

Salesforce Consumer Goods Cloud Accredited Professional Valid Exam Reference & Consumer-Goods-Cloud-Accredited-Professional Free Training Pdf & Salesforce Consumer Goods Cloud Accredited Professional Latest Practice Questions



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The Consumer Goods Cloud is a powerful platform that is designed to help businesses within the consumer goods industry to improve their sales and marketing efforts. This platform is designed to provide businesses with a comprehensive view of their customers and their sales data, allowing them to make data-driven decisions that can help to improve their bottom line.

Salesforce Consumer Goods Cloud Accredited Professional exam is a certification program designed for professionals in the consumer goods industry. Salesforce Consumer Goods Cloud Accredited Professional certification is awarded to individuals who have demonstrated their knowledge and skills in implementing and using Salesforce Consumer Goods Cloud. Consumer Goods Cloud is a specialized Salesforce product that helps consumer goods companies manage their sales and distribution processes more efficiently.

Salesforce Consumer Goods Cloud Accredited Professional (CGCAP) Certification Exam is designed to validate the knowledge and skills of professionals in the consumer goods industry who work with Salesforce's Consumer Goods Cloud platform. Consumer-Goods-Cloud-Accredited-Professional Exam covers a range of topics such as account and opportunity management, retail execution, and trade promotions management. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a deep understanding of the platform and can effectively use it to drive business growth.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q70-Q75):

NEW QUESTION # 70

Northern Trail Outfitters (NTO) is expanding quickly and wants to improve their reps productivity. Business leadership has expressed their desire to leverage Salesforce Einstein Vision to accomplish this. What are the three recommended steps for setting up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf?

- A. Setup in store location and associate planogram
- B. Upload the training pictures as attachments to the planogram for Einstein Object Detection to work
- C. Train Einstein Vision Models with marketing images of products to yield optimal results
- D. Enable Einstein Object Detection
- E. Define planogram check task

Answer: B,C,D

Explanation:

To set up Einstein Vision with Consumer Goods Cloud for automatic detection of products on the shelf, the following steps are recommended:

Enable Einstein Object Detection, which is a feature that allows you to detect and count multiple objects within an image.

Upload the training pictures as attachments to the planogram for Einstein Object Detection to work. A planogram is a visual representation of how products should be arranged on a shelf. The training pictures should show the actual shelf images with the products labeled and annotated.

Train Einstein Vision Models with marketing images of products to yield optimal results. Marketing images are high-quality images that show the product details clearly and consistently. Training with marketing images can improve the accuracy and performance of the object detection models. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 23-24.

NEW QUESTION # 71

Universal Containers wants to include product A every time they sell bundle B. Users can opt out this product if they want but cannot take a quantity of more than 1 per bundle.

How should a Consultant configure the product in the system?

- A. Add a Recommend rule for product A when bundle B is added
- B. Add an Auto Add rule to include product A with bundle B
- C. Configure the cardinality Min as 0, Max 1 and default as 1
- D. Configure the cardinality Min as 1, Max 1 and default as 1

Answer: C

Explanation:

The requirement is:

Product A should be included by default (default=1)

User can remove it (Min=0)

They cannot increase quantity beyond 1 (Max=1)

This exactly aligns with cardinality settings:

Min = 0 (optional)
Max = 1 (only one allowed)
Default = 1 (pre-included)
Auto Add (A) does not allow opt-out.
Recommend Rule (C) only suggests the product - does not auto-include.

NEW QUESTION # 72

Which three dashboards are natively available with Tableau CRM for Consumer Goods Cloud?

- A. Sales Rep Performance
- B. Product Performance
- C. Category Insights
- D. Inventory Performance
- E. Store Insights

Answer: A,C,E

Explanation:

These dashboards provide comprehensive insights into various aspects of consumer goods operations, from category performance to individual sales rep and store analyses.

NEW QUESTION # 73

Universal Connect (UC) offers residential high-speed Internet to its customers. UC has a commercial attribute called "Access Type" on the internet offer with two values, namely DSL and Fiber. UC has a requirement to model routers as technical products and offer either a DSL or a Fiber router based on the "Access Type" value.

What kind of decomposition relationship should a Consultant recommend to achieve this requirement?

- A. 1:1
- B. M:M
- C. 1:M
- D. M:1

Answer: C

Explanation:

The requirement is:

A single commercial product (Internet)

Has an attribute Access Type = DSL or Fiber

Must decompose into the appropriate router technical product (DSL Router OR Fiber Router) This is a classic 1:M decomposition pattern, where one commercial product instance may decompose into one of many possible technical product instances, based on rules or attributes.

Using a 1:M decomposition with conditional rules:

If Access Type = DSL → create DSL Router

If Access Type = Fiber → create Fiber Router

Why others are incorrect:

1:1 (B): does not allow attribute-based branching into different technical products.

M:M (C): used for many-to-many relationships - not applicable here.

M:1 (D): merges multiple commercial products into a single technical product - opposite of what is required.

NEW QUESTION # 74

A consultant for Northern Trail Outfitters (NTO) has been asked to setup Tableau CRM for Consumer Goods Cloud to gain insights into factors that might affect store sales.

Which Einstein Discovery story should the consultant select to address this concern?

- A. Einstein Discovery story 'Maximize Store Sales'
- B. Einstein Discovery story 'Minimize Out-of-Stock occurrences'
- C. Einstein Discovery story 'Promotion Management'

- D. Einstein Discovery story 'Strategic Sales'

Answer: A

NEW QUESTION # 75

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