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Our Nonprofit-Cloud-Consultant test guide is suitable for you whichever level you are in right now. Whether you are in entry-level position or experienced exam candidates who have tried the exam before, this is the perfect chance to give a shot. A growing number of exam candidates are choosing our Nonprofit-Cloud-Consultant Exam Questions, why are you still hesitating? As long as you have make up your mind, our Salesforce Certified Nonprofit Cloud Consultant Exam study question is available in five minutes, so just begin your review now! This could be a pinnacle in your life.

To become a Salesforce Certified Nonprofit Cloud Consultant (SP20), you must pass the Salesforce Nonprofit-Cloud-Consultant Exam. Nonprofit-Cloud-Consultant exam is designed to test your knowledge and skills in nonprofit CRM. Nonprofit-Cloud-Consultant exam covers a wide range of topics, including fundraising, donor management, volunteer management, program management, and marketing. To prepare for the exam, it is recommended that you take a training course and study the Salesforce Nonprofit Cloud documentation. Additionally, you can take practice exams to gauge your knowledge and identify areas where you need to improve. Passing the Salesforce Nonprofit-Cloud-Consultant Exam is a great way to demonstrate your expertise in nonprofit CRM and increase your career opportunities.

Salesforce Nonprofit-Cloud-Consultant (Salesforce Certified Nonprofit Cloud Consultant (SP20)) is an exam designed for individuals who want to demonstrate their expertise in Salesforce Nonprofit Cloud. Nonprofit-Cloud-Consultant exam is intended for those who have a deep understanding of the nonprofit sector and are familiar with Salesforce Nonprofit Cloud's various features and functionalities. The Nonprofit-Cloud-Consultant certification is a great way to demonstrate your knowledge and commitment to the nonprofit sector.

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Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q147-Q152):

NEW QUESTION # 147
A nonprofit organization has been informed of a deceased donor and wants to ensure that the donor no longer appears on any mailing lists. Which action should the nonprofit organization take on the donor's contact record?

- A. Select the Do Not Email, Do Not Contact, and Email Opt Out fields
- B. Delete the values in the phone and email fields
- C. Select the Deceased field
- D. Delete the Contact record

Answer: C

Explanation:
When a nonprofit organization is informed of a deceased donor and wants to ensure that the donor no longer appears on any mailing lists, the appropriate action is to select the "Deceased" field on the donor's contact record. Here's how to do it:
* Navigate to the Contact Record:
* Go to the Contacts tab in Salesforce.
* Search for the donor's contact record and open it.
* Select the Deceased Field:
* Locate the "Deceased" checkbox on the contact record.
* Check the box to mark the contact as deceased.
* Additional Actions:
* Ensure that any automated processes or workflows related to email and mailing lists exclude contacts marked as deceased.
* Update any relevant lists or segments to remove the deceased donor from future communications.
Implications of Marking a Contact as Deceased:
* The contact will no longer be included in email or direct mail campaigns.
* The contact record is retained in Salesforce for historical and reporting purposes, preserving donation history and other relevant information.
Salesforce NPSP Documentation: Managing Contact Records
Salesforce Trailhead: Nonprofit Success Pack (NPSP) Basics

NEW QUESTION # 148
A user creating Opportunities wants to avoid manually entering information twice in order to have it appear on both the Opportunity record and the Payment record. Which two steps should be taken to set this up?

- A. Create Payment Mappings in NPSP Settings.
- B. Create custom fields on the Payment object.
- C. Create lookup fields on the Payment object.
- D. Create a workflow that will copy Payment information to the Opportunity record.

Answer: A,B

Explanation:
To avoid manually entering information twice and ensure it appears on both the Opportunity record and the Payment record, follow these steps:
* Create Payment Mappings in NPSP Settings:
* Navigate to NPSP Settings.
* Go to "Donations" and select "Payment Mappings".
* Create mappings to ensure that relevant fields from the Opportunity record are automatically populated in the Payment record.
* Create Custom Fields on the Payment Object:
* Navigate to Setup.
* In the Object Manager, select "Payment".
* Click on "Fields & Relationships".
* Create custom fields that correspond to the Opportunity fields you want to map.
* Ensure the field types match those on the Opportunity object to facilitate accurate data transfer.
These steps automate the data transfer between Opportunities and Payments, reducing manual entry and ensuring consistency across records.
Salesforce NPSP Documentation: Payment Mappings

Salesforce Trailhead: Custom Fields

NEW QUESTION # 149
A nonprofit organization needs an audit trial of metadata changes over time and the ability to develop, test, and a release project independent of other projects in development. Which development model should be chosen?

- A. Application development
- B. Package development
- C. Change Set development
- D. Org development

Answer: C

NEW QUESTION # 150
A major donor officer needs to capture wealth scoring to support individual cultivations.
How is this best represented in the NPSP?

- A. Report on the total amount of donations received by the nonprofit in the past year, and rank it against peer institutions to best cultivate individual donations.
- B. Using an AppExchange application, collect and rank donor prospects' wealth information to understand how to best cultivate individual donations.
- C. Report on the total amount of an individual's donations summarized on their Contact record and rank it against donations to the nonprofit by other individual donors to best cultivate individual donations.
- D. Using an AppExchange application, collect and rank other nonprofits' wealth information to understand how best to cultivate individual donations.

Answer: B

NEW QUESTION # 151
A nonprofit organization wants Major Gift Officers to use a standardized set of tasks when soliciting a large donation. The Major Gift officers must be able to add tasks as needed. Which Nonprofit Cloud feature should the organization use?

- A. Actionable Relationship Center (ARC)
- B. Actionable Segmentation
- C. Action Plans

Answer: C

Explanation:
To standardize the "Moves Management" process for major gifts, a consultant should implement Action Plans
. This feature allows a nonprofit to define a "checklist" of tasks that represent their best practices for high- touch fundraising.
Step-by-Step Implementation:
* Template Creation: The consultant creates an Action Plan Template named "Major Gift Solicitation."
* Standardized Tasks: Within the template, they define the mandatory steps, such as:
* "Research donor wealth profile" (Due in 2 days)
* "Draft personal solicitation letter" (Due in 7 days)
* "Schedule face-to-face meeting" (Due in 14 days)
* Flexibility for Users: When a Major Gift Officer starts a solicitation, they generate an Action Plan from this template and link it to the donor's record. A key feature of Action Plans is that once they are generated, the officer can add additional, ad-hoc tasks that are unique to that specific donor, meeting the "add tasks as needed" requirement.
* Tracking: The tasks generated by the Action Plan appear in the officer's standard Salesforce task list and on the record's activity timeline, ensuring full visibility into the progress of the solicitation.
Why other options are incorrect:
* Actionable Segmentation (Option A): This is used to create specific lists of donors for outreach (like a "call list") but does not provide a task-based workflow for individual solicitation.
* Actionable Relationship Center (Option C): While ARC helps visualize the donor's relationships, it is a data visualization tool, not a workflow engine for standardized task management.

NEW QUESTION # 152
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