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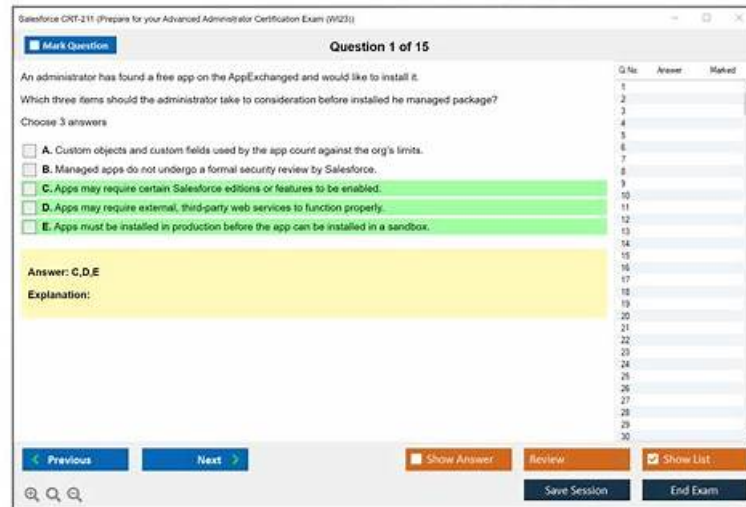
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Salesforce Certification Preparation for Advanced Administrator Sample Questions (Q155-Q160):

NEW QUESTION # 155
A sales rep at Ursa Major Solar was assigned to a role under their manager and is the record owner of several opportunities; however, the sales rep is missing from the manager's forecast.
What should the administrator review to solve this issue?

- A. Enable manager adjustments
- B. Allow Override Forecasts
- C. Allow Forecasting
- D. Enable owner adjustment

Answer: C

Explanation:

Allow Forecasting is what the administrator should review to solve this issue. Allow Forecasting is a user permission that enables users to access and edit forecasts. If a user does not have this permission, they will not be able to see their own forecast or any forecasts below them in the role hierarchy. Therefore, the administrator should make sure that the sales rep has this permission enabled on their profile or permission set.

NEW QUESTION # 156

The sales operations team has required a new custom object with the
following requirement:
. The sales managers should have full access to all records created
. The object's sharing default should be set to private.
. No new sharing rules should be created.
how can the system administrator set up the security for this object? choose 2

- A. Create a Record type with "Modify all" checked, and assign this Record type to the sales manager profile.
- B. create a role for all sales Manager users with "Modify all" checked for the object.
- C. Create a permission set for all sales Manager users with "modify all" checked for the object.
- D. Add the "modify all" permission to the sales manager profile for the new object

Answer: B

NEW QUESTION # 157

Northern Trail Outfitters has many users set up as system administrators to perform Salesforce Administration.
Which two functions would a delegated administrator be able to perform in order to help the existing Salesforce Administrator?
Choose 2 answers

- A. Set up users and password management.
- B. Make updates to permission set configurations.
- C. Manage custom objects and customize nearly every aspect.
- D. Configure updates to sharing rules.

Answer: A,D

Explanation:
Delegated administrators in Salesforce are designated users who are given limited administrative privileges to assist system administrators without having full access to all administrative functions. The two functions they can typically perform, which align with the permissions available to delegated admins, are:
Set up users and password management:
Delegated administrators can create and manage user accounts, which includes setting up new users, resetting passwords, and updating user details.
This is particularly useful for helping with user management tasks without providing full system administrator access.
Configure updates to sharing rules:
Delegated administrators can manage sharing rules within their specific groups or roles, which helps control access to records based on criteria set within the organization.
This level of access allows them to modify sharing rules to ensure appropriate data access without requiring full administrative control over all settings.
The other options listed are not within the scope of delegated administrator capabilities:
Manage custom objects and customize nearly every aspect: Delegated administrators do not have the ability to manage custom objects or perform extensive customization. These functions are reserved for system administrators with broader privileges.
Make updates to permission set configurations: Delegated administrators cannot create or modify permission sets. This is also restricted to full administrators, as it involves controlling access at a granular level across the org.
By utilizing delegated administrators for user and sharing rule management, organizations can maintain security and control while also sharing some administrative workload.

NEW QUESTION # 158

Cloud Kicks call center agents have given their manager feedback that It takes too long to find relevant articles to answer questions on customer cases. The call center manager has asked the administrator to improve suggestions displayed to agents in the Knowledge component on Cases.

Which setting should the administrator use to meet the requirement?

- A. Selected Case Fields
- B. Enable Einstein Search
- C. Highlights and Snippets
- D. Turn off auto-complete keyword search

Answer: B

NEW QUESTION # 159
How should an administrator ensure the appropriate number of digits are entered Into the custom encrypted field created to capture credit card numbers on the Opportunity object?

- A. Enter the number of digits at the field level.
- B. Use the credit card number mask type.
- C. Define the number of mask characters.
- D. Create a validation rule to ensure the length.

Answer: D

Explanation:
A validation rule is a formula that validates the data entered by a user and prevents the record from being saved if the data does not meet certain criteria. In this case, the administrator can create a validation rule to ensure that the custom encrypted field for credit card numbers has exactly 16 digits. The other options are not applicable for encrypted fields. Reference: https://help.salesforce.com/s/articleView?id=sf.fields_about_encrypted_fields.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.validation_rules.htm&type=5

NEW QUESTION # 160
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