

高品質な Consumer-Goods-Cloud-Accredited-Professional 専門知識訓練 & 合格スムーズ Consumer-Goods-Cloud-Accredited-Professional 試験過去問 | 最高の Consumer-Goods-Cloud-Accredited-Professional 資格準備



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Salesforce Consumer Goods Cloud Accredited Professional 認定 Consumer-Goods-Cloud-Accredited-Professional 試験問題 (Q95-Q100):

質問 #95

Universal Containers (UC) is a Communications Service Provider using Communications Cloud. As part of Internet order fulfillment, UC warehouse agents will use Salesforce to enter a router's barcode and enter the shipping tracking number for the router. How should a Communications Cloud Consultant solve this requirement?

- A. Configure a Manual Task Orchestration Item that will launch a Flow to enter the router's barcode number and shipping tracking number
- B. Configure an Autotask Orchestration Item that will automatically launch an OmniScript to enter the router's barcode number and shipping tracking number
- C. Configure a Manual Task Orchestration Item that will launch an OmniScript to enter the router's barcode number and shipping tracking number
- D. Configure a Push Event Orchestration Item that will receive the router's barcode number and shipping tracking number

正解: C

解説:

Warehouse agents manually entering router barcode and shipment tracking numbers requires a human task in Order Management. Salesforce best practice:

Use a Manual Task Orchestration Item when human input is required.

Launch an OmniScript to capture structured data, validate inputs, and update Fulfillment data.

Why the others are incorrect:

A (Flow) - Flows are not the recommended UI for OM tasks; OmniScripts provide better control, validations, dynamic forms, and DC/CPQ consistency.

B (Push Event) - Push tasks send tasks to external queues/systems, not internal warehouse agents.

C (Autotask) - Auto Tasks run without human interaction, so cannot capture barcodes manually.

質問 #96

Which Lightning component can an admin add to a Consumer Goods assessment task record page?

- A. Promotion Check
- B. Inventory Check
- C. Planogram Check
- D. In-Store Products Check

正解: B

解説:

https://help.salesforce.com/s/articleView?id=sf.retail_task_admin_create_assessment_task_record_page.htm&type=5

Inventory Check is a Lightning component that can be added to a Consumer Goods assessment task record page by an admin. An assessment task is a type of action plan task that allows users to collect data and perform actions related to a retail store. An inventory check is a type of assessment task that allows users to verify the availability and quantity of products in a store. The Inventory Check component displays the products that are associated with the store and allows users to search, scan, and update the product information. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 40.

質問 #97

Universal Containers is using Communications Cloud for their B2B use cases. They have an integration with a legacy stack that will handle network provisioning and billing. As part of their Order Management process they have to send the customer data to the legacy app, which in turn provisions billing.

What should a Consultant recommend to make this callout easier to configure, easier to maintain, and performant?

- A. Model the customer data as fields on Order and pass the fields along with the other attributes to the payload.
- B. Model the customer data to Technical Products along with other Products and Services and create Decomposition relationships accordingly to send the right information within the callout tasks.
- C. Create a custom integration adapter to fetch the customer info and pass it to the payload that will be sent to the external application.
- D. Model the customer data as multi picklist attributes within the cart and create Decomposition relationships accordingly to send the right information within the callout tasks.

正解: A

解説:

In Communications Cloud, integrations performed during Order Management-especially callouts for provisioning, billing, and customer synchronization-should use the Order object as the primary integration payload source. Salesforce's public Order Management design principles specify that customer data required for external provisioning should be modeled directly on the Order when the data is stable, required frequently, and does not belong to technical products.

This approach offers:

Simple configuration (fields on Order object rather than product attributes) High maintainability, because administrators can adjust mappings without changing product models or decomposition rules Performance efficiency, as Order-based callouts do not require deep decomposition navigation or attribute inheritance logic Clear separation of commercial vs. technical data, one of the core EPC principles Options C and D introduce unnecessary complexity. Customer data does not belong on Technical Products (C) nor should it be modeled as multi-picklist cart attributes (D), as these degrade performance and complicate decomposition. A custom adapter (A) adds code and contradicts Salesforce's declarative-first approach.

質問 # 98

Universal Connect (UC) offers residential high-speed Internet to its customers. UC has a commercial attribute called "Access Type" on the internet offer with two values, namely DSL and Fiber. UC has a requirement to model routers as technical products and offer either a DSL or a Fiber router based on the "Access Type" value.

What kind of decomposition relationship should a Consultant recommend to achieve this requirement?

- A. 1:M
- B. M:M
- C. 1:1
- D. M:1

正解: A

解説:

The requirement is:

A single commercial product (Internet)

Has an attribute Access Type = DSL or Fiber

Must decompose into the appropriate router technical product (DSL Router OR Fiber Router) This is a classic 1:M decomposition pattern, where one commercial product instance may decompose into one of many possible technical product instances, based on rules or attributes.

Using a 1:M decomposition with conditional rules:

If Access Type = DSL → create DSL Router

If Access Type = Fiber → create Fiber Router

Why others are incorrect:

1:1 (B): does not allow attribute-based branching into different technical products.

M:M (C): used for many-to-many relationships - not applicable here.

M:1 (D): merges multiple commercial products into a single technical product - opposite of what is required.

質問 # 99

Alpine, a Consumer Goods company, is sending new product introduction samples to outlets via their distributors who are using Alpine's field execution app. How can Alpine keep track of the inventory of the samples in the field?

- A. By creating delivery tasks for the distributors and track the shipping document status
- B. By creating a report for store locations to monitor the on hand inventory
- C. By assigning the asset to a custom task type and make the distributors enter the delivered quality
- D. By creating delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping

Unit (SKU).

正解: D

解説:

To keep track of the inventory of the samples in the field, Alpine can create delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU). A delivery task is a type of action plan task that allows a field rep to deliver products to a retail store. A product SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. By creating delivery tasks and monitoring product SKUs, Alpine can ensure that the distributors have enough samples to distribute and also track how many samples have been delivered to each store. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

質問 #100

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