

TOP Test B2B-Solution-Architect Voucher - Latest Salesforce B2B-Solution-Architect Questions: Salesforce Certified B2B Solution Architect Exam



BONUS!!! Download part of TestPassed B2B-Solution-Architect dumps for free: <https://drive.google.com/open?id=1e7BhZ09-IenMS7t-uvGdUErXxDDCsetG>

Keeping in view different preparation styles of Salesforce B2B-Solution-Architect test applicant TestPassed has designed three easy-to-use formats for its product. Each format has a pool of Salesforce Certified B2B Solution Architect Exam (B2B-Solution-Architect) actual questions which have been compiled under the guidance of thousands of professionals worldwide. Questions in this product will appear in the Salesforce B2B-Solution-Architect final test.

Salesforce Certified B2B Solution Architect Exam is designed for professionals who want to demonstrate their expertise in designing and implementing B2B solutions using Salesforce. B2B-Solution-Architect Exam is intended for individuals who are experienced with Salesforce and have a deep understanding of B2B sales processes and customer engagement strategies.

>> Test B2B-Solution-Architect Voucher <<

B2B-Solution-Architect Questions | Latest B2B-Solution-Architect Braindumps Free

Time is very important for everyone. As the saying goes, time is life so spend it wisely. We believe that you also don't want to spend much time on preparing for your Salesforce Certified B2B Solution Architect Exam exam. How can you pass your exam and get your certificate in a short time? Our B2B-Solution-Architect exam torrent will be your best choice to help you achieve your aim. According to customers' needs, our product was revised by a lot of experts; the most functions of our Salesforce Certified B2B Solution Architect Exam exam dumps are to help customers save more time, and make customers relaxed. If you choose to use our B2B-Solution-Architect Test Quiz, you will find it is very easy for you to pass your exam in a short time. You just need to spend 20-30 hours on studying; you will have more free time to do other things.

Salesforce Certified B2B Solution Architect Exam Sample Questions (Q59-Q64):

NEW QUESTION # 59

A Solution Architect is presenting a design for the Phase 1 rollout of a B2B multi-cloud solution that includes CPQ and B2B Commerce using the CPQ B2B Commerce Connector. During the presentation, business stakeholders push back on some of the key design aspects. The business is keen to have the product images and SCO data pushed back to CPQ from 828 Commerce, which is not incorporated in the current design. Further, the business wants the Solution Architect to find a way to map discounts and promotions in 828 Commerce to CPQ pricing and add that to the Phase 1 deliverables.

Which two responses should a Solution Architect present to the stakeholder s?

Choose 2 answers

- A. Map the discounts and promotions to Additional Discounts field on the quote Int. However, we would need to ensure that

the price rules do not run for quotes originated from B2B Commerce unless there is a specific business need.

- B. Map the product images from B2B Commerce to CPQ, by passing the URL of the image File from CC Product to Product2 object. SEO data sync will require additional customization and it is recommended for Phase 2.
- C. There are significant differences in the discounting models and options between B2B Commerce and CPQ, and for that reason, it is better to handle them separately, without syncing to CPQ.
- D. Product Images and SCO data are B2B Commerce specific metadata. It is recommended to keep them only in 828 Commerce, and not push to CPQ.

Answer: C,D

NEW QUESTION # 60

Different teams at Universal Containers (UC) are experiencing challenges using their existing tools. The Sales team can only access their application from the office, the Marketing team has to manually import leads coming from the website into their campaign tool, and the Support team lacks a communication history repository between email, social networks, and calls. The website was developed by the IT team, and the Legal team is responsible for the Consent Management Platform used to meet GDPR requirements.

UC wants to improve its relationship with customers, so a digital redesign program is starting with the goal of moving to Salesforce solutions.

Which three steps are necessary to set up a program roadmap?

Choose 3 answers

- A. Prioritize the transformation of activities involving the least development.
- B. Prioritize the transformation of activities related to customers' interactions.
- C. Explain how the program contributes to the business's goals.
- D. Create project plans for each of the projects that will be on the roadmap.
- E. Identify the high-level workload capacity and planning of the IT and Legal teams.

