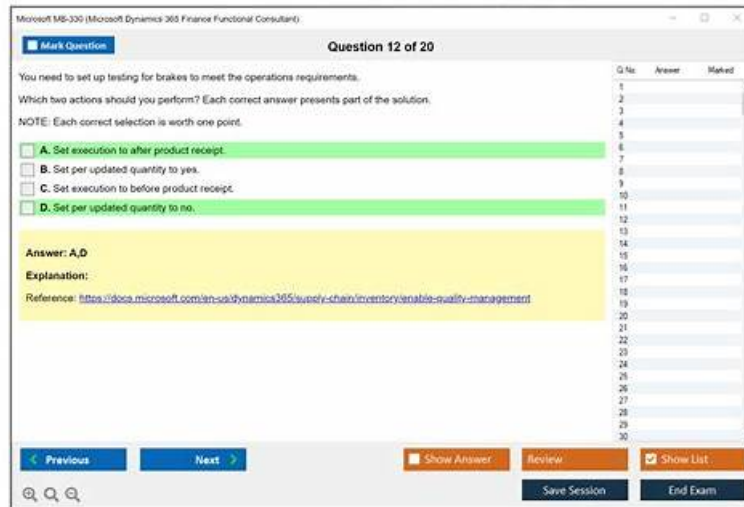


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Exam Prerequisites

Before you opt for the MB-330 exam, bear in mind the knowledge requirements. This includes practices relating to SCM such as procurement, logistics, trade, warehouse management, as well as transportation management.

Microsoft MB-330, popularly known as the Microsoft Dynamics 365 Supply Chain Management Functional Consultant Exam, is a certification exam by Microsoft that tests the expertise of professionals in the field of supply chain management. MB-330 Exam validates the ability of individuals to manage business operations such as warehouse management, inventory management, production control, and demand planning.

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Skills measured on the Exam MB-330

As mentioned above, each candidate must demonstrate their ability to implement product information management, inventory management, supply chain processes, warehouse and transportation management, and master planning. Thus, according to the MB-330 Exam skills outline, which can be found on the official exam page, the test includes questions from five main areas:

- **Implementing Inventory management.** This means demonstrating skills in the management of inventory activities, and

Inventory management configuration.

- **Implementing master planning.** Finally, candidates show their skills in master planning and forecasting configuration together with master plans and manage planned orders running.
- **Implementing warehouse management and transportation management.** According to this exam domain to take the test you should configure warehouse management, perform warehouse management processes, as well as implement transportation management on the associate level.
- **Implementing and management of Supply Chain processes.** In other words, candidates have to show their competence in Procurement and sourcing alongside common sales and marketing features.
- **Implementing management for product information.** So, you should be able to create, configure and manage products for the supply chain management. Moreover, each candidate has to demonstrate an ability to manage inventory pricing and costing.

Microsoft Dynamics 365 Supply Chain Management Functional Consultant Sample Questions (Q299-Q304):

NEW QUESTION # 299

You need to consolidate orders and prepare to rate shop shipments.

How should you complete the setup? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Action	Value
Configure shipment setup.	<div><div>Enable the Transportation management and Consolidate shipments parameters. Create a proposed load.</div><div>Assign a rate engine to a load. Create a proposed load.</div><div>Enable the Consolidate shipments parameter. Assign an item to a proposed load.</div><div>Enable items to use Transportation management. Assign items to a proposed load.</div></div>
Consolidate shipments.	<div><div>Open Shipments, select Lines, and consolidate shipments for the same destination.</div><div>Open Shipments, select Loads, and consolidate leads for the same destination.</div><div>Open Loads, select Shipments, and consolidate shipments for the same load.</div><div>Open Loads, select Shipments, and consolidate shipments for the same destination.</div></div>

Answer:

Explanation:

Action	Value
Configure shipment setup.	<div><div>Enable the Transportation management and Consolidate shipments parameters. Create a proposed load.</div><div>Assign a rate engine to a load. Create a proposed load.</div><div>Enable the Consolidate shipments parameter. Assign an item to a proposed load.</div><div>Enable items to use Transportation management. Assign items to a proposed load.</div></div>
Consolidate shipments.	<div><div>Open Shipments, select Lines, and consolidate shipments for the same destination.</div><div>Open Shipments, select Loads, and consolidate leads for the same destination.</div><div>Open Loads, select Shipments, and consolidate shipments for the same load.</div><div>Open Loads, select Shipments, and consolidate shipments for the same destination.</div></div>

Explanation

Action	Value
Configure shipment setup.	<div> <div></div> <div> Enable the Transportation management and Consolidate shipments parameters. Create a proposed load. Assign a rate engine to a load. Create a proposed load. Enable the Consolidate shipments parameter. Assign an item to a proposed load. Enable items to use Transportation management. Assign items to a proposed load. </div> </div>
Consolidate shipments.	<div> <div></div> <div> Open Shipments, select Lines, and consolidate shipments for the same destination. Open Shipments, select Loads, and consolidate leads for the same destination. Open Loads, select Shipments, and consolidate shipments for the same load. Open Loads, select Shipments, and consolidate shipments for the same destination. </div> </div>

NEW QUESTION # 300

You need to set up pricing to solve the paint program school complaint.

