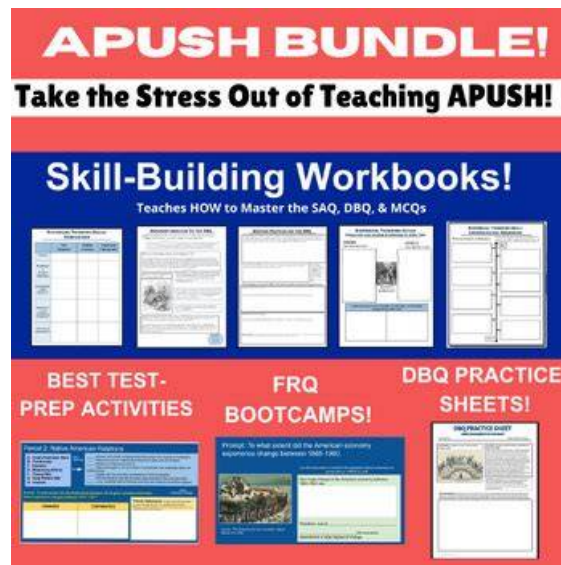


Study AP-205 Materials - AP-205 Online Bootcamps



2026 Latest ExamsReviews AP-205 PDF Dumps and AP-205 Exam Engine Free Share: https://drive.google.com/open?id=1KDTOiMMXndaNwD5zCgRr6Re9sq4_fjs8

As the saying goes, an inch of time is an inch of gold; time is money. If time be of all things the most precious, wasting of time must be the greatest prodigality. We believe that you will not want to waste your time, and you must want to pass your AP-205 Exam in a short time, so it is necessary for you to choose our Consumer Goods Cloud: Trade Promotion Management Accredited Professional prep torrent as your study tool. If you use our products, you will just need to spend 20-30 hours to take your exam.

Salesforce AP-205 Exam Syllabus Topics:

Section	Weight	Objectives
Design	28%	- Design TPM solutions 1. Design reporting and analytics solutions 2. Design scalable TPM architecture 3. Configure trade promotion planning processes 4. Design integration and synchronization approaches 5. Recommend best practices for data management
Discovery	32%	- Use Consumer Goods Cloud and TPM for customer environments 1. Document customer journey and business processes 2. Conduct discovery interviews using TPM lifecycle 3. Map TPM and third-party systems capabilities 4. Capture non-functional and volumetric requirements 5. Gather functional and technical requirements
Implementation	40%	- Implement TPM capabilities 1. Implement promotions and tactics 2. Configure KPI calculations and reporting 3. Implement data synchronization processes 4. Manage settlement processes 5. Configure funds and transactions

AP-205 Online Bootcamps & Reliable AP-205 Exam Bootcamp

You can run the Consumer Goods Cloud: Trade Promotion Management Accredited Professional AP-205 PDF Questions file on any device laptop, smartphone or tablet, etc. You just need to memorize all AP-205 exam questions in the pdf dumps file. Salesforce AP-205 practice test software (Web-based and desktop) is specifically useful to attempt the AP-205 Practice Exam. It has been a proven strategy to pass professional exams like the Salesforce AP-205 exam in the last few years. Consumer Goods Cloud: Trade Promotion Management Accredited Professional AP-205 practice test software is an excellent way to engage candidates in practice.

Salesforce Consumer Goods Cloud: Trade Promotion Management Accredited Professional Sample Questions (Q51-Q56):

NEW QUESTION # 51

A consultant needs to configure the Volume Only promotions so that the key account manager (KAM) can see the Volume Planning card (VPC).

Where should the consultant configure this to see the VPC?

- A. In the KPI subset
- **B. In the promotion template**
- C. In the tactic template

Answer: B

Explanation:

The Promotion Template is the master controller for the layout and behavior of a specific type of promotion.

When a business defines different types of promotions-for example, a "Full P&L Promotion" versus a "Volume Only Promotion"-they use different Promotion Templates to tailor the user experience.

For a "Volume Only" promotion, the business might want to hide financial complexity (like ROI or Fixed Funds) but must show the volume data. The visibility of the major UI components (Cards) is toggled directly on the Promotion Template record.

Within the Promotion Template configuration, there are specific checkboxes or settings for:

- * Show VPC (Volume Planning Card): Controls if the volume grid is visible.
- * Show SPC (Spend Planning Card): Controls if the financial grid is visible.

To ensure the KAM can see the VPC, the consultant must navigate to the specific Promotion Template used for "Volume Only" promotions and ensure the VPC visibility setting is enabled. While KPI Subsets (Option B) control which columns appear inside the card, the Promotion Template (Option C) controls whether the card appears at all. Tactic templates (Option A) control the individual tactics (e.g., Display, Flyer) and do not control the high-level promotion page layout.

NEW QUESTION # 52

A key account manager (KAM) at Cloud Kicks wants to set up Customer Business Plans (CBPs) for a Planning Customer. The KAM wants to create a CBP for next year.