Answer: B,C,D

Explanation:

https://trailhead.salesforce.com/content/learn/modules/innovation_solution/innovation_solution_build_business

NEW QUESTION # 61

Different teams at Universal Containers (UC) are experiencing challenges using their existing tools. The Sales team can only access their application from the office, the Marketing team has to manually import leads coming from the website into their campaign tool, and the Support team lacks a communication history repository between email, social networks, and calls. The website was developed by the IT team, and the Legal team is responsible for the Consent Management Platform used to meet GDPR requirements.

UC wants to improve its relationship with customers, so a digital redesign program is starting with the goal of moving to Salesforce solutions.

Which three steps are necessary to set up a program roadmap?

Choose 3 answers

- A. Prioritize the transformation of activities involving the least development.
- B. Explain how the program contributes to the business's goals.
- C. Create project plans for each of the projects that will be on the roadmap.
- D. Identify the high-level workload capacity and planning of the IT and Legal teams.
- E. Prioritize the transformation of activities related to customers' interactions.

Answer: B,C,D

NEW QUESTION # 62

Universal Containers (UC) is concerned about potential data storage issues in Salesforce due to the Invoice, Order, and Inventory data that would be flowing in from various on-premise legacy CRM and ERP applications. UC would like to view and occasionally report on this data on-demand for day-to-day operational processes and would prefer not to store the data in Salesforce due to data residency requirements.

Which recommendation should the Solution Architect make to meet this requirement?

- A. Write custom Apex code to retrieve the data in real time from external systems.
- **B. Re-architect the implementation using Salesforce Connect and external objects.**
- C. Push the data into Salesforce and implement an archival strategy.
- D. Use Salesforce Orchestrator with MuleSoft to retrieve the data when it is needed.

Answer: B

Explanation:

External objects are similar to custom objects but they map to data that's stored outside Salesforce. Salesforce Connect uses external data sources to access data that's stored outside your Salesforce organization. This way, UC can comply with data residency requirements and avoid data storage issues.

Salesforce Connect allows Salesforce to seamlessly integrate with data that is external to the Salesforce platform, which in this case is the legacy CRM and ERP applications. External objects provide a real-time view of this external data, allowing UC to view and report on it as if it were stored natively in Salesforce, without actually storing it in Salesforce.

Reference: Salesforce B2B Commerce Implementation Guide - Salesforce Connect for External Data Salesforce Connect allows for the integration of external data in real-time without storing it in Salesforce, using external objects which function like standard Salesforce objects. This would meet UC's need to view and report on Invoice, Order, and Inventory data on-demand, adhering to data residency requirements.

Salesforce Connect is designed for such scenarios, offering a solution that avoids data storage within Salesforce while providing access to external data as if it were native. This is in line with Salesforce's best practices for external data integration.

NEW QUESTION # 63

UC Foods, a global manufacturing organisation, builds and sells a variety of food processing equipment on its B2B Commerce site. Customers often tailor their equipment by selecting from several product variants. Depending on the options selected, an order will sometimes require manual intervention by a sales person to determine the price for the customized piece of equipment.

Once the machines have been purchased, each machine comes with a 1-year warranty, which entitles the customer to quarterly visits to inspect and perform maintenance on the machines to keep them in proper working order.

How can a Solution Architect use a multi-cloud solution to address the needs of the organization to efficiently support the selling of equipment and planning of quarterly visits for the machines?

- A. Use the B2B Commerce aggregated product or dynamic kits to drive the selection of the product options, then create a CPQ quote when manual intervention is required. For the quarterly visits, use Service Contracts and Entitlements.
- B. Use a third-party plugin configurator to support the selection of the product options, then create a CPQ quote when manual intervention is required. For the quarterly visits, use Field Service Maintenance Plans.
- C. Use the B2B Commerce aggregated product or dynamic kits to drive the selection of the product options, then automatically create a case when manual intervention is required. For the quarterly visits, use Service Contracts and Entitlements.
- **D. Use the B2B Commerce aggregated product or dynamic kits to drive the selection of the product options, then create a CPQ quote when manual intervention is required. For the quarterly visits, use Field Service Maintenance Plans.**

Answer: D

NEW QUESTION # 64

.....

If you are busy with your work or study and have little time to prepare for your exam, then our exam dumps will be your best choice. B2B-Solution-Architect exam braindumps are high quality, you just need to spend about 48 to 72 hours on practicing, and you can pass the exam just one time. In addition, we are pass guarantee and money back guarantee for B2B-Solution-Architect Exam Materials, if you fail to pass the exam, and we will give you full refund. We have online and offline service, and if you have any questions for B2B-Solution-Architect training materials, you can consult us, and we will give you reply as soon as possible.

