効果的-検証するNP-Con-102模擬試験試験-試験の準備方法NP-Con-102技術試験

ちなみに、JPNTest NP-Con-102の一部をクラウドストレージからダウンロードできます：https://drive.google.com/open?id=1h5RIeiYOa9NSnE2aWsPNJBYc3zYwT3Jw

クライアントがNP-Con-102クイズ準備を購入する前後に、思いやりのあるオンラインカスタマーサービスを提供します。クライアントは、購入前にNP-Con-102試験実践ガイドの価格、バージョン、内容を尋ねることができます。ソフトウェアの使用方法、NP-Con-102クイズ準備の機能、NP-Con-102学習資料の使用中に発生する問題、および払い戻しの問題について相談できます。オンラインカスタマーサービスの担当者がNP-Con-102試験実践ガイドに関する質問に回答し、辛抱強く情熱的に問題を解決します。

私たちは絶えずNP-Con-102スタディガイドを改善および更新し、時代の開発ニーズと業界のトレンドの変化に応じて、新しい血液を注入します。私たちは、テストNP-Con-102認定に関するすべての関連知識を最も簡単で効率的かつ直感的な方法で学習者に教えるように最善を尽くします。専門家に高い報酬を支払って、NP-Con-102試験準備の作成に彼らが最大の役割を果たすようにします。国際および国内市場でのNP-Con-102テスト問題の割合は常に増加しています。

>> NP-Con-102模擬試験 <<

NP-Con-102技術試験、NP-Con-102復習対策

SalesforceのNP-Con-102認定試験に受かるためにがんばって勉強していれば、JPNTestはあなたにヘルプを与えます。JPNTest が提供したSalesforceのNP-Con-102問題集は実践の検査に合格したもので、最も良い品質であなたがSalesforceのNP-Con-102認定試験に合格することを保証します。

Salesforce Certified Nonprofit Cloud Consultant (NPC) 認定 NP-Con-102 試験問題 (Q42-Q47):

質問 # 42
A nonprofit organization wants to enter both one-off gifts and batch gifts in Nonprofit Cloud for Fundraising.
What Nonprofit Cloud features should the organization use?

- A. Gift Entry and Data Import Wizard
- B. Gift Commitment Schedule and Gift Batches
- C. Gift Entry and Gift Batches

正解：C

解説：
In the Nonprofit Cloud (NPC) Fundraising module, the process of recording incoming revenue is managed through a modernized interface designed for high-speed data entry and accuracy. The two primary features used for this purpose are Gift Entry and Gift Batches.
1. Gift Entry (One-off Gifts):

The Gift Entry feature is a specialized Lightning interface (often powered by a Screen Flow) that allows a user to record a single donation quickly. It provides a "guided" experience where the user can search for a donor (Person Account), enter the amount, select the payment method, and designate the gift to a specific fund. It is optimized for "real-time" entry, such as when a donor calls in a gift over the phone.
2. Gift Batches (Batch Gifts):
When a nonprofit receives a large stack of checks in the mail (e.g., after a year-end appeal), they use Gift Batches. A Gift Batch is a container that allows the data entry clerk to process multiple transactions as a single unit.
* Control Totals: The clerk enters the total number of checks and the total dollar amount expected in the batch.
* Data Grid: The batch interface provides a spreadsheet-like grid for rapid-fire entry.
* Validation: Before the batch is "processed" or "committed," the system ensures that the individual gifts match the control totals, reducing the risk of clerical error.
* Post-Processing: Once the batch is committed, the system automatically creates individual Gift Transaction records and updates the donor's summary history.
Why other options are incorrect:
* Option B: While the Data Import Wizard can be used for bulk data migration, it is not an "Entry" feature for daily fundraising operations; it lacks the specific gift-matching and batch-control logic of NPC.
* Option C: Gift Commitment Schedules are used for automated recurring gifts, not for the manual entry of physical checks or one-off donations received through the mail.