What should you configure? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Requirement	Configuration
Configure pricing for the paint program.	<div> <div></div> <div> Customer group Price group Sales agreement </div> </div>
Apply largest discount.	<div> <div></div> <div> Find next on trade agreement line for all customers only Find next on trade agreement line for select customers only Find next on trade agreement lines for both the select customers and all customers </div> </div>

Answer:

Explanation:

Requirement	Configuration
Configure pricing for the paint program.	<div> <div></div> <div> Customer group Price group Sales agreement </div> </div>
Apply largest discount.	<div> <div></div> <div> Find next on trade agreement line for all customers only Find next on trade agreement line for select customers only Find next on trade agreement lines for both the select customers and all customers </div> </div>

Explanation

Table Description automatically generated

Requirement	Configuration
Configure pricing for the paint program.	<div> <div></div> <div> Customer group Price group Sales agreement </div> </div>
Apply largest discount.	<div> <div></div> <div> Find next on trade agreement line for all customers only Find next on trade agreement line for select customers only Find next on trade agreement lines for both the select customers and all customers </div> </div>

Box 1: Price group

A school that is part of the special paint program reports that a sale price on canvas last month was a better price than its paint program price. The school requests a price adjustment.

Trade Agreement Logic

Before we go and set up a trade agreement let's first discuss how the system evaluates trade agreements. When Dynamics 365 Finance and Operations evaluates trade agreements it tries to find the most specific pricing that falls within the validity dates. What I mean by "most specific" pricing is, the system checks the "Party type code" as well as the "Product code type" to see if there is a valid price specific to that customer or vendor for the specific product selected on the sales order or purchase order line respectively. Then if it cannot find that most specific combinations it looks for the next level up which are the price groups and then finally if it can't find prices at the group level it looks for prices that may apply to all vendors or customers.

Box 2: Find next on trade agreement line for select customers only

The next trade agreement type is a line discount. As the name suggests a line discount will appear on the sales order line as a percentage discount or a per unit discount depending on how the trade agreement is set up.

Reference: <https://dynamics-tips.com/trade-agreements/>

NEW QUESTION # 301

HOTSPOT

A company must set up replenishment of inventory using vendor-owned consignment inventory.

You need to create the replenishment order.

How should you complete the replenishment order? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Configuration	Value
vendor assignment	<div><div><div></div><div></div><div></div><div></div></div><div>Microsoft</div></div> <div><div>approved vendor, Registered inventory owner</div><div>approved vendor, Primary stocking vendor</div><div>intercompany vendor assignment, Primary stocking vendor</div><div>intercompany vendor assignment, Intercompany customer assignment</div></div>
order type	<div><div></div><div></div></div> <div><div>consignment replenishment</div><div>transfer</div><div>production</div><div>adjustment</div></div>
tracking dimensions	<div><div></div><div></div></div> <div><div>owner</div><div>location</div><div>batch</div><div>license plate</div></div>

Answer:

Explanation:

Configuration

Value

vendor assignment

approved vendor, Registered inventory owner
approved vendor, Primary stocking vendor
intercompany vendor assignment, Primary stocking vendor
intercompany vendor assignment, Intercompany customer assignment

order type

consignment replenishment
transfer
production
adjustment

tracking dimensions

owner
location
batch
license plate

NEW QUESTION # 302

You need to configure transport providers for delivering products to the retail stores from Vendor1.

How should you complete the configuration? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Configuration option

Value

Rating profile

Rating profile with mileage base rating engine
Rating profile with weight base engine rating
Mode of Delivery with weight base rating engine

Carrier

Vendor, Carrier, Rating profile
Customer, Carrier, Rating profile
Broker, Carrier, Shipment
Vendor, Carrier, Load

Answer:

Explanation:

Configuration option	Value
Rating profile	<div>Rating profile with mileage base rating engine</div> <div>Rating profile with weight base engine rating</div> <div>Mode of Delivery with weight base rating engine</div>
Carrier	<div>Vendor, Carrier, Rating profile</div> <div>Customer, Carrier, Rating profile</div> <div>Broker, Carrier, Shipment</div> <div>Vendor, Carrier, Load</div>

Explanation

Graphical user interface, text, application, chat or text message Description automatically generated

Configuration option

Value

Rating profile

Rating profile with mileage base rating engine
Rating profile with weight base engine rating
Mode of Delivery with weight base rating engine

Carrier

Vendor, Carrier, Rating profile
Customer, Carrier, Rating profile
Broker, Carrier, Shipment
Vendor, Carrier, Load

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/transportation/tasks/set-up-shipping-carriers>

Topic 2, Wide World Importers

This is a case study, Case studies are not timed separately. You can use as much exam time as you would like to complete each case. However, there may be additional case studies and sections on this exam. You must manage your time to ensure that you are able to complete all questions included on this exam in the time provided.