B2B-Solution-Architect Questions: <https://www.testpassed.com/B2B-Solution-Architect-still-valid-exam.html>

- Pass Guaranteed Quiz 2026 Salesforce B2B-Solution-Architect – Trustable Test Voucher The page for free download of **B2B-Solution-Architect** on www.exam4labs.com will open immediately B2B-Solution-Architect Reliable Exam Simulator
- Salesforce - B2B-Solution-Architect - Salesforce Certified B2B Solution Architect Exam – Trustable Test Voucher The page for free download of B2B-Solution-Architect on www.pdfvce.com will open immediately Valid B2B-Solution-Architect Exam Testking

- Pass Guaranteed Quiz 2026 Salesforce B2B-Solution-Architect – Trustable Test Voucher ☐ Enter 《 www.examcollectionpass.com 》 and search for 「 B2B-Solution-Architect 」 to download for free ☐ Cert B2B-Solution-Architect Exam
- Pass Guaranteed 2026 B2B-Solution-Architect: Authoritative Test Salesforce Certified B2B Solution Architect Exam Voucher ☐ Simply search for ☐ B2B-Solution-Architect ☐ for free download on ▶ www.pdfvce.com ◀ ☐ B2B-Solution-Architect Guaranteed Passing
- Top B2B-Solution-Architect Questions ☯ B2B-Solution-Architect Test Valid ☐ Reliable B2B-Solution-Architect Study Plan ☐ Enter ▶ www.testkingpass.com ☐ and search for [B2B-Solution-Architect] to download for free ☐ B2B-Solution-Architect Valid Test Fee
- B2B-Solution-Architect Examcollection Questions Answers ☐ B2B-Solution-Architect Pdf Pass Leader ☐ B2B-Solution-Architect Pdf Pass Leader ☐ Copy URL { www.pdfvce.com } open and search for 《 B2B-Solution-Architect 》 to download for free ✓ B2B-Solution-Architect Test Valid
- Salesforce - B2B-Solution-Architect - Salesforce Certified B2B Solution Architect Exam –Trustable Test Voucher ☐ Search for 《 B2B-Solution-Architect 》 and easily obtain a free download on ▶ www.troytecdumps.com ◀ ☐ B2B-Solution-Architect Pdf Pass Leader
- Pass Guaranteed 2026 B2B-Solution-Architect: Authoritative Test Salesforce Certified B2B Solution Architect Exam Voucher ☐ Enter ▶ www.pdfvce.com ☐ and search for 【 B2B-Solution-Architect 】 to download for free ↔ B2B-Solution-Architect Valid Test Fee
- B2B-Solution-Architect Study Questions - Salesforce Certified B2B Solution Architect Exam Guide Torrent -amp; B2B-Solution-Architect Exam Torrent ☐ Search for ⇒ B2B-Solution-Architect ⇐ on ☐ www.pdfdumps.com ☐ immediately to obtain a free download ☐ Reliable B2B-Solution-Architect Study Plan
- B2B-Solution-Architect Valid Test Fee ☐ Reliable B2B-Solution-Architect Exam Pdf ☐ B2B-Solution-Architect Valid Test Fee ☐ Open ➡ www.pdfvce.com ☐ enter { B2B-Solution-Architect } and obtain a free download ☐ Valid B2B-Solution-Architect Exam Cram
- Guaranteed B2B-Solution-Architect Questions Answers ☐ VCE B2B-Solution-Architect Exam Simulator ☐ B2B-Solution-Architect Pdf Pass Leader ✓ Search for ▷ B2B-Solution-Architect ◁ and download it for free immediately on ☐ www.prepawayete.com ☐ ☐ B2B-Solution-Architect Valid Test Fee
- www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, seedswise.com, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, qlmlearn.com, estar.jp, www.stes.tyc.edu.tw, knowyourmeme.com, Disposable vapes

2026 Latest TestPassed B2B-Solution-Architect PDF Dumps and B2B-Solution-Architect Exam Engine Free Share:
<https://drive.google.com/open?id=1e7BhZ09-IenMS7t-uvGdUErXxDDCsetG>