and subordinates.

NEW QUESTION # 20

Cloud Kicks has packaged its Customer Support Community. The community includes navigation menu items that link to standard and custom objects.

Which two points should the Experience Cloud consultant consider when reviewing the package? Choose 2 answers

- **A. Custom list views for custom objects are not included as dependencies.**
- **B. Custom list views for standard objects are not included as dependencies.**
- C. Custom list views for standard objects are included as dependencies.
- D. Custom list views for custom objects are included as dependencies.

Answer: A,B

Explanation:

When you package your Experience Cloud site, some components and settings are included as dependencies, while others are not. For example:

* Custom list views for custom objects are not included as dependencies. You need to manually add them to your package or recreate them in the target org.

* Custom list views for standard objects are not included as dependencies. You need to manually add them to your package or recreate them in the target org.

NEW QUESTION # 21

Ursa Major Solar (UMS) is evaluating Salesforce Partner Relationship Management (PRM) to help improve its current channel sales performance.

In which two ways can Salesforce PRM help UMS accelerate channel sales?

Choose 2 answers

- A. Use partner tiering in channel sales hierarchy
- B. Automate partner entitlement assignment in Channel Sales teams
- C. Extend automated quoting capabilities to partners
- D. Enable partner lead routing

Answer: C,D

Explanation:

Partner lead routing allows UMS to assign leads to partners based on predefined criteria, such as location, product, or industry. This helps UMS distribute leads more efficiently and increase partner engagement.

Automated quoting capabilities allow partners to generate quotes for customers using UMS's pricing and discount rules. This helps partners close deals faster and more accurately.

NEW QUESTION # 22

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