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Salesforce Consumer Goods Cloud Accredited Professional Exam is an important certification program for professionals working in the consumer goods industry. It is designed to test the skills and knowledge of individuals who work with Salesforce's Consumer Goods Cloud, and provides a valuable credential for those looking to demonstrate their expertise in this area. Whether you are a sales manager, account planner, or retail execution specialist, the Salesforce Consumer Goods Cloud Accredited Professional Exam can help you take your career to the next level.

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Latest Consumer-Goods-Cloud-Accredited-Professional Test Notes & Exam Consumer-Goods-Cloud-Accredited-Professional PDF

Getting the Salesforce Consumer-Goods-Cloud-Accredited-Professional certification exam is necessary in order to get a job in your desired tech company. Success in the Salesforce Consumer Goods Cloud Accredited Professional (Consumer-Goods-Cloud-Accredited-Professional) certification exam gives you an edge over the others because you will have certified skills. The Salesforce Consumer-Goods-Cloud-Accredited-Professional certification exam badge will make a good impression on the interviewer. Most of the people planning to attempt the Consumer-Goods-Cloud-Accredited-Professional Exam are confused that how will they prepare and pass Consumer-Goods-Cloud-Accredited-Professional exam with good grades. Many don't find real Consumer-Goods-Cloud-Accredited-Professional exam questions and face loss of money and time.

Salesforce Consumer Goods Cloud Accredited Professional Exam is a comprehensive program that covers all aspects of the

Consumer Goods Cloud. Consumer-Goods-Cloud-Accredited-Professional Exam is designed to test the knowledge and skills of professionals who work with the platform on a daily basis. It covers topics such as sales management, account planning, and retail execution, and is designed to ensure that individuals who pass the exam are equipped with the knowledge and skills needed to help consumer goods companies achieve their business goals.

Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q48-Q53):

NEW QUESTION # 48

Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Model Metrics
- B. Planogram Metrics
- C. Goods Metrics
- D. Object Metrics
- E. Shelf Metrics

Answer: A,E

Explanation:

Shelf Metrics allow a user to review the vision detection accuracy by comparing the actual shelf image with the expected planogram image. Model Metrics allow a user to review the vision detection accuracy by showing the confidence score and the number of detections for each object in the shelf image. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

QUES

NEW QUESTION # 49

Universal Connect (UC) offers a router to its customers, which is included as part of the Business Internet offer. However, the router has no commercial significance to the selling process. UC is currently using Industries Order Management (OM). How should a Consultant model the router with respect to the Business Internet offer?

- A. Model the router as an attribute of the Business Internet offer with a default value of 'included'.
- B. Model the router as a separate stand-alone offer and add the router once the Business Internet offer is added via an Auto Add rule.
- C. Model the router as a default child product of Business Internet offer but hide it from the quote document before sending it to the customer for review.
- D. Model the router as a Technical Product and decompose it from the Business Internet offer.

Answer: D

Explanation:

In Salesforce Communications Cloud and Industries Order Management (OM), products that do not carry commercial value but are required for fulfillment must be modeled as Technical Products. Public Salesforce EPC and OM design guidance explains that a Technical Product is used when an item is not visible during selling, does not influence the commercial configuration, and is instead required for downstream fulfillment, service activation, or device provisioning.

In the case of Universal Connect (UC), the router included with the Business Internet offer has no commercial significance-meaning sales agents do not configure it, no pricing is associated with it, and customers should not see it as a selectable or independent commercial item. Instead, it simply needs to appear in the fulfillment layer so that the order can drive device shipment, installation, inventory allocation, or activation steps.

Salesforce's recommended modeling approach is to:

Create the router as a Technical Product Specification.

Add it to the Business Internet offer as a Technical Child.

Allow decomposition in OM to generate Fulfillment Request Lines (FRLs) for the router automatically, without exposing it during quoting.

This ensures:

Clean commercial experience (router hidden from the sales journey).

Accurate fulfillment instructions to downstream systems.

No need for complex rules or hiding logic in quote documents.

Options A and B incorrectly place the router inside the commercial structure, which is not aligned with EPC best practices. Option D introduces a separate offer and automation logic, which adds unnecessary complexity and breaks modeling principles.

NEW QUESTION # 50

Which three setup steps should the salesforce Admin configure to allow Sales Managers to create and assign delivery tasks to deliver?

- A. Define Assessment Indicator Definitions for Delivery task
- B. Change the Action Plan Type Delivery
- C. Assign the Lightning Direct store Delivery permissions set to the user
- D. Assign the Action Plans permission set to the Sales Manager .
- E. Create an action plan template with a Delivery Task and assign it to a Visit

Answer: C,D,E

Explanation:

To allow Sales Managers to create and assign delivery tasks to deliver, the following setup steps should be configured:

* Create an action plan template with a Delivery Task and assign it to a Visit. A Delivery Task is a type of action plan task that allows a field rep to deliver products to a retail store. A Visit is a scheduled or unscheduled interaction between a field rep and a retail store.

* Assign the Lightning Direct store Delivery permissions set to the user. This permissions set grants access to the delivery task functionality and related objects, such as product transfers and shipments.

* Assign the Action Plans permission set to the Sales Manager. This permissions set grants access to the action plan functionality and related objects, such as action plan templates, action plan tasks, and assessments. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION # 51

Which two standard capabilities are available when executing a promotion check in the field?

- A. Changing the discounts on the products included in the promotion
- B. Taking a photo of the promotion
- C. Marking the promotion as complete
- D. Changing the promotion planning dates
- E. Viewing which products are included in the protection

Answer: B,E

NEW QUESTION # 52

A Field Rep is having challenges measuring their share-of-shelf due to a recent change in packaging to a competitor's product, which makes their products look almost identical. When using Einstein, the competitor's product was marked incorrectly as the rep's product. What should the rep do to prevent this from happening in the future?

- A. Cancel the task and perform the planogram check manually.
- B. Contact the manager to create a new planogram
- C. Turn the competitor's products around and re-perform the check.
- D. Edit product tags.

Answer: D

Explanation:

To prevent Einstein from marking the competitor's product incorrectly as their own product when measuring their share-of-shelf, the field rep should edit product tags. Product tags are labels that identify and count products in an image using Einstein Vision. Einstein Vision is a feature that uses artificial intelligence to detect and count objects in an image. By editing product tags, the field rep can correct any errors or inaccuracies in the object detection process and ensure that their own products and their competitor's products are tagged correctly. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 53

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