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## **Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q92-Q97):**

### **NEW QUESTION # 92**

Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan for correction. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- A. Use an inventory check task with flow
- B. Use a promotion check task with apex
- C. Use a custom task with apex
- D. Use a custom task with flow

**Answer: A**

Explanation:

This approach allows for an efficient and code-minimal way to check compliance of high-value assets in stores and trigger correction

action plans based on Boolean values.

### NEW QUESTION # 93

A company called Alpine is running a 'buy one get one free' (BOGO) promotion for all energy bars and sending out merchandisers to ensure that their retail customers are running it correctly. At what level should Retail Store KPIs be defined for a promotional end cap audit and also to minimize records created?

- A. At the energy bar product category level.
- B. At the energy bar product SKU level
- C. At the custom context field level
- D. At the Alpine brand catalog level

#### Answer: A

Explanation:

Retail Store KPIs are key performance indicators that measure how well a retail store is performing against a specific goal or target. For a promotional end cap audit, Retail Store KPIs should be defined at the energy bar product category level, as this would capture all the energy bars that are included in the BOGO promotion and also minimize the number of records created. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 30-31.

### NEW QUESTION # 94

When creating a new page for the Consumer Goods Cloud mobile application, what components are available to be added?

- A. DEX Electronic Data Interchange(EDI), Custom Object Task List, and Customer Onboarding
- B. Quip Documents, Einstein Predictions, and Custom Object Task List
- C. Quip Documents, Einstein Predictions, and Price Optimization
- D. DEX Electronic Data Interchange(EDI), Price Optimization, and Customer Onboarding

#### Answer: B

Explanation:

Quip Documents, Einstein Predictions, and Custom Object Task List are three components that can be added to a new page for the Consumer Goods Cloud mobile application. These components provide additional functionality and information for users in the field. They are:

Quip Documents, which allows users to access and collaborate on Quip documents within the app. Quip documents are cloud-based documents that can include text, images, spreadsheets, charts, and more.

Einstein Predictions, which allows users to see predictions and recommendations from Einstein AI based on their data and actions. For example, users can see predictions for sales revenue, product demand, or visit outcomes.

Custom Object Task List, which allows users to create and complete tasks related to custom objects within the app. Custom objects are objects that are defined and configured to suit specific business needs. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 40-41

### NEW QUESTION # 95

A Consumer Goods Cloud user wants to create a new custom Task Type to support the auditing of coolers installed at retail store locations. Which Assessment Task Definition Task Type should be used?

- A. Inventory Check
- B. Custom
- C. Other
- D. Planogram Check

#### Answer: B

Explanation:

For auditing coolers, a new custom Task Type would be most appropriate, as it allows the creation of a task specifically tailored to the unique requirements of cooler audits.

## NEW QUESTION # 96

A consultant for Northern Trail Outfitters (NTO) has been asked to setup Tableau CRM for Consumer Goods Cloud to gain insights into factors that might affect store sales.

Which Einstein Discovery story should the consultant select to address this concern?

- A. Einstein Discovery story 'Strategic Sales'
- B. Einstein Discovery story 'Promotion Management'
- C. Einstein Discovery story 'Maximize Store Sales'
- D. Einstein Discovery story 'Minimize Out-of Stock occurrences'

**Answer: C**

## NEW QUESTION # 97

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