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HPE GreenLake Solutions Sample Questions (Q29-Q34):

NEW QUESTION # 29

What are key considerations for ordering GreenLake solutions?

(Select two.)

Response:

- A. Avoiding scalability requests during ordering
- B. Documenting customer-specific requirements
- C. Standardizing order configurations for all customers
- D. Collaborating with HPE delivery teams

Answer: B,D

NEW QUESTION # 30

What tools are commonly used to design GreenLake solutions?

(Select two.)

Response:

- A. VMware Tanzu
- **B. ASQ**
- **C. HPE Mapbook**
- D. HPE Nimble Storage Dashboard

Answer: B,C

NEW QUESTION # 31

Who are the key parties involved in GreenLake contracts?

(Select two.)

Response:

- A. Independent hardware vendors
- **B. Customer**
- **C. HPE Financial Services**
- D. Public cloud providers

Answer: B,C

NEW QUESTION # 32

A partner wants to include additional managed services in an HPE GreenLake solution for a customer. What is the best approach?

Response:

- A. Use only HPE services
- B. Exclude HPE Financial Services
- **C. Bundle their own services with HPE GreenLake offerings**
- D. Mandate customer-provided hardware

Answer: C

NEW QUESTION # 33

A retail company requires flexibility in scaling resources and expects frequent updates during delivery. What is the best approach for the partner?

Response:

- A. Finalize resource allocation without customer input
- **B. Align delivery with customer goals and provide regular updates**
- C. Avoid scalability discussions and standardize configurations
- D. Use static configurations to simplify delivery

Answer: B

NEW QUESTION # 34

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