How should a consultant advise the KAM to set up the CBP?

- A. By specifying the Date From and Date Thru
- B. By defining the Date From and number of month
- **C. By specifying the Business Year**

Answer: C

Explanation:

Customer Business Plans (CBPs) in Consumer Goods Cloud are the high-level containers used for annual volume and financial planning. Unlike specific promotions which have granular start and end dates (e.g., "Jan 1st to Jan 14th"), a Customer Business Plan is structurally designed to cover a standard fiscal or calendar year.

The recommended and standard best practice for setting up a CBP is to link it to a Business Year. When configuring the system, the administrator defines the Calendar and Business Years (e.g., 2024, 2025) in the master data. When a Key Account Manager (KAM) creates a new plan, they select the specific Year from a dropdown menu rather than manually entering a "Date From" and "Date Thru." This approach ensures data integrity and alignment with the corporate fiscal calendar. By selecting "Business Year: 2025," the system automatically understands the exact start and end dates based on the master calendar configuration (which might be Jan 1-Dec 31, or a fiscal offset like Oct 1-Sept 30). This prevents user error, such as a KAM accidentally creating a plan that runs for 13 months or starts on the wrong day of the week. It also facilitates "Year-over-Year" reporting, as the system can easily

compare "CBP 2024" vs. "CBP 2025" because they are strictly defined by the Business Year object, ensuring that targets and baselines are aggregated into the correct annual buckets.

NEW QUESTION # 53

A key account manager (KAM) for Northern Trail Outfitters utilizes real-time reporting (RTR) to report on key performance indicators (KPIs) and identify critical business metrics to create better informed decisions.

How should RTR support a KAM through the post event analysis phase?

- A. Using customized reports to monitor business development of competing brands' successes
- **B. Using customized reports that help to evaluate the success of promotional events on product level**
- C. Using customized reports to help track payments and funds based on a promotion's execution

Answer: B

Explanation:

Post-Event Analysis (PEA) is a critical phase in the Trade Promotion Management lifecycle where the KAM evaluates what happened after a promotion has concluded. The goal is to determine the Return on Investment (ROI) and effectiveness of the trade spend. Real-Time Reporting (RTR) in Salesforce Consumer Goods Cloud is specifically engineered to support this by providing granular, immediate visibility into performance metrics without requiring data warehouse extraction.

RTR supports PEA primarily by enabling the KAM to evaluate success at the Product Level (Option A).

Promotional success is rarely uniform; one flavor of a beverage might have sold out while another remained on the shelf. RTR allows the KAM to drill down into the "Actuals" (shipment or POS data imported from ERP) versus the "Plan" (forecasted volume) for every Stock Keeping Unit (SKU) involved in the event.

By using customized RTR views, the KAM can instantly see KPIs such as "Uplift Volume," "Incremental Revenue," and "Cost per Unit" for each specific product. This granular analysis is essential for future planning. If the analysis reveals that 1-Liter bottles had a negative ROI while 500ml bottles had a positive ROI, the KAM can adjust the product mix for the next promotion. Options B and C are less relevant to the core strength of RTR in this context; competitor data is often external and harder to track in real-time, and fund payments are typically handled in the Claims/Settlement module rather than the immediate operational reporting of promotional product performance.

NEW QUESTION # 54

A client is requesting a real-time report on the promotion detail to show key performance indicator (KPI) values at the Promotion Total level. The client wants this implemented to help the user gauge and understand the impact of the Planned Promotion instantaneously.

How should the consultant design this? 5

- A. Create a custom Lightning component that reads the value of the KPIs through the KPI Map functionality and embed the UI Component on the Promotion record page.
- **B. Create a custom Scorecard Real-Time Reporting (RTR) and enable the required KPIs as Report relevant and add them to RTR Config, then embed the report on the Promotion record page.**
- C. Create a new Real-Time Reporting (RTR), which uses a Flatlist UI Component, add the required KPIs, and then embed the report on the Promotion record page.

Answer: B

Explanation:

To meet the requirement of showing "Promotion Total" values (aggregated scalars like Total ROI, Total Spend, or Total Uplift) rather than a time-series grid, the consultant should utilize the Scorecard component of the Real-Time Reporting (RTR) module.

* Scorecard RTR: This UI component is specifically designed to display single, high-level summary metrics (KPIs) in a card format. It is ideal for "at a glance" impact analysis.

* Configuration: The process involves:

* Flagging the necessary KPIs (e.g., Total Volume, ROI) as "Report Relevant" in the KPI Set configuration so they are exposed to the reporting layer.

* Adding these KPIs to the RTR Configuration JSON.

* Embedding this specific Scorecard component on the Promotion Record Page in Lightning App Builder.

* Why not Flatlist? A Flatlist (Option B) is typically used for tabular, time-phased data (e.g., a grid showing Volume Week 1, Week 2, Week 3). For a "Total Level" summary, a Flatlist is the wrong visualization tool.

