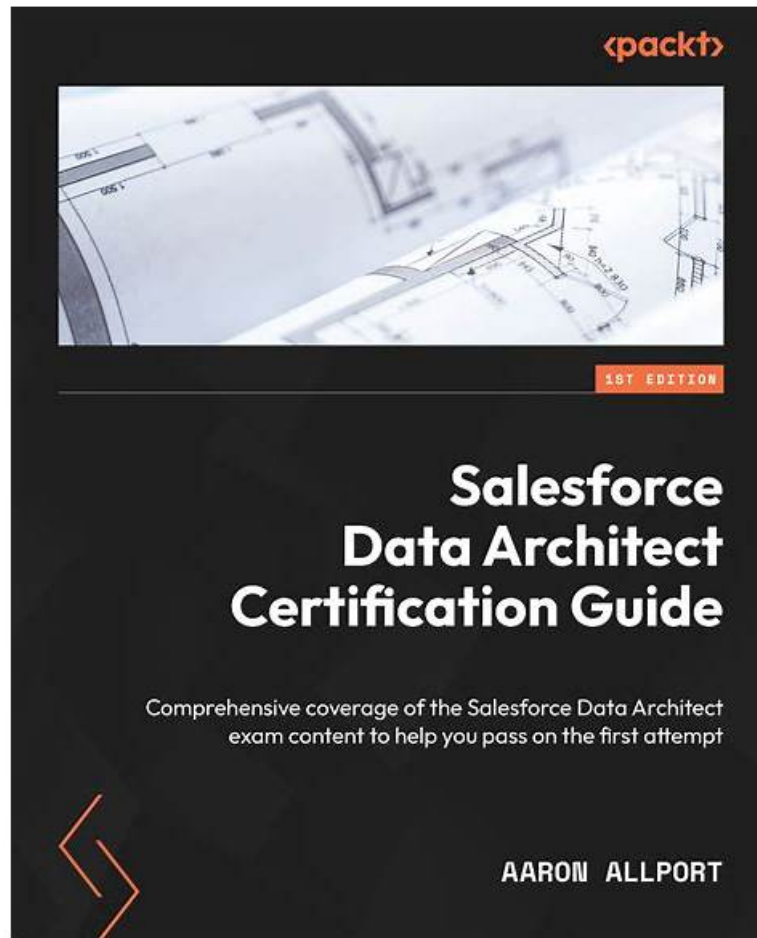


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Salesforce Certified Data Architect Sample Questions (Q156-Q161):

NEW QUESTION # 156

Universal Containers (UC) has deployed Salesforce to manage Marketing, Sales, and Support efforts in a multi-system ERP environment. After reaching the limits of native reports & dashboards, UC leadership is looking to understand what options can be used to provide more analytical insights. What two approaches should an architect recommend? Choose 2 answers

- A. Weekly Snapshots
- B. Setup Audit Trails
- C. AppExchange Apps
- D. Wave Analytics

Answer: C,D

Explanation:

According to the exam guide, one of the objectives is to "describe the use cases and considerations for using AppExchange apps and Wave Analytics". This implies that options A and B are both valid approaches to provide more analytical insights. Option C is not correct because weekly snapshots are used to track changes over time, not to provide advanced analytics. Option D is not correct because setup audit trails are used to monitor changes in the setup menu, not to provide analytical insights.

NEW QUESTION # 157

A shipping and logistics company has created a large number of reports within Sales Cloud since Salesforce was introduced. Some of these reports analyze large amounts of data regarding the whereabouts of the company's containers, and they are starting to time out when users are trying to run the reports. What is a recommended approach to avoid these time-out issues?

- A. Improve reporting performance by replacing the existing reports in Sales Cloud with new reports based on Analytics Cloud.
- B. Improve reporting performance by creating a custom Visualforce report that is using a cache of the records in the report.
- C. Improve reporting performance by creating an Apex trigger for the Report object that will pre-fetch data before the report is run.
- D. Improve reporting performance by creating a dashboard that is scheduled to run the reports only once per day.

Answer: A

Explanation:

Improving reporting performance by replacing the existing reports in Sales Cloud with new reports based on Analytics Cloud can avoid the time-out issues by leveraging the power and scalability of Analytics Cloud.

Analytics Cloud can handle large volumes of data and provide faster and more interactive reports than Sales Cloud.

NEW QUESTION # 158

Northern Trail Outfitters (NTO) has a variety of customers that include householders, businesses, and individuals.

The following conditions exist within its system:

NTO has a total of five million customers.

Duplicate records exist, which is replicated across many systems, including Salesforce.

Given these conditions, there is a lack of consistent presentation and clear identification of a customer record.

Which three options should a data architect perform to resolve the issues with the customer data?

- A. Create a unique global customer ID for each customer and store that in all systems for referential identity.
- B. Create a customer master database external to Salesforce as a system of truth and sync the customer data with all systems.
- C. Duplicate customer records across the system and provide a two-way sync of data between the systems.
- D. Invest in a data duplicate tool to de-dupe and merge duplicate records across all systems.
- E. Use Salesforce CDC to sync customer data across all systems to keep customer record in sync.

Answer: A,B,D

NEW QUESTION # 159

A large automobile manufacturer has decided to use Salesforce as its CRM. It needs to maintain the following dealer types in their CRM:

Local dealers
Regional distributor
State distributor
Service dealer

The attributes are different for each of the customer types. The CRM users should be allowed to enter only attributes related to the customer types. The processes and business rules for each of the customer types could be different.

How should the different dealers be maintained in Salesforce?

- A. Create Custom objects for each dealer types and custom fields for dealer attributes.
- B. Use Accounts for dealers and custom picklist field for each of the dealer types
- C. Create dealers as Accounts, and build custom views for each of the dealer types.
- **D. Use Accounts for dealers, and create record types for each of the dealer types.**

Answer: D

NEW QUESTION # 160

UC is planning a massive SF implementation with large volumes of data. As part of the org's implementation, several roles, territories, groups, and sharing rules have been configured. The data architect has been tasked with loading all of the required data, including user data, in a timely manner.

What should a data architect do to minimize data load times due to system calculations?

- **A. Enable defer sharing calculations, and suspend sharing rule calculations**
- B. Leverage the Bulk API and concurrent processing with multiple batches
- C. Enable granular locking to avoid "UNABLE_TO_LOCK_ROW" error.
- D. Load the data through data loader, and turn on parallel processing

Answer: A

Explanation:

The correct answer is A, enable defer sharing calculations, and suspend sharing rule calculations. Defer sharing calculations and suspend sharing rule calculations are features that allow you to temporarily disable the automatic recalculation of sharing rules when you load large volumes of data. This can improve the performance and speed of your data load process by avoiding unnecessary system calculations. Loading the data through data loader, leveraging the bulk API, or enabling granular locking are also options that can help with data load times, but they do not directly address the system calculations issue.

NEW QUESTION # 161

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