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## HPE Edge-to-Cloud Solutions Sample Questions (Q65-Q70):

#### NEW QUESTION # 65

A customer has significant growth of large, high-priority data-sets in their datacenter. The data is highly sensitive. What solution should be implemented and why?

- A. Cloud, as it is the simplest solution and simplicity is best for security large data-sets.
- B. Traditional, as it can be completely isolated from potential external threats.
- **C. Hybrid solutions, as they are most common in secure, high-priority implementations.**
- D. Traditional, as it is the easiest solution to implement and scale for data growth.

**Answer: C**

Explanation:

A hybrid solution combines the best of both traditional and cloud models, allowing the customer to leverage the benefits of cloud services such as scalability, agility, and cost-efficiency, while maintaining control and security over their sensitive data in their own data center or colocation facility. HPE GreenLake is a hybrid cloud platform that delivers a cloud experience wherever the customer's apps and data live, with flexible and predictable pay-as-you-go pricing. HPE GreenLake also provides a unified and secure edge-to-cloud platform that connects and harnesses data across edge, data center, and public clouds, enabling data-driven insights and actions. HPE GreenLake can help the customer address their data growth and security challenges by providing them with a tailored solution that meets their specific needs and use cases.

#### NEW QUESTION # 66

Your customer needs the smallest physical footprint for their S3 bucket storage requirement. Which HPE alliance platform should you recommend?

- A. HPE Solutions for Cohesiv
- B. HPE Solutions for Scalify Ring
- C. HPE Solutions for Qumulo
- **D. HPE Solutions for Scalify Artesca**

**Answer: D**

Explanation:

HPE Solutions for Scalify Artesca is a lightweight, cloud-native object storage platform that supports S3 bucket storage for modern applications. It is designed to run on Kubernetes and bare metal servers, and can be deployed on a single node or scaled out to petabytes. It offers high performance, durability, and federated data management across edge, core, and cloud environments. It also has a low total cost of ownership and a flexible consumption model with HPE GreenLake. Compared to the other options, HPE Solutions for Scalify Artesca has the smallest physical footprint and the most portability and scalability for S3 bucket storage requirements.

#### NEW QUESTION # 67

Which tool is available to help you to engage with the customer to present the economic impact of an HPE GreenLake solutions?

- A. HPE GreenLake Quick Quote
- B. HPE GreenLake Central
- C. HPE Assessment Foundry
- **D. HPE GreenLake Estimator**

**Answer: D**

Explanation:

The HPE GreenLake Estimator is a tool that helps you to generate pricing estimates for various HPE GreenLake cloud services and workloads, based on your customer's specific needs and parameters. The tool allows you to define your workload, review suggested configurations, fine-tune your specifications, and receive an email with your estimate. The tool also provides you with a comparison of the total cost of ownership (TCO) between HPE GreenLake and traditional IT models, as well as the potential savings and benefits of choosing HPE GreenLake. The HPE GreenLake Estimator is a useful tool to engage with your customer and present the economic impact of an HPE GreenLake solution, as well as to initiate the process of creating a formal quote.

#### NEW QUESTION # 68

Your customer needs a single-node 60TB S3 target for some of their applications. Which solution meets their requirements?

- A. HPE MSA 2062
- B. Scality RING
- C. HPE Alletra 6030
- **D. Scality ARTESCA**

**Answer: D**

Explanation:

Scality ARTESCA is a lightweight, cloud-native object storage solution that can run on a single node and provide S3-compatible API for applications. It is designed to deliver high performance, scalability, and resilience for edge-to-cloud workloads. Scality ARTESCA can support up to 64TB of usable capacity per node, which meets the customer's requirement of 60TB. Scality ARTESCA also offers features such as data protection, encryption, replication, erasure coding, and multi-tenancy. Scality ARTESCA is part of the HPE Edge-to-Cloud portfolio and can be deployed on HPE ProLiant servers or HPE Apollo systems.

References: Scality ARTESCA, HPE Edge-to-Cloud Solutions, HPE and Scality ARTESCA:

Cloud-native object storage for edge-to-cloud data

#### NEW QUESTION # 69

Your customer would like to add a backup component to the HPE GreenLake solution that you are preparing for them. Their main requirements are cost-optimized backups, long term data retention, and operational simplicity.

What component should you add to their solution?

- A. HPE Backup and Recovery Service
- B. Commvault
- **C. HPE Cloud Bank Storage**
- D. Zerto

**Answer: C**

Explanation:

HPE Cloud Bank Storage is a feature of HPE StoreOnce Systems that enables cost-effective and secure long-term retention of backup data in the cloud. It integrates with HPE GreenLake backup solutions to provide a flexible and scalable cloud storage option for customers who want to optimize their backup costs and simplify their operations. HPE Cloud Bank Storage supports multiple cloud providers, including AWS, Azure, Google Cloud, and Scality. It also provides deduplication, encryption, and compression to reduce the storage footprint and bandwidth consumption of backup data. HPE Cloud Bank Storage is compatible with various backup applications, such as Commvault, Data Protector, and Veeam. References: HPE GreenLake - Edge-to-cloud platform | HPE, Edge to Cloud | HPE GreenLake | HPE EUROPE - Hewlett Packard Enterprise, Edge-to-Cloud Data Protection: HPE + Veeam Solutions, HPE Edge-to-Cloud Solutions | H61X1S - Hewlett Packard Enterprise

#### NEW QUESTION # 70

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