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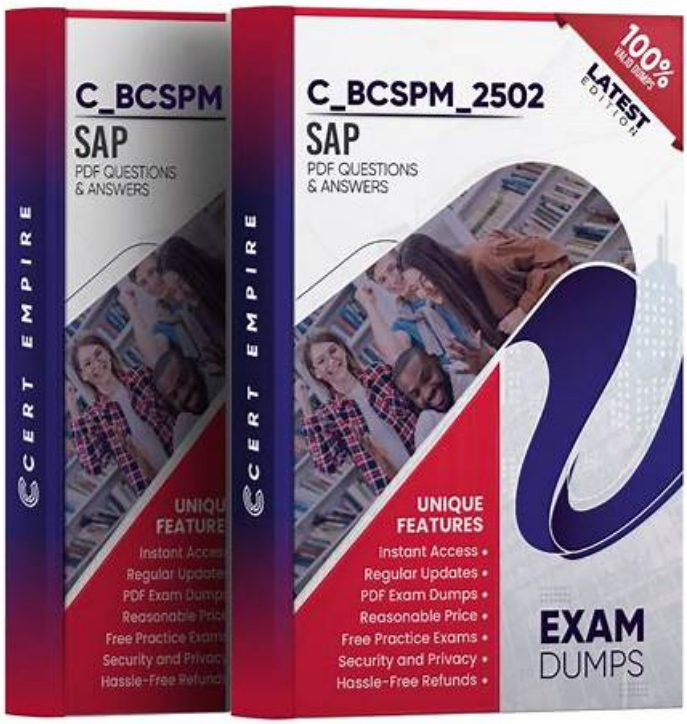

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SAP C-BCSPM-2502 Exam Syllabus Topics:

Topic	Details

Topic 1	• Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.
Topic 2	• Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.

SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q18-Q23):

NEW QUESTION # 18
Within the SAP Business Suite, what is the main function and significance of SAP Spend Management?

- A. It concentrates on automating basic procurement tasks without the need for integration.
- B. It plays a crucial role in managing supply chain disruptions and promoting sustainable practices.
- C. It is primarily used for inventory control and production planning.
- D. It operates independently without integration with other SAP applications or external data sources.

Answer: B

NEW QUESTION # 19
What are the primary benefits of SAP Ariba for businesses? Note: There are 3 correct answers to this question.

- A. Limiting integration with other external systems
- B. Improved supplier collaboration
- C. Compliance and risk management
- D. Increased cost efficiency
- E. Enhanced travel expense reports

Answer: B,C,D

NEW QUESTION # 20
How does SAP Ariba enable businesses to align with sustainability goals? Note: There are 2 correct answers to this question.

- A. By focusing on cost savings
- B. By prioritizing the need for manual compliance measures
- C. By fostering relationships with environmentally responsible suppliers
- D. By providing tools to track and manage environmental impacts

Answer: C,D

NEW QUESTION # 21
In SAP Fieldglass, which AI enhancement aids buyers in reflecting clear job requirements without bias to their suppliers?

- A. AI-assisted position summary
- B. AI-generated SOW descriptions
- C. AI-assisted creation of statements of work
- D. AI-generated resume analysis

Answer: B

NEW QUESTION # 22
Which elements of the SAP Concur portfolio can help improve sustainability efforts? Note: There are 3 correct answers to this question.

- A. Reduce the number of business trips to achieve sustainability.
- B. Measure and report on sustainable indicators to enable data-driven decisions to enhance sustainability efforts.
- C. Provide travelers with options for eco-friendly transportation and accommodations to align with sustainability goals.
- D. Prohibit all non-essential travel to minimize environmental impact.
- E. Build trust with stakeholders by providing transparent and verifiable data on sustainability efforts.

Answer: B,C,E

NEW QUESTION # 23
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