質問 # 43
A nonprofit hired a consultant to restart a stalled implementation. The nonprofit identified needs by documenting its Salesforce vision and pain points and by defining specific goals with user stories. What are two components of a user story the nonprofit should consider? (Choose 2)

- A. Align each story to the implementation vision.
- B. Assign a priority to each story.
- C. Associate an epic to each story.
- D. Include configuration instructions on each story.

正解： A、B

解説：
User stories are the "building blocks" of an Agile implementation. A well-written user story follows the format: "As a [persona], I want to [action], so that [value/benefit]." To ensure a stalled project gets back on track, two critical components are alignment and prioritization.
* Vision Alignment (B): Every story must have a purpose that contributes to the overall Implementation Vision. If a nonprofit's vision is "Improving Donor Retention," but a user story is created for "Automating Facilities Management," the consultant must evaluate if that story is a distraction. Aligning stories to the vision ensures the consultant builds what the organization actually needs to succeed, rather than just what users want.
* Priority (C): In any implementation, there is limited time and budget. Assigning a priority (often using the MoSCoW method: Must have, Should have, Could have, Won't have) is essential. It allows the consultant and the nonprofit to focus on mission-critical features first, ensuring that if the project runs out of resources, the most valuable parts of the system are already delivered.
Why other options are less critical:
* Configuration Instructions (Option A): This is a mistake. User stories describe the requirement (the "What"), while technical documentation describes the solution (the "How"). Putting configuration steps in a user story makes it rigid and difficult for a developer to suggest better technical alternatives.
* Epics (Option D): While epics are useful for grouping stories, they are a structural tool for project management rather than a "component" of the story's internal logic or value definition. Alignment and Priority are what drive project success.

質問 # 44
A nonprofit wants to manage incoming donations, and provide a portal for its constituents and staff members.
The nonprofit also wants to create a new web experience for constituents. Which solution should a consultant recommend?

- A. NPSP with Program Management Module
- B. NPSP with Account Engagement
- C. NPSP with Accounting Subledger
- D. NPSP with Experience Cloud

正解： D

解說：
When a nonprofit requires a "portal" or a "web experience" for external users (constituents) to interact directly with Salesforce data, Experience Cloud (formerly Community Cloud) is the required solution.
How this solution meets the requirements:
* Incoming Donations (NPSP): NPSP provides the foundational data model for managing individual donors, household accounts, and the donation (Opportunity) pipeline.
* Constituent Portal (Experience Cloud): By implementing an Experience Cloud site (such as the Customer Service or Build Your Own template), the nonprofit can allow donors to:
* Log in to view their giving history.
* Download tax receipts.
* Update their contact information or communication preferences.
* Staff Management: While staff members typically use the internal Salesforce Lightning interface, Experience Cloud can also be configured for staff who need a simplified web interface for specific tasks.
* New Web Experience: Experience Cloud is a highly customizable CMS (Content Management System). It allows the nonprofit to build a branded, mobile-responsive web experience that looks and feels like their main website while being natively connected to their Salesforce data.
Why other options are incorrect:
* Program Management Module (Option A): This tracks service delivery, not web portals.
* Accounting Subledger (Option B): This is a back-office tool for finance reconciliation.
* Account Engagement (Option C): This is a marketing automation tool (Pardot) for sending emails and tracking engagement, but it does not provide a logged-in "portal" experience for constituents.

質問 # 45
The development director wants all users to only see Engagement Plans on Opportunity records for donations with an Amount greater than 10,000. How should this be accomplished?

