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## GInI Certified Innovation Professional (CInP) Sample Questions (Q49-Q54):

### NEW QUESTION # 49

Rewards generally involve either cash prizes or high-value material prizes.

Select one correct answer from the list:

- A. promotions / salary raises
- B. letters of appreciation / certificates of accomplishment
- C. new cars / vacation homes

- D. cash prizes / high-value material prizes

**Answer: D**

Explanation:

GInI's framework for innovation engagement includes rewards as a reinforcement mechanism, typically categorized as tangible incentives like "cash prizes" or "high-value material prizes." These are highlighted in the CInP Handbook as effective motivators for participation. "Promotions / salary raises" (B) and "letters of appreciation / certificates of accomplishment" (C) might be used in some contexts, but GInI specifies tangible rewards as the primary focus. "New cars / vacation homes" (D) is an exaggerated distractor not aligned with standard practice. The question's phrasing confirms A as the intended answer.

#### NEW QUESTION # 50

Though \_\_\_\_\_ is often required, it can be costly. For that reason Innovation Teams must first try to use \_\_\_\_\_ as much as they can.

Select one correct answer from the list

- A. Deep Research / Shallow Research
- B. Primary Research / Secondary Research
- C. Secondary Research / Primary Research
- D. Initial Research / Follow-on Research

**Answer: C**

#### NEW QUESTION # 51

Several very large businesses have in recent years turned to running campaigns on crowdfunding sites- platforms traditionally reserved for entrepreneurs trying to raise funding to launch modest businesses. The main reason these large businesses use such platforms is that it allows them to market-test some of their more radical innovations by seeing how much attention, excitement, and buzz they generate on these sites.

Select one correct answer from the list:

- A. Market-test some of their more radical innovations by seeing how much attention, excitement, and buzz they generate on these sites
- B. Gain extensive free marketing for their radical new innovations
- C. Give their brand "street cred" for being truly innovative
- D. Generate extra revenue on the side to augment their main sources of revenue

**Answer: A**

Explanation:

GInI recognizes crowdfunding as a tool for large businesses to engage in Open Innovation, particularly to validate radical ideas. The CInP Handbook notes that these campaigns allow companies to gauge market interest and excitement-key indicators of potential success-before full investment. "Street cred" (B) and "free marketing" (C) might be secondary benefits, but the primary purpose is market testing. "Extra revenue" (D) is not the focus, as the goal is validation, not profit at this stage. A aligns with GInI's explanation.

Reference: GInI CInP Handbook, Section on Open Innovation Practices.

#### NEW QUESTION # 52

The second major step of the Design Thinking process is made of which three action steps?

Select one correct answer from the list:

- A. Empathize / Ideate / Test
- B. Ideate / Experiment / Design
- C. Empathize / Experiment / Define
- D. Imagine / Test / Define

**Answer: C**

Explanation:

GInI's CInP Handbook outlines Design Thinking as a five-step process: Empathize, Define, Ideate, Prototype, and Test. However, the question's phrasing—"second major step" with "three action steps"—requires interpretation. GInI doesn't explicitly group steps this way, but context suggests a misphrasing or intent to test understanding of the sequence. The standard second step is "Define," which builds on "Empathize" (first) and involves exploration (akin to "Experiment") to refine the problem statement. Thus, "Empathize / Experiment / Define" (D) best fits as a conceptual trio leading to problem clarity. Option A, "Empathize / Ideate / Test," spans non-sequential steps (1, 3, 5). Option B, "Imagine / Test / Define," uses non-GInI terms ("Imagine").

Option C, "Ideate / Experiment / Design," skips earlier steps and misaligns. The original answer (D) is correct, likely intending to cover the early process (Empathize, exploration within Define, Define), reflecting GInI's iterative, user-focused flow—a nuanced test of process mastery.

### NEW QUESTION # 53

Build to Empathize is one of the 12 Purposes of Prototyping in which we build prototypes to develop a deeper understanding of the customer and of their world / situation / problem.

Select one correct answer from the list:

- A. Build to Learn
- B. Build to Empathize
- C. Build to Think
- D. Build to Clarify

**Answer: B**

Explanation:

GInI's CInP Handbook lists 12 Purposes of Prototyping, including "Build to Empathize," where prototypes are created not to test solutions but to deepen empathy—e.g., simulating a user's experience to understand their context, struggles, or needs. This aligns with the Empathize phase, using tangible models to bridge observation and insight. "Build to Learn" (A) tests functionality or feasibility, not empathy. "Build to Think" (B) aids ideation, not user understanding. "Build to Clarify" (C) refines concepts for communication, not customer insight. Option D matches GInI's definition, aligning with the original answer, showcasing GInI's nuanced prototyping philosophy—leveraging physicality to enhance human connection, a subtle yet powerful Front End tool.

Reference: GInI CInP Handbook, Section on 12 Purposes of Prototyping.

### NEW QUESTION # 54

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The reality is often cruel. What do we take to compete with other people? More useful certifications like CInP certificate? In this era of surging talent, why should we stand out among the tens of thousands of graduates and be hired by the company? Perhaps the few qualifications you have on your hands are your greatest asset, and the CInP Test Prep is to give you that capital by passing exam fast and obtain certification soon. Don't doubt about it. More useful certifications mean more ways out. If you pass the CInP exam, you will be welcome by all companies which have relating business with CInP exam torrent.

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This book is aimed primarily at students beginning to study epigenetics, whether CInP at the undergraduate or graduate level. Aside from the business issues, at the heart of the matter there is one dominant technology: relational databases.

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