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## HP Selling HPE Aruba Networking Solutions Sample Questions (Q18-Q23):

### NEW QUESTION # 18

Which Aruba wireless feature helps improve performance in high-density environments such as stadiums?

- A. STP
- B. ClientMatch
- C. Static routing
- D. DHCP relay

Answer: B

Explanation:

Aruba ClientMatch wireless optimization dynamically steers clients to the best access point and radio band for optimal performance.

### NEW QUESTION # 19

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba Networking solutions help customers achieve this goal?

- A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.
- B. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- C. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- D. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.

**Answer: A**

Explanation:

The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence. Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

### NEW QUESTION # 20

What is one feature that sets HPE Aruba Networking location-based services apart from the competition?

- A. HPE Aruba Networking Central communicates with specialized hardware devices, rather than APs, to deliver location-based services.
- B. The latest HPE Aruba Networking switches provide location-based services so customers can unify wired and wireless services.
- C. HPE Aruba Networking offers developers access to a GitHub with example scripts for automating the placement of APs on local maps.
- D. Most HPE Aruba Networking APs can locate themselves with GPS and help automate the placement of APs on maps.

**Answer: D**

Explanation:

The correct answer is A because Aruba Wi-Fi 6/6E/7 APs include an integrated GPS receiver that enables automatic self-location and positioning. This capability allows APs to place themselves on digital floor plans without manual entry, which accelerates deployment of Aruba Location Services in Aruba Central.

Relevant extracts from HPE Aruba Networking documentation:

\* "Aruba Wi-Fi 6 and Wi-Fi 6E APs feature integrated GPS receivers that enable automated AP placement on maps in Aruba Central."

\* "This self-locating capability sets Aruba APs apart from the competition, where AP placement is typically a manual process."

\* "By automating AP map placement, Aruba reduces deployment time and ensures higher accuracy for location-based services such as indoor navigation, asset tracking, and IoT visibility." Why the other options are incorrect:

\* B Location-based services are delivered via APs with integrated GPS and cloud-based services in Aruba Central, not switches.

\* C While developer tools exist, GitHub scripts are not the defining feature of Aruba's differentiation in LBS.

\* D Aruba Central does not rely on external specialized devices; it uses Aruba APs with embedded GPS capabilities.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba Location Services and GPS-Enabled APs - Technical Overview

\* Aruba Central Deployment Guide - Indoor Location and Mapping

\* Aruba Wi-Fi 6/6E AP Data Sheets - Integrated GPS Capabilities

\* Aruba ESP Value Differentiators - Location-Based Services

### NEW QUESTION # 21

A customer needs to deploy IoT more securely. How can HPE Aruba Networking solutions help the customer achieve this objective?

- A. HPE Aruba Networking offers agents that can easily be installed on IoT devices to encrypt communications.
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center.
- C. HPE Aruba Networking Central with AI for networking helps customers discover and monitor all the devices connected to their network.
- D. HPE Aruba Networking is the only vendor to offer IoT-centric security solutions without incorporating partnerships.

**Answer: C**

Explanation:

The correct option is B because HPE Aruba Networking Central, combined with AI-powered insights, provides visibility into all devices on the network, including IoT. This allows customers to discover, classify, and monitor IoT endpoints and enforce security policies. HPE emphasizes that IoT devices are often difficult to secure due to their diversity and lack of built-in protections, so network-based discovery and monitoring is critical.

Relevant extracts from official HPE Aruba Networking materials:

"Aruba Central provides AI-powered visibility that automatically identifies and profiles all devices- including IoT-connected to the network, enabling IT to apply consistent security and segmentation policies."

"IoT devices often lack inherent security; Aruba's approach leverages dynamic segmentation, policy enforcement, and AI-driven monitoring to ensure IoT traffic is visible and secured."

"By using AI-driven Central, organizations can quickly discover rogue, unknown, or misbehaving IoT devices and take automated action to reduce risk." Why the other options are incorrect:

A is inaccurate; HPE Aruba Networking works with an ecosystem of security and IoT partners and does not claim to be the only vendor with IoT-specific security.

C Fabric Composer is a data center automation tool and is not designed to create secure IoT tunnels.

D is incorrect because HPE Aruba Networking does not require agents to be installed on IoT devices, as most IoT endpoints cannot support agents. Instead, Aruba provides agentless discovery and monitoring.

References (HPE Aruba Networking Solutions / Study Guides):

Aruba Central "AI-powered Network Operations and Assurance" Solution Overview  
Aruba Dynamic Segmentation and Zero Trust Security White Paper  
Aruba ESP (Edge Services Platform) Technical Overview  
Aruba ClearPass Device Insight for IoT and Device Discovery

**NEW QUESTION # 22**

Based on recent trends, which common challenge can HPE Aruba Networking help customers overcome?

- A. Struggles in optimizing overprovisioned networks for a lower load of edge devices.
- **B. Difficulties providing secure, consistent connectivity for remote workers.**
- C. Struggles in accommodating the data shift from the edge to the main corporate data center.
- D. Difficulties making employees understand that accessing applications securely from home is impossible.

**Answer: B**

Explanation:

The correct answer is B because one of the most pressing challenges created by the recent shift to hybrid and remote work is ensuring secure, consistent, and reliable connectivity for remote workers. Aruba addresses this with Zero Trust Network Access (ZTNA), SD-WAN, and Secure Service Edge (SSE) capabilities integrated into Aruba ESP. These solutions simplify secure remote access and deliver consistent user experiences regardless of location.

Relevant extracts from official HPE Aruba Networking documentation:

\* "The expansion of remote work has created the challenge of delivering secure, reliable connectivity for users outside the corporate perimeter."

\* "Aruba's EdgeConnect SD-WAN and ZTNA solutions provide consistent access and enforce least-privilege policies to secure remote connectivity."

\* "By combining Zero Trust, SASE, and AI-powered WAN optimization, Aruba ensures remote workers experience the same level of performance and security as they would on campus."

\* "This addresses one of the top customer priorities: maintaining business continuity while supporting a distributed workforce." Why the other options are incorrect:

\* A The challenge is not about data moving to the corporate data center- modern architectures are distributed and cloud-first.

\* B Networks today face underprovisioning and overutilization due to IoT and remote traffic, not overprovisioned networks with fewer edge devices.

\* D This is not a valid business challenge- Aruba enables secure access from home, it does not assume it's impossible.

References (HPE Aruba Networking Solutions / Study Guides):

\* Aruba ESP for Remote Workforce - Solution Overview

\* Aruba ZTNA and Secure Access Service Edge (SASE) - White Paper

\* Aruba EdgeConnect SD-WAN for Remote Work - Product Brief

\* Aruba ESP Zero Trust and Business Continuity - Executive Guide



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