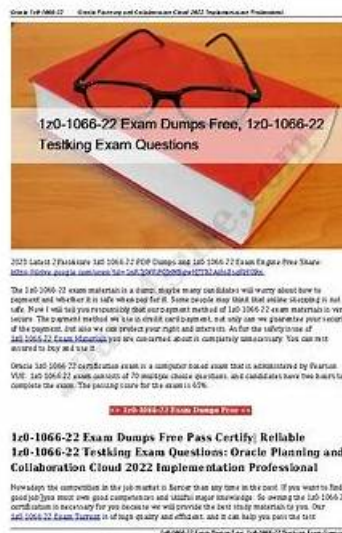


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## IASPSstrategy Planning Professional Exam Sample Questions (Q92-Q97):

### NEW QUESTION # 92

The optimum (best) time for the organization to begin operational planning is when the \_\_\_\_\_ has been approved and finalized.

- A. CEO-Department Head Alignment Plan
- B. long-term schedule
- C. core values map
- **D. strategic plan**

**Answer: D**

Explanation:

Operational planning should commence only after the strategic plan is approved and finalized to ensure alignment of tactical activities with strategic priorities. The IASP SPP curriculum highlights that premature operational planning risks misalignment and wasted effort. Clear strategic direction guides resource allocation, goal setting, and performance measurement at the operational level. #IASP SPP Study Guide - Operational Planning##Kaplan & Norton, Balanced Scorecard#

### NEW QUESTION # 93

Which of the following will BEST assist employees in implementing strategic plan projects and initiatives?

- A. Survey development
- B. Budget preparation
- **C. Project management skills**
- D. Market forecasts

**Answer: C**

Explanation:

Project management skills are essential for employees to effectively plan, organize, execute, and monitor strategic projects. These skills enable managing scope, resources, timelines, and risks, directly contributing to successful implementation. The IASP SPP curriculum identifies project management as a foundational competency in strategy execution, equipping employees to navigate complexities and meet objectives. While surveys and forecasts inform decisions, project management provides the practical tools for day-to-day implementation. Budgeting supports resource allocation but is not a skill per se. #IASP SPP Study Guide - Project Management##PMI, PMBOK Guide#

### NEW QUESTION # 94

Which of the following is the BEST approach to getting buy-in and continuous engagement from stakeholders?

- A. Invite key stakeholders to attend an initial planning session to discuss the change
- **B. Ask stakeholders who are against the change what is needed to get their support**
- C. Find ways to bypass the support of stakeholders
- D. Tell stakeholders who are against the change that they do not have a choice

**Answer: B**

Explanation:

The best approach to secure buy-in and sustained engagement is to ask stakeholders who oppose the change what would be needed to gain their support. This inclusive and collaborative approach uncovers concerns, facilitates dialogue, and fosters ownership. The IASP SPP curriculum emphasizes that engaging dissenting voices and addressing their needs strengthens commitment and reduces resistance. Authoritarian or exclusionary approaches risk alienation and failure of change initiatives. #IASP SPP Study Guide - Stakeholder Engagement##Kotter, Leading Change#

### NEW QUESTION # 95

In understanding an organization's functioning from a strategic perspective, it is necessary to recognize that

- A. the product/service sector in which it is categorized is unique and independent.
- B. each department works independently of the others.
- **C. the processes, systems, and people are interrelated and interdependent.**
- D. the leader is well recognized in the business community.

**Answer: C**

Explanation:

Organizations function as interrelated and interdependent systems of processes, people, and technology.

The IASP SPP curriculum emphasizes a holistic view where changes or failures in one area impact others.

Recognizing this interconnectedness supports effective strategy development and execution by ensuring alignment across functions and anticipating systemic effects. Departments rarely operate in isolation; sectors are interconnected; leadership reputation, while valuable, is secondary. #IASP SPP Study Guide - Systems Thinking##Senge, The Fifth Discipline#

### NEW QUESTION # 96

Which of the following evaluates actual performance, compares actual performance to goals, and takes action on the differences?

- A. Quality planning
- **B. Quality control**
- C. Quality improvement
- D. Quality design

**Answer: B**

Explanation:

Quality control involves monitoring actual performance against established standards or goals and taking corrective actions when deviations occur. It is an essential step in maintaining process consistency and product

/service quality. The IASP SPP curriculum identifies quality control as a key component of continuous improvement and strategic execution, ensuring that outcomes meet expectations and strategic objectives are achieved. Quality design refers to establishing specifications; quality planning involves defining standards; quality improvement focuses on enhancing processes. Quality control serves as the feedback mechanism to detect and address gaps in performance. #IASP SPP Study Guide - Quality Management##Deming, Total Quality Management#

### NEW QUESTION # 97

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