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SAP C_BCSBN_2502 Exam Syllabus Topics:

| Topic | Details |
|---------|---|
| Topic 1 | Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations. |
| Topic 2 | Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes. |
| Topic 3 | Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment. |

SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q19-Q24):

NEW QUESTION #19

Which aspect of SAP Business Network helps ensure compliance during unplanned purchases?

- A. Optimizes financial approaches
- B. Implements automatic auditing and budgeting rules
- C. Automates supplier selection
- D. Enhances production efficiency

Answer: B

Explanation:

Solution:

The correct answer based on learning sap.com is:

* D. Implements automatic auditing and budgeting rules

The SAP Business Network for Procurement ensures compliance during unplanned purchases by leveraging configurable business rules and automated audit trails. These help enforce company policies around spend compliance, including change orders, price controls, contractual adherence, and handling non-PO invoices.

The other options (A, B, C) are not directly associated with compliance enforcement for unplanned purchases on that site.

NEW OUESTION #20

How does real-time production orchestration in SAP Digital Manufacturing improve resource utilization within global manufacturing networks?

- A. Aligns financial optimization
- B. Improves logistics
- C. Manages production with Al automation in real-time
- D. Automates procurement

Answer: C

Explanation:

The correct answer is:

Solution:

B. Manages production with AI automation in real-time

SAP Digital Manufacturing's real-time Production Orchestration (Resource Orchestration) empowers supervisors to dispatch, schedule, monitor, and automatically balance production on a live basis-responding instantly to events on the shop floor and

optimizing resources like labor, equipment, and materials us.io

group.com+6learning.sap.com+6help.sap.com+6sap.com+8sap.com+8learning.sap.com+8.

Here's how the other options stack up:

- * A. Improves logistics While orchestration connects operations with logistics, its primary purpose is on-floor execution and resource balancing-not optimizing logistics functions directly.
- * C. Automates procurement This relates to supply chain/procurement modules in SAP, not manufacturing execution orchestration.
- * D. Aligns financial optimization Financial alignment comes primarily from ERP integration, not from real-time production orchestration.

So the best fit is option B.

NEW QUESTION #21

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity? Note: There are 2 correct answers to this question.

- A. Focuses on the benefits of local suppliers
- B. Highlights cost-saving opportunities to meet budget considerations
- C. Emphasizes digital relationships to foster collaboration
- D. Raises awareness of visibility issues

Answer: C.D

Explanation:

Solution:

The two correct answers, based solely on content from learning sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

* A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning sap.com.

* B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com.

Options C and D are not emphasized in the COO context on learning.sap.com.

NEW QUESTION #22

How does the visual inspection tool in SAP Digital Manufacturing support defect detection on automotive parts assembly lines?

- A. Uses Al to identify quality issues
- B. Improves logistics detection issues
- C. Focuses on optimizing financial approaches
- D. Automates procurement processes

Answer: A

Explanation:

Solution:

The correct answer based on learning sap.com is:

* B. Uses AI to identify quality issues

SAP Digital Manufacturing's Visual Inspection tool leverages artificial intelligence to automatically detect defects on automotive parts assembly lines-spotting anomalies, ensuring consistency, and reducing manual inspection errors. It does not handle procurement, logistics, or financial processes.

NEW QUESTION #23

What can be enhanced by establishing a consistent, end-to-end process across the entire design-to-operate cycle? Note: There are 3 correct answers to this question.

- A. Functional productivity
- B. Environmentally conscious operations

- C. Agile decision-making
- D. Tactical planning
- E. Delivery routing efficiency

Answer: A,B,C

Explanation:

Solution:

The three correct enhancements, based on content from learning.sap.com, are:

* B. Functional productivity

A consistent end-to-end process streamlines workflows across design, planning, manufacturing, logistics, and operations-boosting overall productivity in every function.

* C. Agile decision-making

This unified approach enables real-time scenario simulations and faster response times, making organizations more agile in adapting to changes.

* E. Environmentally conscious operations

By integrating sustainability into every stage of the value chain-from design to delivery-organizations can align operations with eco-friendly practices.

Option A (Tactical planning) and D (Delivery routing efficiency) are not explicitly highlighted in that context on learning sap.com

NEW OUESTION #24

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