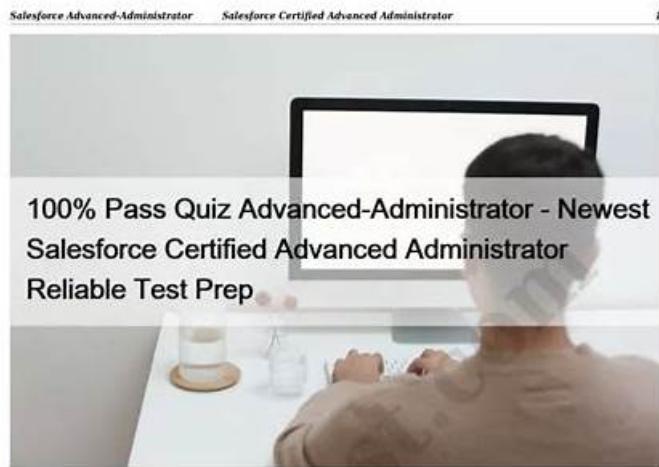


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In order to prepare for the Salesforce ADX-211 Exam, candidates should have a solid understanding of Salesforce and its various components. They should also have experience in administering and managing Salesforce environments. Additionally, candidates should have experience in developing and customizing Salesforce applications using Apex and Visualforce.

The ADX-211 exam is a comprehensive test that covers a variety of topics related to Salesforce administration. These topics include data modeling, security, automation, analytics, and integrations. It is an ideal certification for professionals who want to showcase their expertise in Salesforce administration and demonstrate their ability to manage complex Salesforce implementations.

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Salesforce ADX-211 Exam covers a range of topics, including data modeling, security and access, workflow automation, analytics, and integration. Candidates who pass the exam demonstrate that they have a deep understanding of the Salesforce platform and are capable of leveraging its features to meet business requirements. Administer, Extend, and Automate Salesforce certification is highly valued in the industry and can open up new career opportunities for professionals looking to advance their Salesforce career.

Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q80-Q85):

NEW QUESTION # 80

What are two considerations an administrator should consider when setting up quotes?

Choose 2 answers

- A. When a quote is deleted the related opportunity and products are deleted as well
- B. Discount fields on quotes can be a negative number
- C. Price books must be active in an opportunity before you can create quote for the opportunity
- D. Quotes can be synced with multiple active quotes
- E. Quote PDF text aligns to the left side of the page instead of the right.

Answer: C,E

NEW QUESTION # 81

Northern Trail Outfitters (NTO) is expending into the U.K. While most of NTO's product are the same as in the US. Pricing will vary from product due to shipping and raw material cost differences.

What should the administrator configure for a smooth rollout to the U.K.?

- A. Add a new U.K Order Form that has the euro symbol instead of the dollar symbol.
- B. Configure a U.K Opportunity record type.
- C. Create a new Price Book for the U.K product pricing.
- D. Write a flow that translates the currency from dollars to euros using a custom Exchange Rate field.

Answer: C

NEW QUESTION # 82

How would you configure a profile to find duplicate records? * (1 Point)

- A. Delete
- B. merge
- C. view all
- D. read,edit

Answer: C

NEW QUESTION # 83

Support staff at Cloud Kicks work on multiple accounts and opportunities at the same time. Currently, they are switching between browser tabs, which is tedious and confusing. Support managers put in a request for a better agent experience.

What should an administrator recommend?

- A. Configure Split List Views.
- B. Enable Subtab Record Browsing in the Setup menu.
- C. Create a screen flow to pull all related opportunities onto one page.
- D. Implement Service Console.

Answer: D

Explanation:

Implement Service Console is what the administrator should recommend to support staff at Cloud Kicks for a better agent experience. Service Console is a Salesforce app that provides a unified interface for agents to manage multiple customer interactions and records at once. Service Console can help agents work more efficiently and productively by providing features such as tabs, subtabs, list views, related lists, highlights panel, interaction log, macros, keyboard shortcuts, and more

NEW QUESTION # 84

Sales reps at AW Computing have been reporting that contact phone numbers sometimes revert back to an old value after being updated.

What should the administrator do to resolve this issue?

- A. Add an invocable process.
- B. **Consolidate automation tools.**
- C. Schedule Apex jobs.
- D. Delete all workflow rules.

Answer: B

NEW QUESTION # 85

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