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Salesforce Certified Advanced Administrator Sample Questions (Q158-Q163):

NEW QUESTION # 158

Sales managers at Ursa Major Solar have asked for some additional automation around opportunity reminders. If the opportunity is in the Proposal stage a week before the close date, they want an email sent to the opportunity owner and manager. If the Budget Approved custom field is checked, the managers want to be notified immediately. How should these requirements be met without using code?

- A. Create a schedule-triggered flow. Configure the trigger to flow weekly.
- B. **Create a schedule-triggered flow for the Opportunity object. Configure the trigger to flow daily.**
- C. Create a record-triggered flow with scheduled paths. Configure the trigger to flow after the record is saved.
- D. Create a record-triggered flow with scheduled paths. Configure the trigger to flow before the record is saved.

Answer: B

NEW QUESTION # 159

Cloud Kicks has an app that should only be used in the VIP showroom. Which feature should an administrator use to permit access to the app?

- A. Single Sign-On
- B. **Session-Based Permission Set**
- C. Delegated Administration
- D. Permission Set Group

Answer: B

NEW QUESTION # 160

Universal Containers wants to track invoices with a custom object. They want to be able to view any invoices as a related list on the Opportunity record page.

Which feature would ensure can view all invoices associated with an Opportunity if the user can view the parent Opportunity record?

- A. **Master-Detail Relationships**
- B. Sharing Rules
- C. Field Level Security
- D. Lookup Relationships

Answer: A

NEW QUESTION # 161

A user is getting an error when attempting to merge two accounts. The administrator checks the profile to see the user has Read/Write permission on Accounts and is the owner of both records.

What is preventing the user from completing the merge?

- A. The user is assigned to the wrong territory.
- B. **The Delete permission is missing on the user for Accounts.**
- C. Only administrators have permission to merge records.
- D. The Account matching rules are not set.

Answer: B

Explanation:

Explanation

The Delete permission is missing on the user for Accounts is what is preventing the user from completing the merge. Merging accounts is a way to combine up to three duplicate accounts into one master record and update the related records accordingly. Merging accounts requires the Delete permission on accounts because merging accounts involves deleting the duplicate records and keeping only the master record.

NEW QUESTION # 162

An administrator at AW Computing needs to limit access to Salesforce. Users should only be able to read on objects, but they should not be able to interact with the database in any way.

Which two options could the administrator use to accomplish this?

Choose 2 answers

- A. Edit the System Administrator Profile
- B. Edit or Clone the Read Only Profile
- C. Assign the Standard User Profile
- D. Clone the Minimum Access User Profile

Answer: B,D

NEW QUESTION # 163

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