- A. Add the Related Lists component to the Opportunity Lightning page. Set the component visibility filter to ensure the Opportunity Amount field is greater than 10,000. Assign the page to the development director's profile.
- B. Create a tab and associate the Engagement Plan object to the tab. Add the Related List - Single Lightning component and set it to Engagement Plans. Give read access for the Engagement Plan object to all profiles.8
- C. Create a custom Lightning component that dis9plays all Engagement Plans. Add the component to the Opportunity Lightning Page. Assign the Lightning Page as the Org Default and Activate it.101112
- D. Add the Related List - Single Lightning component to the Opportunity Lightning pa13ge. Add a component visibility filter to display the Engagement Plan when the Opportunity Amount field is greater than 10,000.

正解： D

解說：
To meet this requirement, a consultant should leverage Dynamic Lightning Pages, specifically using Component Visibility Filters. This allows for a declarative solution that does not require multiple page layouts or custom code.
Step-by-Step Implementation:
* Edit the Page: Navigate to an Opportunity record and select Edit Page from the Setup (gear) icon to open the Lightning App Builder.
* Add the Component: Drag the Related List - Single component onto the page layout.
* Configure the Component: In the component properties sidebar, set the Related List to "Engagement Plans."
* Set Visibility Filter: Scroll down to the Set Component Visibility section and click + Add Filter.
* Define Criteria: * Field: Amount
* Operator: Greater Than
* Value: 10,000
* Save and Activate: Save the page. When "All Users" (per the requirement) view an Opportunity, the Engagement Plan related list will simply be invisible if the amount is $10,000 or less. If it is $10,001 or more, the component will appear.
Why other options are incorrect:
* Option A: Assigning the page only to the development director's profile violates the requirement that "all users" should see it when the criteria is met.
* Option B: This is an overly complex and disjointed user experience that doesn't actually filter the view based on the specific Opportunity's amount.
* Option C: A custom component is unnecessary "Technical Debt" since standard functionality meets the requirement perfectly.

質問 # 46
The System Administrator at a nonprofit organization is assigning permission sets to users for the organization's new Nonprofit Cloud implementation. The organization needs some of its staff to have read- only access to the Fundraising and Grantmaking objects.
What should the Administrator use to limit the access?

- A. Restriction Rules
- B. Muting permission sets
- C. Sharing Rules

正解：B

解説：
With the release of the new Nonprofit Cloud, Salesforce has moved toward a "Permission Set-led" security model. This means that instead of relying on a few complex Profiles, Admins use Permission Set Groups to bundle various functional permissions (like Fundraising, Case Management, and Grantmaking).
In many scenarios, a consultant might find that a standard, "out-of-the-box" permission set provided by Salesforce grants a wide range of permissions (Create, Read, Edit, and Delete). If a specific group of users- such as interns or board members-needs to see that data but should not be allowed to change or delete it, the Administrator uses a Muting Permission Set.
How to Implement Muting:
* Create a Permission Set Group: The Admin creates a group called "Read-Only Fundraising Staff."
* Add the Standard Permission Set: The Admin adds the standard Fundraising Access permission set to the group. This initially grants full access.
* Add a Muting Permission Set: Within that same group, the Admin clicks "Muting Permission Set in Group" and creates a new one.
* Configure Muting: In the Muting Permission Set, the Admin navigates to the Object Settings for objects like Gift Commitment or Individual Application (Grantmaking). They check the "Muted" box for Create, Edit, and Delete.
* Assign the Group: When the group is assigned to users, the system calculates the "Final Effective Permissions" by taking the standard permissions and "muting" the ones specified. The result is a clean, read-only experience.
Why other options are incorrect:
* Restriction Rules (Option A) are used to limit which records a user can see based on specific criteria, not to change the level of access (Read vs. Edit) for an entire object.
* Sharing Rules (Option B) are used to open up access to records, not to limit the functional ability to Edit or Delete once a record is already visible.

質問 # 47
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JPNTestにIT業界のエリートのグループがあって、彼達は自分の経験と専門知識を使ってSalesforce NP-Con-102認証試験に参加する方に対して問題集を研究続けています。

NP-Con-102技術試験: https://www.jpntest.com/shiken/NP-Con-102-mondaishu

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