NEW QUESTION # 55

A client needs to calculate component-level revenue at the tactic level in the Shipment Time frame within the bill of material (BOM) Component Product of a key performance indicator (KPI).

What should a consultant enable to ensure that the KPI is calculated only for the specified periods?

- A. Time Scope as Shipment
- B. Object Scope as Promotion Tactic
- C. BOM Scope as Component

Answer: A

Explanation:

This question focuses on the precise configuration of KPI Definitions within the Calculation Engine (Processing Services). Every KPI in TPM (like "Revenue" or "Volume") requires specific instructions on how and when to calculate.

The critical requirement in the prompt is that the calculation must occur in the "Shipment Time frame." In TPM, a promotion typically has multiple timeframes:

- * Placement/In-Store: When the product is on the shelf.
- * Shipment: When the product is delivered to the retailer (often weeks earlier).
- * Consumption: When the shopper buys it.

If a KPI is configured with the default time scope (often "Promotion" or "Placement"), the engine will calculate revenue based on the dates the promotion is active in the store. However, financial recognition for the manufacturer usually happens at Shipment.

Therefore, to ensure the "Component-level revenue" reflects the financial reality of when goods were shipped, the Time Scope setting in the KPI configuration must be explicitly set to Shipment.

While "Object Scope" (Option A) and "BOM Scope" (Option C) control what is being calculated (the Tactic or the Component), they do not control the temporal aspect. Only the Time Scope determines the specific date range (Shipment Start to Shipment End) used for the data retrieval and calculation logic.

NEW QUESTION # 56

.....

With the rapid development of our society, most of the people tend to choose express delivery to save time. Our delivery speed is also highly praised by customers. Our AP-205 exam dumps won't let you wait for such a long time. As long as you pay at our platform, we will deliver the relevant AP-205 Test Prep to your mailbox within 5-10 minutes. Our AP-205 test prep embrace latest information, up-to-date knowledge and fresh ideas, encouraging the practice of thinking out of box rather than treading the same old path following a beaten track.

AP-205 Online Bootcamps: <https://www.examsreviews.com/AP-205-pass4sure-exam-review.html>

- AP-205 Test Questions Pdf □ AP-205 Study Guide Pdf □ AP-205 Valid Braindumps Questions □ Download ➡ AP-205 □□□ for free by simply searching on ➤ www.testkingpass.com □ □AP-205 Latest Cram Materials
- Updated Pdfvce Salesforce AP-205 Exam Questions in Three Formats □ Search for ✓ AP-205 □✓□ on [www.pdfvce.com] immediately to obtain a free download □ Training AP-205 Pdf
- Reliable AP-205 Braindumps Questions □ Valid Exam AP-205 Registration □ AP-205 Exam Details □ Easily obtain "AP-205" for free download through ✨ www.practicevce.com ✨ □ □AP-205 Latest Cram Materials
- Consumer Goods Cloud: Trade Promotion Management Accredited Professional sure pass dumps - AP-205 actual training pdf □ Search for ➡ AP-205 □ and download it for free immediately on 《 www.pdfvce.com 》 □ AP-205 Test Questions Pdf
- Exam Sample AP-205 Online □ AP-205 Exam Voucher □ Training AP-205 For Exam □ Go to website ➡ www.practicevce.com □ open and search for [AP-205] to download for free □ AP-205 Latest Cram Materials
- Here's a Quick and Proven Way to Pass Salesforce AP-205 Certification exam □ Download ✨ AP-205 □ ✨ □ for free by simply searching on { www.pdfvce.com } □ Latest AP-205 Test Preparation
- Training AP-205 Pdf □ New AP-205 Test Objectives □ Valid Exam AP-205 Registration □ Search for □ AP-205 □ and download exam materials for free through □ www.troytecdumps.com □ □ Latest AP-205 Test Preparation
- AP-205 dumps VCE - AP-205 pass king - AP-205 latest dumps □ Easily obtain (AP-205) for free download through 《 www.pdfvce.com 》 □ AP-205 Test Vce
- Interactive AP-205 EBook □ AP-205 Exam Test □ AP-205 Exam Test □ Copy URL ➤ www.testkingpass.com □ open and search for 「 AP-205 」 to download for free □ Latest AP-205 Test Preparation
- AP-205 Latest Cram Materials □ AP-205 Test Questions Pdf □ Test AP-205 Testking □ Search for (AP-205) and obtain a free download on ➡ www.pdfvce.com □ □ AP-205 Valid Exam Camp
- Here's a Quick and Proven Way to Pass Salesforce AP-205 Certification exam □ Enter { www.pass4test.com } and

www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw,
myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw,
www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, scalar.usc.edu, myportal.utt.edu.tw, myportal.utt.edu.tw,
myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw,
myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw,
myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw, myportal.utt.edu.tw,
Disposable vapes

2026 Latest ExamsReviews AP-205 PDF Dumps and AP-205 Exam Engine Free Share: https://drive.google.com/open?id=1KDTOiMMXndaNwD5zCgRr6Re9sq4_fjs8