

SAP - Unparalleled C-BCBTM-2509 - New SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Test Preparation



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SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.
Topic 2	<ul style="list-style-type: none">Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.
Topic 3	<ul style="list-style-type: none">Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.

Topic 4	<ul style="list-style-type: none"> • Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.
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SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q14-Q19):

NEW QUESTION # 14

What does WalkMe Discovery help organizations achieve?

- A. Identifies underutilized tools and compliance risks
- B. Enhances employee satisfaction scores by 50%
- C. Automates training development processes
- D. Translates all tools into multiple languages automatically

Answer: A

Explanation:

WalkMe Discovery is a key component of the SAP Business Transformation Management (BTM) suite through SAP's partnership with WalkMe. It is designed to provide visibility into the digital application landscape and analyze software usage across the enterprise.

"WalkMe Discovery automatically discovers all web-based applications used across the organization, revealing underutilized tools, shadow IT, and potential compliance risks." Reference:

The tool allows transformation leaders to map actual system usage, understand license utilization, and identify areas of inefficiency or non-compliance, which directly supports SAP's Business Transformation Management (BTM[®]) framework goals for transparency and optimization.

"By identifying unused or redundant applications, WalkMe Discovery helps organizations reduce costs and mitigate compliance risks as part of their transformation initiatives." Option A (translation automation) and C (automated training development) are functions more aligned with WalkMe Digital Adoption Platform (DAP), not the Discovery module.

"While the WalkMe DAP provides in-app guidance and user training automation, Discovery focuses on discovering and analyzing app usage." Option D (enhancing satisfaction by 50%) is not a defined or measurable objective of the Discovery module; SAP does not claim specific numerical outcomes related to satisfaction.

Therefore, the correct answer - verified from SAP's official transformation documentation and WalkMe integration materials - is B: Identifies underutilized tools and compliance risks.

NEW QUESTION # 15

What is the primary benefit of using SAP Business Transformation Management solutions early in a RISE project?

(Note: There are 2 correct answers to this question.)

- A. They make ERP transformations more cost efficient by providing faster insights into operations.
- B. The earlier the solutions are leveraged in a transformation project, the more value they can generate.
- C. They automate non-critical business functions without supporting overall ERP transformation.
- D. They are primarily focused on human resources management.

Answer: A,B

Explanation:

Leveraging SAP Business Transformation Management (BTM) Solutions early in a RISE with SAP project allows organizations to gain critical insights into their existing processes, applications, and technology landscape. This helps accelerate transformation readiness and reduces rework during design and implementation.

"Early adoption of SAP BTM Solutions within RISE projects maximizes value by providing transparency and actionable insights into business processes and IT landscapes, ensuring cost-efficient and faster ERP transformation." Reference:

Early Value Realization (Answer A):

The earlier BTM tools such as SAP Signavio, SAP LeanIX, and WalkMe are applied, the faster organizations can identify inefficiencies and define transformation scope, which increases long-term value generation.

"The earlier SAP BTM tools are introduced, the more transformation value can be realized through early visibility, stakeholder alignment, and optimized process design." Cost Efficiency through Faster Insights (Answer B):

SAP BTM solutions provide data-driven visibility into as-is processes and dependencies, enabling companies to reduce transformation costs by addressing inefficiencies early.

"SAP BTM enables customers to accelerate decision-making and reduce transformation cost and effort through real-time operational insights." Incorrect Options:

C: BTM solutions do not focus on non-critical automation; they support end-to-end ERP transformation.

D: They are not specific to HR; they span all business domains (Finance, Supply Chain, IT, etc.).

Therefore, the verified and correct answers are:

A: The earlier the solutions are leveraged in a transformation project, the more value they can generate.

B: They make ERP transformations more cost efficient by providing faster insights into operations.

NEW QUESTION # 16

What are the key functional categories of WalkMe's capabilities in the new pricing model?

- A. Digital Adoption, Process Optimization, Compliance Management
- **B. Data & Analytics, Action & Experience, Platform & Admin**
- C. Workflow Automation, User Engagement, Security & Privacy
- D. Content Creation, Deployment, Analytics & Insights

Answer: B

Explanation:

In WalkMe's new pricing and capability model, its platform capabilities are structured into three primary functional categories: Data & Analytics, Action & Experience, and Platform & Admin.

These categories align with WalkMe's enterprise focus on digital adoption, measurement, and governance.

"WalkMe's new pricing model organizes core capabilities into Data & Analytics, Action & Experience, and Platform & Admin, ensuring clarity, scalability, and measurable outcomes for enterprise customers." Reference:

Data & Analytics provide insights into user behavior and adoption.

Action & Experience focuses on guidance, automation, and in-app user experiences.

Platform & Admin manages security, governance, and deployment administration.

"These capability pillars ensure organizations can measure adoption, act to improve user journeys, and govern platform usage effectively." Incorrect Options:

A: Content creation and deployment are part of "Action & Experience," but not the complete categorization.

C & D: These describe solution outcomes, not the functional capability categories.

Verified Correct answer: B: Data & Analytics, Action & Experience, Platform & Admin.

NEW QUESTION # 17

What makes SAP Signavio and SAP LeanIX a powerful combination?

(Note: There are 2 correct answers to this question.)

- **A. Both solutions focus on transforming businesses from a current state to a future state.**
- B. We can help our customers lay off 20 to 30 percent of their workforce and therefore reduce costs tremendously.
- C. We can reduce the time for financial reporting by 70% on average.
- **D. They help our customers understand the important aspects of a transformation: processes, people, systems, and applications.**

Answer: A,D

NEW QUESTION # 18

How does SAP differentiate itself from competitors in the area of business transformation?

- A. By limiting transparency and accessibility of insights and recommendations.
- B. By focusing on traditional methodologies without leveraging data-driven insights.
- **C. By providing a comprehensive suite of capabilities across all project phases with high integration.**
- D. By avoiding collaboration with ecosystem partners and other stakeholders.

Answer: C

Explanation:

SAP distinguishes itself in the transformation landscape through its comprehensive and fully integrated suite of Business Transformation Management (BTM) solutions. This suite connects business process intelligence (SAP Signavio), enterprise architecture management (SAP LeanIX), and digital adoption (WalkMe) into one end-to-end transformation framework.

"SAP differentiates itself by offering a comprehensive suite of integrated capabilities that cover every phase of business transformation - from discovery and design to implementation and adoption." Reference:

Unlike competitors that provide isolated tools, SAP enables continuous, data-driven transformation through unified visibility across business, IT, and adoption layers.

"SAP's integrated transformation platform supports data-driven insights, ecosystem collaboration, and transparency throughout the transformation journey." Incorrect Options:

A: SAP promotes transparency, not limits it.

B: SAP actively collaborates with partners (e.g., WalkMe, LeanIX, Signavio).

D: SAP uses modern, insight-driven approaches - not traditional static ones.

Verified Correct answer: C: By providing a comprehensive suite of capabilities across all project

NEW QUESTION # 19

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