

Salesforce-Certified-Administrator Valid Exam Materials, Training Salesforce-Certified-Administrator Material



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Salesforce Salesforce-Certified-Administrator Exam Syllabus Topics:

Section	Weight	Objectives
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Workflow/Process Automation	15%	- Automation best practices - Approval processes - Salesforce Flow
Service and Support Applications	10%	- Knowledge and support tools - Entitlements and service contracts - Case management
Sales and Marketing Applications	10%	- Campaigns and products - Lead and opportunity management - Forecasts and sales processes
Productivity and Collaboration	10%	- Email and calendar integration - Chatter configuration - Activities, tasks, and events
Object Manager and Lightning App Builder	20%	- Fields, relationships, and schema - Lightning record pages and components - Lightning App Builder and page layouts - Standard and custom objects
Configuration and Setup	15%	- Profile and permission sets - Company and org settings - User management and security - Sharing model and access controls
Agentforce AI	8%	- AI assistant configuration - Use cases and limitations
Data and Analytics Management	17%	- Data security and quality - Data validation and deduplication - Reports and dashboards - Data import/export tools

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Salesforce Certified Administrator Sample Questions (Q170-Q175):

NEW QUESTION # 170

The Cloud kicks sales manager wants to boost productivity by providing insights at the start of each day.

Which three sales-specific standard Lightning components should administrator add to the homepage to meet this requirement? Choose 3 Answers.

- A. Path
- B. Activities
- C. Key Deals
- D. Performance chart.
- E. Assistant

Answer: B,C,E

Explanation:

Explanation

To boost productivity by providing insights at the start of each day, the administrator should add three sales-specific standard Lightning components to the homepage:

Activities, which shows tasks and events related to records that matter most to users Assistant, which provides personalized suggestions and reminders for key updates and actions Key Deals, which highlights important opportunities that need attention or are close to closing Path and Performance Chart are not standard Lightning components, but custom components that can be added to specific objects or pages. References:
https://help.salesforce.com/s/articleView?id=sf.home_components.htm&type=5

NEW QUESTION # 171

The marketing team at Ursa Major Solar wants to send a personalized email whenever a lead fills out the web-to-Lead form on their website. They want to send different Message based on the Lead Industry Field Value. What Should an administrator configure to meet this requirement?

- A. Create an assignment rule to email the lead
- **B. Configure an auto response rule to email the lead.**
- C. Add a public group and process builder to email the lead.
- D. Use Validation rule to trigger workflow to email to Lead.

Answer: B

NEW QUESTION # 172

The Human resources department at Northern Trail outfitters wants employees to provide feedback about the manager using a custom object in Salesforce. It is important that managers are unable to see the feedback records from their staff. How should an administrator configure the custom object to meet this requirement?

- **A. Uncheck grant access using Hierarchies.**
- B. Configure an owner-based sharing rules.
- C. Set the default external access to private.
- D. Define a criteria-based sharing rules.

Answer: A

Explanation:

Explanation

Grant access using Hierarchies is a setting that can be used to configure the custom object to meet this requirement. Grant access using Hierarchies determines whether access to records of the custom object is granted through the role hierarchy. If this setting is unchecked, managers are unable to see the feedback records from their staff, unless they are given access by other means, such as sharing rules or manual sharing.

References:

https://help.salesforce.com/s/articleView?id=sf.security_sharing_owd_custom_objects.htm&type=5

NEW QUESTION # 173

An Administrator at DreamHouse Realty wants an easier way to assign an agent capacity and skill set. Which feature should the administrator enable to meet this requirement?

- A. Knowledge Management.
- B. Territory Management
- **C. Omni-Channel**
- D. Escalation Rules

Answer: C

NEW QUESTION # 174

The administrator at Aw Computing wants Account Details, related list and chatter feeds to each appear on separate tabs when reviewing an account.

Which type of page should the administrator create?

- A. Lightning app page.

- Answer: D**

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