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## Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q82-Q87):

### NEW QUESTION # 82

A nonprofit organization has a large number of duplicate contacts the consultant needs to clean up. What should the consultant recommend to handle duplicate clean up in bulk?

- A. Third party app from the AppExchange
- B. NPSP Contact Merge
- C. Salesforce Data Loader
- D. Salesforce Duplicate Management

**Answer: A**

Explanation:

To handle duplicate cleanup in bulk for a nonprofit organization:

\* Third Party App from the AppExchange: There are several apps available on the Salesforce AppExchange specifically designed for bulk duplicate management and cleanup. These apps offer advanced features for identifying and merging duplicate contacts efficiently.

\* Ease of Use: These third-party apps provide user-friendly interfaces and automated processes to manage duplicates, making the cleanup process more efficient and less error-prone compared to manual methods.

Using a third-party app ensures a thorough and systematic approach to duplicate management.

References:

Salesforce AppExchange: Duplicate Management Apps

Salesforce Trailhead: Managing Duplicate Records in NPSP

**NEW QUESTION # 83**

A nonprofit wants to run an enrollment report for its education classes.

Which Program Management Module object should the consultant use to build the report?

- A. Service
- B. Program Engagement
- C. Program Cohort
- D. Service Delivery

**Answer: B****NEW QUESTION # 84**

A donor donates \$500 to a nonprofit that is matched by his employer. How are the hard credits and soft credits listed in NPSP?

- A. The donor has a hard credit of \$500, the employer has a hard credit of \$500, and there are no soft credits
- B. The donor has a hard credit of \$500 and a soft credit of \$500, and the employer has a hard credit of \$500
- C. The donor has a soft credit of \$500 and the employer has a hard credit of \$500
- D. The donor has a hard credit of \$500 and the employer has a soft credit of \$500

**Answer: D****NEW QUESTION # 85**

A nonprofit wants to integrate its existing proprietary event management system with Salesforce. The nonprofit wants to automatically send event and attendee data from its external system and create Campaigns and Campaign Members in Salesforce on a daily basis.

What should the consultant recommend?

- A. Use NPSP Data Importer Templates to import the necessary data.
- B. Use a middleware tool to integrate the external system with Salesforce.
- C. Use NPSP Batch Data Import to schedule regular Imports from the external system.
- D. Use Salesforce Connect to integrate the external system with Salesforce.

**Answer: D**

Explanation:

Explanation

<https://www.freecram.com/question/Salesforce.Nonprofit-Cloud-Consultant.v2021-01-10.q37/a-nonprofit-orga>

**NEW QUESTION # 86**

A nonprofit organization wants the 15th of the month listed as the Close Date for all recurring donations and has selected the 15th in the Day of the Month picklist. In reviewing Recurring Donation Opportunities it is found that some of the Opportunities have close dates at the end of the month.

Which action should the consultant take to troubleshoot this issue?

- A. Check if the "Always use last day of the month" field is selected.
- B. Check if the Custom Installment record was modified
- C. Check the Error Log
- D. Check the Recurring Donation batch size.

**Answer: A**

Explanation:

When troubleshooting the issue of Recurring Donation Opportunities having close dates at the end of the month instead of the 15th, the consultant should check if the "Always use last day of the month" field is selected. This field setting overrides other close date settings and defaults the close date to the last day of the month.

Log in to Salesforce: Access the Salesforce org where NPSP is installed.

Navigate to NPSP Settings: Go to the App Launcher, search for "NPSP Settings", and select it.

Find Recurring Donations Settings:

In NPSP Settings, expand the "Donations" section.

Click on "Recurring Donations".

Check the "Always use last day of the month" Field:

Locate the "Always use last day of the month" setting.

Verify whether this checkbox is selected.

If selected, uncheck this option if you want the close date to follow the Day of the Month picklist value.

Save the Settings: Save any changes made and verify that new Recurring Donations reflect the correct close date.

By ensuring this field is not selected, the system will correctly use the 15th of the month as specified in the Day of the Month picklist.

## NEW QUESTION # 87

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