To answer the questions included in a case study, you will need to reference information that is provided in the case study. Case studies might contain exhibits and other resources that provide more information about the scenario that is described in the case study. Each question is independent of the other questions in this case study.

At the end of this case study, a review screen will appear. This screen allows you to review your answers and to make changes before you move to the next section of the exam. After you begin a new section, you cannot return to this section.

To start the case study

To display the first question in this case study, click the Next button. Use the buttons in the left pane to explore the content of the case study before you answer the questions. Clicking these buttons displays information such as business requirements, existing environment, and problem statements, if the case study has an All Information tab. note that the information displayed is identical to the information displayed on the subsequent tabs. When you are ready to answer a question, click the Question button to return to the question.

Background

Wide World Importers is a distribution company whose primary customers are small boutique shops which sell globally-sourced products including unique or hand-crafted items such as perfumes and ceramicware. Through the Wide World Importers sales cycles, the commissions-based sales team identifies opportunities and negotiates with shops by using a quoting process. The products may or may not already exist in the company's current product list.

The company has the following divisions and areas of responsibility:

Division	Responsibilities
Sales	Source customers, generate quotes
Inventory	Create products and associated setups, manage costing
Customer service	Define testing, set up regulatory requirements
	Create and manage orders

Current environment

Wide World Importers use Dynamics 365 Finance and Dynamics 365 Supply Chain Management. There is a single legal entity. The primary distribution center for the company is located Las Vegas, Nevada, USA. There is an additional warehouse in California which receives imported goods from container ships. When goods are received in California, the goods are transferred to Nevada for distribution. No orders are shipped directly from California.

Sales

The company has two teams of sales representatives: East and West. Each team has one representative for each of the following categories of goods: perfumes, ceramicware, and all other goods. Sales representatives are paid commissions based on sales. Commissions must be paid based on the home office location for customers.

For example, commission for a customer that is headquartered in the Western United States is paid to the West group of sales representatives.

Sales representatives are responsible for driving new business. Company executives must be able to see metrics define the companies that the sales representatives are targeting, where there is potential to do business, and where quotes are being generated. Customer records must not be created until a sale is confirmed.

The sales team quoted a new perfume for a customer named Customer1. The customer has shipping locations in the following regions: United States, Austria, and Japan. Sales must only be made to the US and Japan due to product ingredients. Automated checks must be put into place so that users do not have to remember to select the correct item.

Testing

The company periodically performs testing on ceramicware as it is received to determine whether the products contain lead. The company labels and markets ceramicware as Lead Free or Not for food use. Perfumes may contain restricted ingredients that cannot be sold to customers in the European Union. The company performs testing on perfumes and has processes to ensure that perfumes containing restricted ingredients are not sold to customers in Europe.

Ten percent of all ceramicware items received must be tested for lead. The process for managing testing must be automated. There must be tolerances setup that define the acceptable amount of lead levels in a product.

Inventory management

The inventory team must control costing of items by using FIFO principles. The finance team must be able to see updated FIFO adjustments throughout the month but will only settle FIFO for month-end reporting. Inventory close must be run at the end of each month. A report must be provided to the finance team that includes the physical quantities and inventory value for items, with totals at the bottom. The warehouse team needs a similar report but does not want the inventory value included. During inventory close, some items cannot be fully costed because the issue cannot be settled against the receipt. The finance team must know which items were excluded.

Other inventory requirements

- * Inventory must be reserved against physical inventory.

- * Items must be grouped so that the inventory costing can be posted to the ledger by using the following groups:

perfumes, ceramicware, other goods. All goods are FIFO. Financial reports must be grouped by these three categories, even the transactions from all categories post to the same ledger accounts.

- * Wide World Importers plans to import a specific type of pottery from a local company in Mexico that handmakes the goods. The pottery must be available in orange or red colors. The cost is the same regardless of the color selection.

- * A new line of perfumes is being introduced. The procurement team must be able to identify which perfumes are men's or women's fragrances, and must be able to further categorize perfumes as Perfume, Eau de Perfume, Eau de Toilette, Eau de Cologne, or Eau Fraiche.

- * You must set up a structure of products for classifying each item for purchase, sales and reporting analysis. Issue: Customer service representatives report that some inventory shows as ordered reserved when the ordered reserved parameter is turned off.

An item that is typically carried is out of stock. A customer named Customer2 wants to place a special rush order for the item. This will result in a significantly increased cost from the supplier. The finance team does not want to have this special order affect the FIFO tiers.

NEW QUESTION # 303

You need to configure the system to support regional sales requirements.

Which group assignments should you use? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Answer Area	
Configurable object	Assignment
Customer	Commission group Price group Item group Customer group
Sales Rep	Sales group Lead Prospect Item group
Item	Commission group Item group Item Model group Customer group

Answer:

Explanation:

Answer Area	
Configurable object	Assignment
Customer	Commission group Price group Item group Customer group
Sales Rep	Sales group Lead Prospect Item group
Item	Commission group Item group Item Model group Customer group

Explanation

Answer Area	
Configurable object	Assignment
Customer	Customer group
Sales Rep	Sales group
Item	Item Model group

NEW QUESTION # 304

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