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Salesforce ADM-201 certification is intended for administrators who want to enhance their skills in Salesforce management and administration. Salesforce Certified Administrator certification exam covers a wide range of topics, including data management, security, automation, and customization. It is an ideal certification for individuals who want to establish themselves as experts in Salesforce administration and management.

Salesforce ADM-201 (Salesforce Certified Administrator) exam is a prestigious certification that validates the skills and expertise of professionals who work with Salesforce. Salesforce Certified Administrator certification demonstrates that the individual has a solid understanding of Salesforce administration techniques and can efficiently manage the Salesforce platform. The ADM-201 Exam assesses the candidate's knowledge of Salesforce's key features such as security, data management, and automation. It also evaluates the candidate's ability to customize Salesforce to meet business requirements and optimize the platform to maximize business value.

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Salesforce ADM-201 Certification Exam is an excellent way for individuals to validate their Salesforce skills and knowledge. Salesforce Certified Administrator certification is highly recognized and provides candidates with a competitive edge in the IT industry. It is ideal for Salesforce Administrators, Consultants, Developers, and other professionals who work with Salesforce. Passing the exam opens up a world of opportunities, and it is a great investment in one's career.

Salesforce Certified Administrator Sample Questions (Q16-Q21):

NEW QUESTION # 16

Which feature effectively allows you to "lock" the converted amount on closed opportunities?

- A. Multi-currency
- **B. Advanced Currency Management**
- C. Locale
- D. Company Profile
- E. None of the above

Answer: B

NEW QUESTION # 17

Ursa Major Solar wants to assist users with a guided expense report process to simplify submissions, routing, and authorizations. Which two tools should an administrator use to build this solution?

Choose 2 answers

- **A. Flow Builder**
- B. Validation Rule
- **C. Approval Process**
- D. Quick Action

Answer: A,C

Explanation:

Explanation

Flow builder and approval process are two tools that can be used by Ursa Major Solar to assist users with a guided expense report process to simplify submissions, routing, and authorizations. Flow builder is a tool that allows administrators to create flows, which are guided processes that collect data and perform actions in Salesforce; it can be used to create a screen flow that guides users through the steps of submitting an expense report, such as entering expense details, uploading receipts, etc. Approval process is a tool that allows administrators to create approval processes, which are automated processes that require approval from one or more approvers; it can be used to create an approval process that routes expense reports to the appropriate managers for authorization based on certain criteria, such as amount, type, etc. Validation rule, quick action are not tools for building a guided expense report process; they are used for different purposes such as enforcing data quality or creating records. References:

https://help.salesforce.com/s/articleView?id=sf.flow_builder.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.approvals_considerations.htm&type=5

NEW QUESTION # 18

The administrator at Aw Computing wants Account Details, related list and chatter feeds to each appear on separate tabs when reviewing an account.

Which type of page should the administrator create?

- A. Lightning page Component.
- **B. Lightning page Tab.**
- C. Lightning record page.
- D. Lightning app page.

Answer: B

NEW QUESTION # 19

Universal Containers wants to set up a customer service community where existing and potential customers can view public discussions, collaborate with other members, and search for solutions posted by other members without logging into the community. How should an administrator allow access to the community?

- A. Set up self-registration for the community
- B. Use LinkedIn or Facebook as authentication providers
- **C. Use the community's guest user profile**
- D. Create a custom community profile

Answer: C

NEW QUESTION # 20

Which will appear on your pipeline report?

- A. Leads
- B. Accounts
- C. Opportunities

Answer: C

Explanation:

Section: Volume J

NEW QUESTION # 21

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