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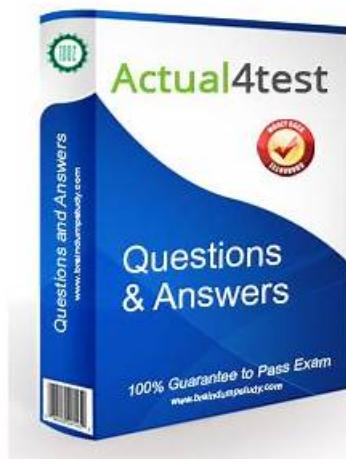
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SAP C-S4CS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S • 4HANA Cloud Public Edition.
Topic 2	• Extensibility and Integration
Topic 3	• Introduction to Cloud Computing and SAP Cloud ERP Deployment Options
Topic 4	• Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S • 4HANA Cloud Public Edition.
Topic 5	• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops
Topic 6	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 7	• This section of the exam measures the skills of the cloud solutions consultant and covers the fundamentals of cloud computing, SAP's enterprise portfolio, and various Cloud ERP deployment options and enablement packages.
Topic 8	• This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.
Topic 9	• Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.
Topic 10	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q42-Q47):

NEW QUESTION # 42
You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud Public Edition. What does the Create Credit Memo Request process step indicate?

- A. The customer intends to return goods
- B. The customer will receive replacement goods
- C. The customer has made a request for credit
- D. A credit note has been authorized

Answer: C

NEW QUESTION # 43
What provides a foundation for the SAP Cloud ERP where integrations and extensions live?

- A. SAP Business Accelerator Hub
- B. SAP Business Technology Platform

- C. SAP Discovery Center
- D. SAP ABAP Environment

Answer: B

NEW QUESTION # 44

You are working on a Lean Customer Returns (BDD) process in SAP S/4HANA Cloud Public Edition.
What do you create during the customer returns process?
Note: There are 3 correct answers to this question.

- A. Delivery
- B. Billing block
- C. Billing document
- D. Return order
- E. Inspection lot

Answer: C

NEW QUESTION # 45

What can you do with the planning apps for sales? Note: There are 2 correct answers to this question.

- A. Compare planned with actual sales data.
- B. Compare ordered, shipped, and billed amounts.
- C. Calculate the sales quotation conversion rate.
- D. Search, create, and update sales plans.

Answer: A,D

NEW QUESTION # 46

Which embedded support offerings can you make use of in the SAP Fiori Launchpad? Note: There are 3 correct answers to this question.

- A. Assessment questions from the SAP Learning Hub
- B. Video tutorials from the SAP Help Portal
- C. Digital assistance from generative AI (SAP Joule)
- D. Recorded webinars from the SAP Learning Website
- E. Recorded system simulations from the Learning Center

Answer: B,C,E

NEW QUESTION # 47

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