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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

Topic 2	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 3	<ul style="list-style-type: none"> • Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 4	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 5	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 6	<ul style="list-style-type: none"> • Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 7	<ul style="list-style-type: none"> • Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 8	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q18-Q23):

NEW QUESTION # 18

You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. Intention to credit the customer
- B. Intention to replace the returned goods
- C. Authorization to release a credit note
- D. Customer's intention to return the goods

Answer: A

NEW QUESTION # 19

What does Convergent Billing allow you to combine in a unique invoice?

- A. *Billing due for sales orders
*Billing due for return orders
- B. *Billing due for sales documents
*Billing due for purchase orders
- C. *Billing due for SD documents
*Billing information from a non-SAP system

- D. *Billing due for sales documents
*Billing due for deliveries

Answer: C

NEW QUESTION # 20

Which steps are part of the Sales Processing using Third-Party without Shipping Notification (BDK) process? Note: There are 3 correct answers to this question.

- A. Create inbound delivery
- B. **Create billing document**
- C. Create outbound delivery
- D. **Approve and release purchase order**
- E. Enter vendor invoice

Answer: B,D,E

NEW QUESTION # 21

How can you define the relationship between business roles and business catalogs?

- A. A business role restricts access to one or more business catalogs.
- B. A business catalog restricts access to one or more business roles.
- C. A business catalog is a collection of one or more business roles.
- D. **A business role is a collection of one or more business catalogs.**

Answer: D

Explanation:

System Landscapes and identity Access Management

NEW QUESTION # 22

During Sales Order processing, which fields are taken into account for route determination? Note: There are 3 correct answers to this question.

- A. **The shipping condition from the business partner master record of the sold-to party or ship-to party**
- B. The loading group from the material master record
- C. **The departure zone of the shipping point**
- D. The transportation zone from the business partner master record of the sold-to party
- E. **The transportation group from the material master record**

Answer: A,C,E

NEW QUESTION # 23

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