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## Latest Order-Management-Administrator Exam Tips - Reliable Order-Management-Administrator Exam Review

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## Salesforce Order-Management-Administrator Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> <li>• <b>Process Automation and Integrations:</b> This section helps the Salesforce Order Management Administrator Consultant demonstrate the capability to deliver business value by integrating Order Management with external systems using clicks rather than code. Mastery of navigation within Order Management processes, connecting nodes, and integrating systems efficiently ensures understanding of how to implement effective solutions.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>Deployment and Debugging:</b> In this area, aspiring order management administrator consultant demonstrates a deep understanding of deployment options, life cycles, and the configuration of supporting objects. This includes creating processes from scratch, leveraging pre-set data, and validating results in runtime scenarios.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Data Model:</b> This topic equips the Salesforce Order Management Administrator Consultant to showcase knowledge of critical objects such as Order, Order Summary, Fulfillment Orders, and Return Orders. It involves establishing and tracing integrations with B2C Commerce or other systems, including custom attributes. Proficiency here is pivotal for ensuring seamless data flow and robust Order Management operations within complex business environments.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Order Management Basics:</b> In this topic, the Salesforce Order Management Administrator Consultant learns to position Order Management effectively within Salesforce's core architecture. By articulating the extensible platform capabilities, the ability to integrate with third-party systems, and the overall value proposition, this knowledge helps highlight Order Management's seamless adaptability and efficiency. These insights are crucial for demonstrating business value during client engagements.</li> </ul>

## Salesforce Order Management Administrator Accredited Professional Sample Questions (Q95-Q100):

### NEW QUESTION # 95

A company's sales team wants the Total Amount field to be included in the Highlights panel at the top of the Credit Memo record page. How can the administrator meet this requirement?

- A. Edit the properties of the Highlights Panel component on the Credit Memo lightning record page
- **B. Modify the compact layout on the Credit Memo object**
- C. Modify the sales team profile's assigned record type to include the Total Amount field in the Highlights Panel
- D. Edit the Credit Memo page layout to include the Total Amount field in the Highlights Panel

**Answer: B**

Explanation:

The best way for the administrator to meet this requirement is to modify the compact layout on the Credit Memo object. A Credit Memo is a record that represents a refund or credit issued to a customer for an order or part of an order. A Credit Memo has various fields and related lists that display information such as the credit amount, status, reason, etc. A compact layout is a type of layout that determines which fields appear in the highlights panel at the top of a record page in Lightning Experience or Salesforce mobile app. The administrator can use the Object Manager to modify the compact layout on the Credit Memo object and add the Total Amount field to the compact layout. This way, the sales team can see the Total Amount field in the highlights panel at the top of the Credit Memo record page. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_credit\\_memo.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_credit_memo.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.compact\\_layouts\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.compact_layouts_overview.htm&type=5)

### NEW QUESTION # 96

What type of relationship exists between FulfillmentOrder and Order Delivery Method?

- A. One-to-One Lookup (Location) FulfillmentFrom LocationId
- **B. Lookup (Order Delivery Method)**
- C. Master-Detail (Order Delivery Method)
- D. Junction (Many to Many)

**Answer: B**

Explanation:

The type of relationship that exists between FulfillmentOrder and Order Delivery Method is Lookup (OrderDelivery Method). A Lookup field is a type of custom field that creates a relationship between two objects, but does not support rollup summary fields. In this case, a FulfillmentOrder has a Lookup field named Order Delivery Method that references an Order Delivery Method record. An Order Delivery Method is a record that represents a delivery option for fulfilling orders, such as standard shipping, express shipping, in- store pickup, etc. An Order Delivery Method can have many FulfillmentOrders associated with it, but a FulfillmentOrder can only have one Order Delivery Method. Verified References: [https://help.salesforce.com/s/articleView?id=sf.custom\\_field\\_types.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.custom_field_types.htm&type=5)[https://help.salesforce.com/s/articleView?id=sf.order\\_management\\_order\\_delivery\\_method.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.order_management_order_delivery_method.htm&type=5)

#### NEW QUESTION # 97

An admin wants to deploy certain pages in Order Management to approved mobile devices. Which two steps are the recommended approach for this?

- A. Use the mobile publisher to create an app
- B. Build a custom application on Heroku calling the APIs
- C. Install the Salesforce mobile app from Apple Store or Google Play
- D. Save the pages with the options of both Desktop and Phone applied

**Answer: C,D**

Explanation:

The recommended approach for deploying certain pages in Order Management to approved mobile devices is to install the Salesforce mobile app from Apple Store or Google Play and save the pages with the options of both Desktop and Phone applied. The Salesforce mobile app is designed for easy data access on the go. You can view Order Management record pages on the mobile app, but you can't access its console features, like screen flows. To make a page available on the mobile app, you need to save it with the options of both Desktop and Phone applied in the Lightning App Builder. Reference: Salesforce Order Management, Mobile App Theme FAQ

#### NEW QUESTION # 98

The Ensure Funds process works on which set of Order Items?

- A. Only the items with a status of Waiting Payment
- B. Only the items passed into the Ensure Funds method
- C. All Items within a delivery group
- D. Only the items on the Fulfillment Order passed into the Ensure Funds method
- E. All Sales Order Items

**Answer: B**

Explanation:

The Ensure Funds process works on only the items passed into the Ensure Funds method. This method is a flow core action that verifies that there are enough funds available for each Order Item passed into it, and updates their payment status accordingly. The administrator can pass any Order Items into this method, regardless of their status or delivery group. Verified Reference: [https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_om\\_actions\\_ensure\\_funds\\_async.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_om_actions_ensure_funds_async.htm&type=5)

#### NEW QUESTION # 99

Universal Containers (UC) has a flow which performs some custom logic in order to determine a least-cost shipping location. Some of the variables should be reset at the beginning of each loop iteration. Which design element in Flow allows the Admin to do this?

- A. Preset
- B. Reset
- C. Reassignment
- D. Assignment

**Answer: D**



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