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Salesforce CPQ-Specialist Certification Exam is a valuable credential that demonstrates a candidate's expertise in configuring, pricing, and quoting solutions using the Salesforce CPQ platform. By passing the exam, certified professionals can demonstrate their ability to optimize the sales process, increase revenue growth, and improve customer satisfaction. If you are looking to advance your career in sales, marketing, or operations, the Salesforce CPQ-Specialist Certification Exam is an excellent option to consider.

Salesforce CPQ-Specialist Certification Exam is a globally recognized certification for professionals who specialize in Salesforce CPQ (Configure, Price, Quote) solutions. CPQ-Specialist exam is designed to test an individual's knowledge of Salesforce CPQ, including its features, functionality, and best practices. It is a comprehensive exam that covers a wide range of topics related to Salesforce CPQ, including pricing strategies, quoting processes, product bundles, and more.

>> Exam CPQ-Specialist Bible <<

CPQ-Specialist Latest Test Preparation & Valid CPQ-Specialist Exam Camp

The customization feature of these Salesforce Certified CPQ Specialist (CPQ-Specialist) practice questions (desktop & web-based) allows users to change the settings of their mock exams as per their preferences. Customers of Pass4sures can attempt multiple CPQ-Specialist Exam Questions till their satisfaction. On each attempt, our CPQ-Specialist practice exam will give your results on the spot.

Salesforce Certified CPQ Specialist Sample Questions (Q148-Q153):

NEW QUESTION # 148
"An Admin has created a Quote Template record and has set the Group Field field to SBQQ__Optional__c.
When a
User attempts to preview the output document using this Quote Template, this error appears: ""Invalid conversation from runtime type Boolean to String."" Why is this error occurring?

- A. SBQQ__Optional__c is not a text field."
- B. The user did not create any groups on the quote.
- C. The user did not mark any products as ""optional.""
- D. SBQQ__Optional__c is not a Quote Line field.

Answer: A

NEW QUESTION # 149

The Universal Containers sales operations team wants to ensure that without reopening the Quote Line Editor, quotes have current information prior to submitting them for approval.

Which two actions could the admin take to meet the business requirement?

Choose 2 answers

- A. Add the Calculate button to the quote layout.
- B. Q Create a new Lightning button to trigger recalculation.
- C. Create a Flow to trigger recalculation upon record save.
- D. Change the value of a field in the Calculating Fields Field Set.

Answer: B,C

NEW QUESTION # 150

How can an Admin prevent users from reconfiguring a specific bundle after initial configuration?

- A. Set the Configuration Type to Allowed and Configuration Event to Always.
- B. Set the Configuration Type to Allowed and Configuration Event to Add.
- C. Set the Configuration Type to Disabled.
- D. Set the Active checkbox on Reconfigure Line Custom Action to False.

Answer: D

NEW QUESTION # 151

Universal Containers (UC) has set the CPQ package settings of both Subscription Term Unit and Subscription Prorate Precision to Month. UC wants to quote a Fixed Price Subscription Product with a Start Date of June 18,

2019 and an End Date of August 21, 2020.

The Product record has a Subscription Term of 12, a Pricing Method of List, and a Pricebook Entry of USD

100.

What is the Prorated List Unit Price for the Quote Line?

- A. USD 100.00
- B. USD 118.31
- C. USD 116.67
- D. USD 125.00

Answer: C

NEW QUESTION # 152

Universal Containers (UC) defines a Warranty Period in a field on its Products and wants to ensure that this Warranty Period is correctly stored on the Asset record. A twin field has been created on the Asset record. UC contracts from the Order.

When leveraging the twin field functionality to pass this information to the Asset record, on which object should the admin create a twin field'

- A. Opportunity Product
- B. Order Product
- C. Product Option
- D. Quote Line

Answer: D

NEW QUESTION # 153

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Our company has always been following the trend of the CPQ-Specialist certification. Our research and development team not only study what questions will come up in the CPQ-Specialist exam, but also design powerful study tools like exam simulation software. With the Software version of our CPQ-Specialist study materilas, you can have the experience of the real exam which is very helpful for some candidates who lack confidence or experice of our CPQ-Specialist training guide.

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