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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q122-Q127):

NEW QUESTION # 122
When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding
- B. Quip Documents, Einstein Predictions, and Custom Object Task List
- C. Quip Documents, Einstein Predictions, and Price Optimization
- D. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding

Answer: B

Explanation:
Quip Documents, Einstein Predictions, and Custom Object Task List are three components that can be added to a new page for the Consumer Goods Cloud mobile application. These components provide additional functionality and information for users in the field. They are:
Quip Documents, which allows users to access and collaborate on Quip documents within the app. Quip documents are cloud-based documents that can include text, images, spreadsheets, charts, and more.
Einstein Predictions, which allows users to see predictions and recommendations from Einstein AI based on their data and actions. For example, users can see predictions for sales revenue, product demand, or visit outcomes.
Custom Object Task List, which allows users to create and complete tasks related to custom objects within the app. Custom objects are objects that are defined and configured to suit specific business needs. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 40-41

NEW QUESTION # 123
Which field is required for setting up Retail Store KPIs?

- A. Effective to
- B. Promotions
- C. Retail Store Group
- D. KPI Type

Answer: C

NEW QUESTION # 124
United Telecom has completed the high-level design (HLD) phase and has information about the objects involved, data volumes, and file requirements.
Which three steps should a Consultant take to assess the storage needs on Communications Cloud?

- A. Identify the storage needs between data storage and file storage
- B. Assess the archiving strategy and determine how storage will be cleared through archiving
- C. Analyze the storage usage for the existing legacy platform
- D. Calculate the file and data storage required based on required data volume and file attachment requirements
- E. Analyze an external data storage system for more cost-effective data storage

Answer: A,B,D

Explanation:
During the High-Level Design (HLD) phase of a Communications Cloud implementation, Salesforce strongly recommends performing a storage assessment to ensure that data storage, file storage, and archival processes align with expected volumes. Public Salesforce architecture and data management guidance outlines three key tasks:
(A) Identify storage needs between data storage and file storage
Salesforce divides storage into Data Storage (records such as Accounts, Orders, Order Items, Subscriptions, Assets) and File Storage (documents, attachments, proofs, device images). A consultant must distinguish which objects consume which category because each impacts licensing and cost differently.
(D) Assess archiving strategy
Salesforce recommends establishing an archiving plan early to manage growth of high-volume objects (Orders, Order Items,

Fulfillment Requests, Assets). Communications Cloud generates large order orchestration records, so storage must account for how data will be archived, purged, or externalized. This directly reduces storage consumption and improves performance.
(E) Calculate storage based on expected volumes and file requirements
Using volume estimates from HLD (records per month, attachment sizes, expected number of orders, subscriptions, assets), the consultant can calculate projected consumption for both data and file storage. This is standard planning guidance for Communications Cloud projects.
Options B and C are not part of Salesforce's required steps for determining org storage needs. Analyzing legacy storage (B) is helpful but not required for Salesforce storage estimation. Considering an external storage system (C) is optional and not part of Salesforce's recommended baseline steps.

NEW QUESTION # 125
How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a map layer using visits as the base object and color code the markers by status
- B. By creating a map layer using retail store as the base object and represent the markers by shape
- C. By creating a Map Layer using retail store search filters by status and color code the markers by status
- D. By creating a map layer using accounts as a base object and color code the markers by status

Answer: A

Explanation:
To visualize store visits in their territory for the day by their current status, an Account Manager can create a map layer using visits as the base object and color code the markers by status. A map layer is a visual representation of data on a map that can be filtered and customized. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. The status of a visit indicates whether it is planned, in progress, completed, or canceled. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

NEW QUESTION # 126
A Consumer Goods Cloud user wants to create a new custom Task Type to support the auditing of coolers installed at retail store locations. Which Assessment Task Definition Task Type should be used?

- A. Custom
- B. Inventory Check
- C. Planogram Check
- D. Other

Answer: B

NEW QUESTION # 127
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