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Salesforce Media Cloud Accredited Professional Sample Questions (Q27-Q32):

NEW QUESTION # 27

Which set of components are delivered as part of the managed package?

- A. OmniScript Definitions, CPQ APIs, Apex Classes, Lightning Web Components
- B. FlexiPages, Custom Labels, Vlocity Integration Settings, Custom Layouts
- C. FlexiPages, Custom Labels, Data Model, Media Service
- D. OmniScript Definitions, CPQ APIs, FlexiPages, Custom Labels

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The managed package includes OmniScript Definitions, CPQ APIs, Apex Classes, and Lightning Web Components as core functional components to deliver Media Cloud features. Other sets list supporting components but not the full package essentials.

Reference:

Media Cloud Package Contents

https://help.salesforce.com/s/articleView?id=sf.media_cloud_package_contents.htm&type=5

NEW QUESTION # 28

During a Google Ad Manager (GAM) order orchestration, which two steps does a Media Planner need to complete manually in the GAM Server?

Choose 2 answers

- A. Check availability of inventory in GAM.
- B. **Associate the creatives to a line item in GAM.**
- C. Create order in GAM.
- D. **Check if creatives are loaded in GAM.**

Answer: B,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

While many GAM functions can be automated through integrations, loading creatives and associating them to line items often require manual intervention to ensure the correct assets are linked. Inventory availability and order creation are generally handled programmatically or via Media Cloud integration.

Reference:

Media Cloud GAM Integration Workflow

https://help.salesforce.com/s/articleView?id=sf.media_cloud_gam_manual_steps.htm&type=5

NEW QUESTION # 29

Which two actions take place, when an insertion order is created and submitted in Media Cloud Advertising Sales Management (ASM)?

Choose 2 answers

- A. The orchestration plan is created and can be viewed
- B. Order is submitted to B2B Commerce Order Management
- C. **Order is submitted to Industries Order Management**
- D. Order flow is initiated for asset creation and billing

Answer: C,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Upon insertion order submission, Media Cloud triggers an order flow that initiates asset creation and billing processes. Additionally, the order is handed over to Industries Order Management for orchestration across external systems such as ad servers and billing platforms. B2B Commerce is not involved in ad order fulfillment.

Reference:

Media Cloud Order Management Process

https://help.salesforce.com/s/articleView?id=sf.media_cloud_order_management.htm&type=5

NEW QUESTION # 30

A publishing company has an existing media plan creation process that was setup using OmniStudio a few months ago. A new requirement has come up where the user will be required to enter a new secondary budget field and this field should be stored with the rest of the media plan details.

On which object should a Consultant add this field so that it is stored with the rest of the media plan and can be added to the appropriate OmniScript?

- A. Order
- B. **Media Plan Placement**
- C. Quote
- D. Opportunity

Answer: B

NEW QUESTION # 31

A customer has a requirement to allow the Operations team to edit Quote records in order to perform 'Create and Submit Order' action only when the corresponding opportunity has reached a specific status called 'Closed Won'. Sales users will remain as the

record owners of Quotes and Orders for reporting purposes. The organization wide default setting for Quote and Order object is private.

How should a Consultant solve this requirement with minimal customization?

- A. Share order records programmatically using Apex whenever Opportunity status is 'Closed Won'.
- B. Sales users will use manual sharing in order to share order records once Opportunity status is 'Closed Won'.
- **C. Configure a criteria-based sharing rule to share order records once Opportunity status is 'Closed Won'.**
- D. Configure role hierarchy, such that the Operations team is higher than the Sales users in the same hierarchy group.

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Since the OWD for Quote and Order is private, sharing must be explicitly granted for the Operations team to edit records when Opportunity status is 'Closed Won'. Criteria-based sharing rules are the preferred low-maintenance Salesforce declarative approach for this scenario, sharing records based on field values without custom code. Manual sharing is less scalable, role hierarchy changes may affect ownership and reporting, and Apex sharing is a heavier customization.

Reference:

Salesforce Sharing Rules Documentation

Media Cloud ASM Security and Sharing Best Practices

https://help.salesforce.com/s/articleView?id=sf.sharing_rules.htm&type=5

NEW QUESTION # 32

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