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**Certified Innovation Professional (CInP)  
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## Certified Innovation Professional (CInP)

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### GInI Certified Innovation Professional (CInP) Sample Questions (Q164-Q169):

#### NEW QUESTION # 164

Coming out of a brainstorming session, a group should carry forward a wide-ranging selection of ideas for subsequent evaluation and potential prototyping. This ensures they preserve the full breadth of concepts they generated and do not revert back to the obvious "safe" choices.

Select one correct answer from the list:

- A. Revert back to the obvious "safe" choices
- B. Revert back to the blue sky dreaming that so many of them are prone to
- C. Get too carried away with crazy, radical ideas
- D. Get too far away from who the business is

**Answer: A**

Explanation:

GInI's CInP Handbook advocates preserving a "wide-ranging selection of ideas" post-brainstorming to maintain creative diversity, avoiding the trap of defaulting to "obvious 'safe' choices" that lack innovation.

This aligns with the Front End's exploratory nature, where broad ideation feeds into evaluation and prototyping, ensuring breakthrough potential isn't stifled by premature convergence. Option A, "crazy, radical ideas," misrepresents the goal; breadth includes bold ideas but isn't about excess. Option B, "who the business is," suggests identity drift, not the question's focus. Option C, "blue sky dreaming," implies unfocused ideation, not a post-session risk. Option D captures GInI's warning against conservative bias, matching the original answer and reinforcing the need to challenge the status quo—a core GInI principle.

Reference: GInI CInP Handbook, Section on Post-Brainstorming Idea Management.

#### NEW QUESTION # 165

Incentives are used for what purpose?

Select one correct answer from the list:

- A. To encourage people to engage in the innovation program in the first place.
- B. To pressure and coerce people into engaging in the innovation program.
- C. To reward people for having engaged in the innovation program.
- D. To force people to engage in the innovation program even if they do not want to.

**Answer: A**

#### NEW QUESTION # 166

Becoming an Innovation Manager gives one a chance to make a name for themselves by \_\_\_\_\_.

Select one correct answer from the list

- A. demonstrating lean thinking skills and financial acumen
- B. showing off how much they know
- C. demonstrating leadership skills and business acumen
- D. leading the most radical and demanding innovation efforts

**Answer: C**

### NEW QUESTION # 167

In the overall E&S Process, there may be any number of what feeding into the Level 2 stream of evaluations and selections?  
Select one correct answer from the list

- A. Secret skunkworks campaigns.
- B. Different Level 0 streams.
- **C. Different Level 1 streams.**
- D. Super special innovation initiatives.

**Answer: C**

### NEW QUESTION # 168

Design Research focuses on the interactions between people and things so that we can better understand the interfaces between them and how they are used, and thus design our offerings to optimize the user experience.  
Select one correct answer from the list:

- A. The interactions between different things
- **B. The interactions between people and things**
- C. How things that people never see operate in the background
- D. The interactions between different people

**Answer: B**

Explanation:

GInI's Certified Innovation Professional (CInP) Handbook defines Design Research as a critical component of needfinding and Design Thinking, focusing on "the interactions between people and things" to uncover insights about user behavior, needs, and experiences. This involves observing how individuals engage with products, services, or systems (the "things")-their touchpoints, pain points, and usage patterns-to inform user-centered design. The goal is to optimize the user experience by understanding these interfaces, a principle rooted in human-centered design methodologies that GInI adopts. Option B, "interactions between different things," shifts focus to system mechanics, not user-centricity. Option C, "interactions between different people," emphasizes social dynamics, missing the product/service context. Option D, "things people never see," like backend processes, is irrelevant to user experience design. Option A aligns with GInI's explicit wording and intent, matching the original answer, reflecting a disciplined approach to empathizing with users and translating observations into actionable design improvements-a cornerstone of GInI's Front End innovation process.

### NEW QUESTION # 169

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