

Exam Salesforce Manufacturing-Cloud-Professional Pattern & Manufacturing-Cloud-Professional Vce Download



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One of the main benefits of earning this certification is that it demonstrates to potential employers that the candidate has the skills and knowledge to work in the manufacturing industry. It also provides opportunities for career advancement and higher salaries. In addition, the Manufacturing Cloud Accredited Professional certification is a prerequisite for other advanced Salesforce certifications, such as the Salesforce Certified Technical Architect or the Salesforce Certified Application Architect.

Salesforce Manufacturing-Cloud-Professional (Manufacturing Cloud Accredited Professional) Exam is designed to test the knowledge and skills of professionals working in the manufacturing industry who want to get certified on Salesforce's Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification exam is ideal for professionals who are looking to enhance their career opportunities in the manufacturing industry and want to demonstrate their expertise in Manufacturing Cloud.

The Manufacturing Cloud Accredited Professional Exam is ideal for individuals who work in manufacturing sales, operations, supply chain management, and customer service. Manufacturing Cloud Accredited Professional Exam certification program is designed to help professionals become proficient in the use of the Manufacturing Cloud platform, enabling them to leverage the platform's features and functionalities to streamline their operations and boost their productivity. Manufacturing Cloud Accredited Professional Exam certification also helps individuals demonstrate their expertise in the use of Salesforce technologies, increasing their credibility in the industry.

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Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q10-Q15):

NEW QUESTION # 10

An administrator at Universal Containers is concerned about increased data corruption and wants to maintain data integrity in Manufacturing Cloud.

What should the administrator do to reduce data corruption and maintain data sanctity?

- A. Clone the standard Manufacturing Sales Agreements permission set, deselect the mass update for Sales Agreements, and assign the cloned permission set to all non-System Administrator users.
- B. Edit the standard Manufacturing Sales Agreements permission set, deselect the mass update for Sales Agreements, and assign the permission set to all non-System Administrator users.
- C. Update the non-System Administrator user profiles, giving them the View All and Modify All data permissions on the Sales Agreement object.

Answer: A

Explanation:

Explanation

To maintain data integrity in Manufacturing Cloud, the administrator should limit the mass update capability for Sales Agreements to only System Administrators. This will prevent accidental or malicious changes to the Sales Agreement data by other users. To do this, the administrator can clone the standard Manufacturing Sales Agreements permission set, which grants access to the Sales Agreement object and related fields. Then, the administrator can deselect the mass update for Sales Agreements permission in the cloned permission set, and assign it to all non-System Administrator users. This way, only System Administrators can perform mass updates on Sales Agreements, while other users can still view and edit individual records. References: Sales Agreement Permissions, Mass Update Sales Agreements

NEW QUESTION # 11

Universal Containers (UC) is operating in 21 countries across EMEA with eight different currencies. UC identifies customers as Silver, Gold, or Platinum in those countries, depending on the catalog prices and discount thresholds. Once a year, UC indexes the prices, updating currency exchange rates while regularly introducing new products throughout the year.

What is a potential blocker to the company's current business processes?

- A. There is a limit to the number of mass updates that can be performed on the sales agreements.
- B. Currency exchange rates can only be updated if Advanced Currency Management is enabled
- C. Pricing Analytics over accounts is not possible; limit to only 52 forecast updates per year.

Answer: B

Explanation:

A potential blocker to Universal Containers' current business processes, given their operation across multiple countries with different currencies, is the limitation that currency exchange rates can only be updated if Advanced Currency Management (ACM) is enabled in Salesforce. This feature is crucial for businesses like UC that deal with multiple currencies, as it allows for more precise and dynamic management of currency exchange rates. Without ACM, UC may face challenges in accurately updating and managing currency exchange rates, which is essential for indexing prices annually and introducing new products throughout the year. This limitation can significantly impact the company's ability to maintain accurate pricing and discount thresholds for their customers categorized as Silver, Gold, or Platinum, potentially affecting sales agreements and overall business operations.

NEW QUESTION # 12

Universal Containers just went live with Manufacturing Cloud. The administrator has been tasked with uploading sales agreement data into the system.

In which order does the administrator need to approach this task for a complete and accurate representation of sales transactions?

- A. Insert Sales Agreements, Insert Sales Agreement Products, Insert Sales Agreement Product Schedule
- B. Update Sales Agreements, Update Sales Agreement Products, Update Sales Agreement Product Schedule
- C. Insert Sales Agreements, Insert Sales Agreement Products, Update Sales Agreement Product Schedule

Answer: A

Explanation:

To upload sales agreement data into the system, the administrator needs to follow these steps in order:

Insert Sales Agreements: This creates the sales agreement records with the basic information such as account, contact, start date, end date, and status.

Insert Sales Agreement Products: This adds the products that are part of the sales agreement, along with the planned quantity and revenue for each product.

Insert Sales Agreement Product Schedule: This specifies the schedule for each product, such as the frequency, start date, end date, and quantity for each period.

The other options are not correct because they involve updating the sales agreement data instead of inserting it. Updating the data requires the data to be already present in the system, which is not the case for a new implementation. Also, updating the sales agreement product schedule is not necessary if the schedule is inserted correctly in the first place. Reference: SalesAgreement | Manufacturing Cloud Developer Guide, SalesAgreementProduct | Manufacturing Cloud Developer Guide, SalesAgreementProductSchedule | Manufacturing Cloud Developer Guide, Import Data into Manufacturing Cloud

NEW QUESTION # 13

What is a key first step for Manufacturing Cloud implementation?

- A. Configure forecast regeneration settings.
- **B. Enable Manufacturing Cloud features in Setup.**
- C. Enable Manufacturing Cloud permissions for users.

Answer: B

Explanation:

Explanation

According to the Salesforce Manufacturing Cloud Learning documents, the key first step for Manufacturing Cloud implementation is to enable Manufacturing Cloud features in Setup. This allows you to activate the required features and data models for your organization, such as Sales Agreement Management, Advanced Forecasting, Program Based Business, and more.

References:

* Set Up Manufacturing Cloud

* Enable Features in Setup

* Enable Data Models in Setup

NEW QUESTION # 14

The admin at badger power is trying to setup a Rebate type that is valid for transactions completed in January. Which option reflects by the admin?

- **A. Set up an eligibility criteria for this rebate type with activity Date \geq Jan1 and \leq Jan31**
- B. Use the effective date on Rebate Type
- C. Setup anew rebate program with that volume rebate type and a single payout period for Jan
- D. Set Rebate type to active on Jan1 and inactive on Jan31

Answer: A

Explanation:

The admin at badger power can set up an eligibility criteria for this rebate type with activity Date \geq Jan1 and \leq Jan31. This option allows the admin to specify the date range for which the rebate type applies to the transactions. The other options are either not possible or not sufficient to achieve the desired result. For example, setting up a new rebate program with a single payout period for Jan does not ensure that the rebate type is valid only for transactions completed in January. Setting the rebate type to active on Jan1 and inactive on Jan31 does not prevent the rebate type from being applied to transactions that occurred before or after January. Using the effective date on rebate type does not specify the end date for the rebate type validity. References: Eligible and Applied Rebate Types on a Transactional Object, Common Rebate Types

NEW QUESTION # 15

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