

# [2026] Salesforce EX-Con-101 Questions: Fosters Your Exam Passing Abilities



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## Salesforce Certified Experience Cloud Consultant Sample Questions (Q51-Q56):

### NEW QUESTION # 51

Ursa Major Solar (UMS) is evaluating Salesforce Partner Relationship Management (PRM) to help improve its current channel sales performance.

In which two ways can Salesforce PRM help UMS accelerate channel sales?

Choose 2 answers

- A. Extend automated quoting capabilities to partners
- B. Automate partner entitlement assignment in Channel Sales teams
- C. Use partner tiering in channel sales hierarchy
- D. Enable partner lead routing

Answer: A,D

Explanation:

Partner lead routing allows UMS to assign leads to partners based on predefined criteria, such as location, product, or industry. This helps UMS distribute leads more efficiently and increase partner engagement.

Automated quoting capabilities allow partners to generate quotes for customers using UMS's pricing and discount rules. This helps partners close deals faster and more accurately.

#### NEW QUESTION # 52

Cloud Kicks wants to allow site users to tag site content with custom tags or member-created topics.

Which two permissions must be enabled for site users in Setup to accomplish this?

Choose 2 answers

- A. Create Topics
- B. Member Can Access Topics
- C. Assign Topics
- D. Tags Allowed

**Answer: A,B**

Explanation:

To allow site users to tag site content with custom tags or member-created topics, you need to enable two permissions for site users in Setup:

\* Create Topics. This permission allows users to create new topics and assign them to content, such as posts, files, or articles. Users can also edit or delete the topics they created.

\* Member Can Access Topics. This permission allows users to access the topic management features on the site, such as viewing, following, or unfollowing topics. Users can also see the topics assigned to content and filter content by topics.

#### NEW QUESTION # 53

Universal Containers (UC) is a conglomerate with various lines of business operating worldwide. UC helps finance crop research, provides insurance services to coffee growers, and manufactures specialized coffee machines and other products. UC also has a franchise unit to help grow its franchise business worldwide. UC is planning to build multiple portals and sites to support its various lines of business.

What two points should UC keep in mind when selecting a template for these sites and portals?

Choose 2 answers

- A. Industry-specific templates as well as Lightning Bolt solutions are available today.
- B. Insurance Agent Portal template becomes available once Financial Services Cloud is correctly set up in an org.
- C. Industry-specific Lightning Bolt solutions are available today but not templates. Pencil & Paper
- D. Industry-specific templates are available today but not Lightning Bolt solutions.

**Answer: A,B**

Explanation:

When selecting a template for your sites and portals, you need to keep in mind some points, such as:

\* Insurance Agent Portal template becomes available once Financial Services Cloud is correctly set up in an org. This template is designed for insurance agents who need to manage their leads, opportunities, policies, claims, and referrals.

\* Industry-specific templates as well as Lightning Bolt solutions are available today. Templates are preconfigured site designs that include pages, components, and settings. Lightning Bolt solutions are industry-specific solutions that include templates, themes, flows, apps, and components.

#### NEW QUESTION # 54

DreamHouse Realty (DR) plans to invite individuals from several new companies to its Broker Portal and would like to differentiate the user experience for each company.

Which three options should the DR system administrator use to personalize the look and feel of the portal for each new brokerage?

Choose 3 answers

- A. Branding Sets
- B. Audience Sets
- C. Audience Targeting

- D. Partner User Roles
- E. Page Variations

**Answer: A,C,E**

Explanation:

Branding sets allow the administrator to define the colors, fonts, logos, and images for different parts of the site, such as the header, footer, and body. Page variations allow the administrator to create different versions of a page with different layouts, components, and content. Audience targeting allows the administrator to create audiences based on user attributes, such as profile or company name, and display different branding sets or page variations to different audiences within the same site.

#### NEW QUESTION # 55

What does a system administrator need to do when creating Experience Cloud users?

- A. Add user to an account as a user record.
- B. Add user to an account as a contact record.
- C. Click the "Log In to Site as User" button.
- D. Assign Partner Community Plus license to the user.

**Answer: B**

Explanation:

To create Experience Cloud users, you need to add them to an account as contact records. Then, you can enable them as Experience Cloud users and assign them a user license and profile.

#### NEW QUESTION # 56

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