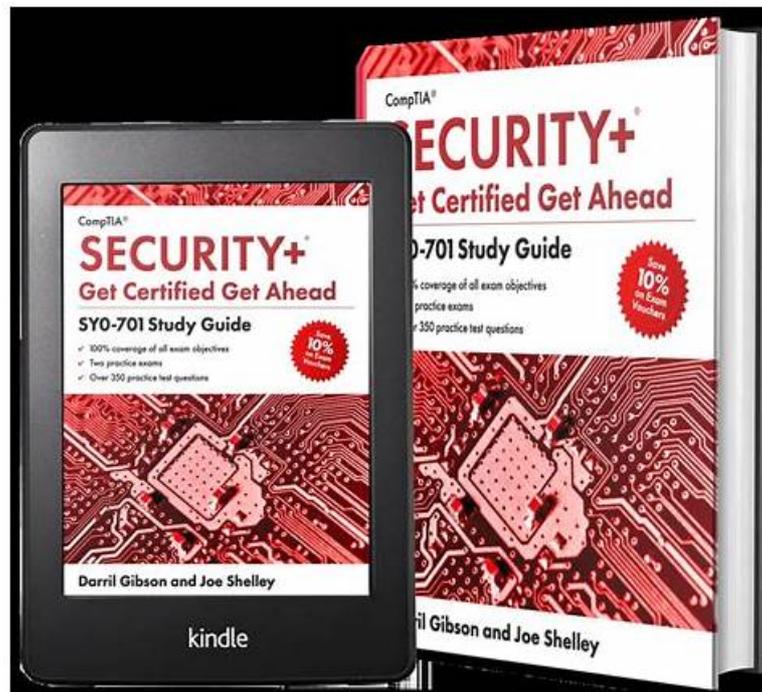


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## Salesforce Communications Cloud Accredited Professional Sample Questions (Q62-Q67):

### NEW QUESTION # 62

UC have completed migration into developer org. Now they are using partial copy sandbox. What are the two reason why consultant should recommend doing a full data load in full copy sandbox before production load?

- A. To understand how long the data load in production should take
- B. To identify the risk of hitting governor limit with the production load
- C. To identify the data error that was not surfaced during testing with subset of data

- D. To identify the metadata related error not previously seen with a subset of data

**Answer: B,C**

#### NEW QUESTION # 63

United telecom has large product catalog; over time their catalog has increased in number of factors. They have chosen communication cloud as their product of choice to reduce their product catalog size. Which are the two steps shall consultant take to migrate these issue and build a stable product catalog.

- A. Bundle the similar product together to reduce the volume
- B. Rationalize the product catalog by identifying duplicates and legacy products that can be removed
- C. Make use of object types and attributes to better handle scalability using EPC functionality.
- D. Mark the orderable flag on the legacy system to false so that they cannot be used.

**Answer: B,C**

#### NEW QUESTION # 64

An agile team is working on backlog grooming. There are two features that are needed by the customer and one of them is needed by the support team. The agile team is currently working on an iteration, Days later a business representative requests that another feature be included in the same iteration which step should consultant take?

- A. Accommodate the feature since otherwise the business representative will escalate that the team is not adaptable to change
- B. Accommodate the feature since otherwise business representative will not accept the iteration results.
- C. Accommodate the feature by putting it into product backlog and work with the product owner to check its ROI relative to other stories in the backlog items then communicate the outcome back to the business representatives.
- D. Accommodate the features as It is a small change and push the development team to work on it since itself organized team should know how to manage last minute requirements.

**Answer: C**

#### NEW QUESTION # 65

United Telecom has initiated high speed offerings on communication cloud after upgrading its network. Which out of the box MACD process should UT consider when upgrade existing assets to high speed offers for interested customer.

- A. Disconnect and New order
- B. Apply Promotion
- C. Change of Plan
- D. Modify Order

**Answer: C**

#### NEW QUESTION # 66

Universal containers want to include Product A every time they sell the bundle B.

Users can opt out this product if they want but cannot take a quantity of more than 1 per bundle. How should a consultant configure the product in the system?

- A. Configure the cardinality Min as 1, Max 1 and default as 1
- B. Add a Recommendation rule for Product A when bundle B is added
- C. Configure the cardinality Min as 0, Max 1 and default as 1.
- D. Add an Auto Add rule to include product A with bundle B

**Answer: C**

#### NEW QUESTION # 67

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