

Quiz 2026 Authoritative Salesforce Consumer-Goods-Cloud-Accredited-Professional Practice Braindumps



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The Consumer Goods Cloud is a powerful platform that is designed to help businesses within the consumer goods industry to improve their sales and marketing efforts. This platform is designed to provide businesses with a comprehensive view of their customers and their sales data, allowing them to make data-driven decisions that can help to improve their bottom line.

Salesforce Consumer Goods Cloud Accredited Professional certification is a valuable credential for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has the knowledge and skills to use the Consumer Goods Cloud to improve their organization's sales and distribution processes. It also indicates that the individual is up-to-date with industry trends and regulatory requirements. If you're a professional in the consumer goods industry, getting certified as a Salesforce Consumer Goods Cloud Accredited Professional can help you advance your career and stay competitive in the job market.

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Right Salesforce Consumer-Goods-Cloud-Accredited-Professional Questions: Epic Ways to Pass Exam [2026]

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Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is a valuable certification for individuals involved in the consumer goods industry. It validates the candidate's understanding of Salesforce's solutions for the industry and demonstrates their commitment to professional development. Passing the exam can lead to better job opportunities and higher salaries, making it a worthwhile investment for those interested in advancing their careers in the consumer goods industry.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q54-Q59):

NEW QUESTION # 54

ABC Telecom is using Communications Cloud for their enterprise customers. ABC Telecom has a requirement wherein assets must be synchronized to the assurance platform as soon as the sale or MACD order completes fulfillment for wholesale products. There are about 5,000 orders placed by each reseller throughout the day. There are hundreds of active reseller users present in the system. How should a Consultant recommend that ABC Telecom integrate Communications Cloud with their assurance platform?

- A. Use Industries Order Management to inform the assurance platform as part of the orchestration plan
- **B. Use Platform Events and GetAsset API**
- C. Use a Bulk API connector via middleware
- D. Use an on-demand data pull from Communications Cloud using the REST API from Service assurance

Answer: B

Explanation:

ABC Telecom requires that assets be synchronized to their assurance platform immediately after fulfillment, and they operate in a high-volume wholesale environment (5,000+ orders per reseller/day and hundreds of concurrent users). Salesforce recommends event-driven, near-real-time integration for high-scale fulfillment notifications.

Platform Events are Salesforce's native, scalable publish/subscribe mechanism designed for high throughput and low latency. When an order completes fulfillment, Communications Cloud can publish an event that external systems subscribe to. The assurance platform can then call the GetAsset API to retrieve the exact asset structure needed for assurance workflows.

This pattern is explicitly recommended in Salesforce high-throughput integration architectures because it:

Eliminates polling

Handles large transaction volume

Provides near-real-time sync

Decouples fulfillment from assurance systems

Scales horizontally across resellers

Option A (using OM orchestration) is synchronous and not optimal for high throughput.

Option B (on-demand REST pull) causes latency and excessive polling.

Option C (Bulk API) is batch-oriented, not real-time, and unsuitable for near-immediate updates.

NEW QUESTION # 55

Which statement is correct about Consumer Goods- Einstein Visit Recommendations?

- A. Visit Recommendations are automatically generated by recent case activities
- B. Visit Recommendations can be created using the Next Best Action Strategy
- **C. Visit Recommendations automatically take into consideration already created visits for the store**
- D. Visit Recommendations rules consider the store operating hours

Answer: C

Explanation:

Visit Recommendations are suggestions for field reps to visit certain stores based on predefined rules and criteria. One of the correct statements about Visit Recommendations is that they automatically take into consideration already created visits for the store, meaning that they do not recommend visiting a store that already has a scheduled or completed visit within a certain time frame.

Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 36.

NEW QUESTION # 56

A Consultant must migrate Communications Cloud Data from one customized Salesforce Org to another Salesforce Org. What are two key considerations before migration and preparing the target instance to receive or import Communications Cloud data?

- A. Requires matching metadata to be established in the new target org.
- B. Run data validation in parallel to the ongoing migration.
- C. All required data points and fields from the source org are captured in the target org.
- D. Test migration data in a production environment.

Answer: A,C

Explanation:

Before migrating Communications Cloud data to a new org, Salesforce documentation stresses two critical readiness steps:

A . Ensuring all required fields and data points exist in the target org Communications Cloud relies on a complex data model (EPC, Order Mgmt, Pricing, Attributes, EPC Projects, Fulfillment records). The target org must have all necessary fields and object configurations before importing data.

D . Metadata must match before migration

Migration cannot succeed unless product specs, attributes, price lists, technical product models, decomposition mappings, and orchestration metadata exist in the target org.

Metadata alignment is the #1 prerequisite for moving Communications Cloud data.

Incorrect options:

B: Running validation during migration is risky and not recommended.

C: Testing in production is strictly prohibited.

NEW QUESTION # 57

How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a map layer using visits as the base object and color code the markers by status
- B. By creating a map layer using retail store as the base object and represent the markers by shape
- C. By creating a map layer using accounts as a base object and color code the markers by status
- D. By creating a Map Layer using retail store search filters by status and color code the markers by status

Answer: A

Explanation:

To visualize store visits in their territory for the day by their current status, an Account Manager can create a map layer using visits as the base object and color code the markers by status. A map layer is a visual representation of data on a map that can be filtered and customized. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. The status of a visit indicates whether it is planned, in progress, completed, or canceled. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

NEW QUESTION # 58

GreenTech, a Consumer Goods company wants to sell new products in a particular retail store Which Tableau CRM dashboard should they use to find opportunities to sell new products in a retail store location

- A. White Space Analysis
- B. Account Insight
- C. Sales Rep Performance
- D. Sales Manager- Territory Performance

Answer: A

Explanation:

White Space Analysis is a Tableau CRM dashboard that shows opportunities to sell new products in a retail store location. It analyzes the sales performance and product distribution across different stores and segments, and identifies gaps or white spaces where new products can be introduced or existing products can be expanded. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 37.

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